Financial Statements and Independent Auditor's Report

# YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN LOS ANGELES AND AFFILIATE

# Contents

	Page
Independent Auditor's Report	1-2
Combined Statements of Financial Position	3
Combined Statements of Activities	4-5
Combined Statements of Changes in Net Assets	6
Combined Statements of Functional Expenses	7
Combined Statements of Cash Flows	8-9
Notes to Combined Financial Statements	10-39



## Independent Auditor's Report

To the Board of Directors Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

We have audited the accompanying combined financial statements of Young Men's Christian Association of Metropolitan Los Angeles and Affiliate, which comprise the combined statements of financial position as of December 31, 2016 and 2015, and the related combined statements of activities, changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of Young Men's Christian Association of Metropolitan Los Angeles and Affiliate as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Los Angeles, California

CohnReynickLLP

May 8, 2017

# COMBINED STATEMENTS OF FINANCIAL POSITION

# December 31, 2016 and 2015

	2016	2015
ASSETS		
Cash	\$ 7,228,000	\$ 5,586,000
Accounts receivable, net (Note 2)	1,209,000	1,073,000
Investments (Notes 3 and 4)	46,274,000	61,240,000
Investments whose use is limited (Notes 3 and 4)	2,041,000	2,045,000
Pledges receivable, net (Note 5)	7,516,000	7,855,000
Beneficial interest in trusts	2,341,000	2,262,000
Prepaid expenses and other assets	4,449,000	4,429,000
Property and equipment, net (Note 8)	137,589,000	120,950,000
Total assets	\$ 208,647,000	\$ 205,440,000
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable	\$ 7,639,000	\$ 7,476,000
Accrued expenses and other liabilities	7,097,000	6,691,000
Deferred membership fees and other deferred revenue	3,461,000	3,125,000
Claims payable (Note 10)	5,752,000	5,760,000
Obligations under capital leases (Note 14)	3,504,000	1,710,000
Bonds payable (Note 11)	27,467,000	28,806,000
Obligations under interest rate swap agreement (Note 11)	837,000	1,176,000
Obligations under split-interest agreements	1,180,000	1,277,000
Obligations under service repayment agreements (Note 13)	5,200,000	5,500,000
Total liabilities	62,137,000	61,521,000
Net assets (Note 16)		
Unrestricted		
Controlling interest	78,350,000	77,709,000
Noncontrolling interest	8,474,000	8,505,000
	86,824,000	86,214,000
Temporarily restricted	32,257,000	30,955,000
Permanently restricted	27,429,000	26,750,000
Total net assets	146,510,000	143,919,000
Total liabilities and net assets	\$ 208,647,000	\$ 205,440,000

# COMBINED STATEMENTS OF ACTIVITIES

		20	16		2015				
		Temporarily Permanently			·	Temporarily	Permanently		
	Unrestricted	Restricted	Restricted	Total	Unrestricted	Restricted	Restricted	Total	
REVENUES AND OTHER SUPPORT									
Contributions	\$ 7,461,000	\$ 4,366,000	\$ 676,000	\$ 12,503,000	\$ 6,256,000	\$ 7,281,000	\$ 7,588,000	\$ 21,125,000	
In-kind contributions	4,200,000	-	-	4,200,000	250,000	-	-	250,000	
Government grants	2,738,000	-	-	2,738,000	3,190,000	-	-	3,190,000	
Special events	2,886,000	-		2,886,000	2,912,000	-	-	2,912,000	
Direct donor benefits	(958,000)	-	-	(958,000)	(926,000)	-	-	(926,000)	
Net special events	1,928,000	-		1,928,000	1,986,000	-	-	1,986,000	
Membership fees	39,974,000	-	-	39,974,000	38,015,000	-	-	38,015,000	
Program service fees	30,471,000	=	-	30,471,000	28,820,000	=	=	28,820,000	
Net realized and unrealized gains (losses) on investments (Note 4)	734,000	1,308,000	-	2,042,000	(670,000)	(1,144,000)	-	(1,814,000)	
Interest and dividend income	672,000	398,000	-	1,070,000	481,000	771,000	-	1,252,000	
Gain on disposal of property	84,000	-	-	84,000	9,244,000	-	-	9,244,000	
Other revenue	1,501,000			1,501,000	1,078,000			1,078,000	
Total revenues and other support	89,763,000	6,072,000	676,000	96,511,000	88,650,000	6,908,000	7,588,000	103,146,000	
Net assets released from restrictions (Note 16)	4,923,000	(4,923,000)			5,825,000	(5,825,000)			
Total revenues, other support, and net assets									
released from restrictions	94,686,000	1,149,000	676,000	96,511,000	94,475,000	1,083,000	7,588,000	103,146,000	

## COMBINED STATEMENTS OF ACTIVITIES - CONTINUED

		20	16		2015						
	'	Temporarily	Permanently			Temporarily	Permanently				
	Unrestricted	Restricted	Restricted	Total	Unrestricted	Restricted	Restricted	Total			
EXPENSES											
Program services											
Healthy living	\$ 46,451,000	\$ -	\$ -	\$ 46,451,000	\$ 42,865,000	\$ -	\$ -	\$ 42,865,000			
Youth development	23,451,000	-	-	23,451,000	23,163,000	-	-	23,163,000			
Social responsibility	13,434,000			13,434,000	13,143,000			13,143,000			
Total program services	83,336,000			83,336,000	79,171,000			79,171,000			
Supporting services											
General and administrative	8,673,000	-	-	8,673,000	9,090,000	-	-	9,090,000			
Fundraising	2,546,000			2,546,000	3,244,000			3,244,000			
Total supporting services	11,219,000			11,219,000	12,334,000			12,334,000			
Total expenses	94,555,000			94,555,000	91,505,000			91,505,000			
Change in net assets before other changes											
in net assets	131,000	1,149,000	676,000	1,956,000	2,970,000	1,083,000	7,588,000	11,641,000			
Postretirement health plan related changes other than net periodic											
cost (Note 15)	140,000	-	-	140,000	9,000	-	-	9,000			
Unrealized (loss) gain on interest rate swap agreement	339,000	-	-	339,000	(169,000)	-	-	(169,000)			
Change in value of beneficial interest in trusts	-	144,000	-	144,000	-	68,000	(15,000)	53,000			
Change in value of split-interest agreements		9,000	3,000	12,000		(28,000)	(33,000)	(61,000)			
Change in net assets	610,000	1,302,000	679,000	2,591,000	2,810,000	1,123,000	7,540,000	11,473,000			
Excess of expenses over revenues attributable											
to noncontrolling interest	(31,000)			(31,000)	(32,000)			(32,000)			
Excess of revenues over expenses attributable											
to controlling interest	\$ 641,000	\$ 1,302,000	\$ 679,000	\$ 2,622,000	\$ 2,842,000	\$ 1,123,000	\$ 7,540,000	\$ 11,505,000			

## COMBINED STATEMENTS OF CHANGES IN NET ASSETS

					20	016				
		Unrestr	icted Net Assets	3		,	Temporarily Restricted	F	ermanently	
	 Controlling	No	ncontrolling		Total		Net Assets		Restricted	Total
Balance, January 1, 2016 Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary	\$ 77,709,000	\$	-	\$	77,709,000	\$	30,955,000	\$	26,750,000	\$ 135,414,000
Chase NMTC Wilshire YMCA Investment Fund, LLC and Subsidiaries	 		8,505,000		8,505,000				<u>-</u> _	8,505,000
Total, January 1, 2016	77,709,000		8,505,000		86,214,000		30,955,000		26,750,000	143,919,000
Changes in net assets attributable to Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary	641,000		-		641,000		1,302,000		679,000	2,622,000
Changes in net assets attributable to noncontrolling interest	 		(31,000)		(31,000)					 (31,000)
Balance, December 31, 2016	\$ 78,350,000	\$	8,474,000	\$	86,824,000	\$	32,257,000	\$	27,429,000	\$ 146,510,000
					20	015				
		Llamosta	icted Net Assets		Temporarily Restricted			Permanently		
	 Controlling		ncontrolling	,	Total		Net Assets		Restricted	Total
Balance, January 1, 2015 Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary	\$ 74,867,000	\$	-	\$	74,867,000	\$	29,832,000	\$	19,210,000	\$ 123,909,000
Chase NMTC Wilshire YMCA Investment Fund, LLC and Subsidiaries	 =_		8,537,000		8,537,000				<u> </u>	 8,537,000
Total, January 1, 2015	74,867,000		8,537,000		83,404,000		29,832,000		19,210,000	132,446,000
Changes in net assets attributable to Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary	2,842,000		-		2,842,000		1,123,000		7,540,000	11,505,000
Changes in net assets attributable to noncontrolling interest	 		(32,000)		(32,000)				<u>-</u>	 (32,000)
Balance, December 31, 2015	\$ 77,709,000	\$	8,505,000	\$	86,214,000	\$	30,955,000	\$	26,750,000	\$ 143,919,000

## COMBINED STATEMENTS OF FUNCTIONAL EXPENSES

								201	6							
				Program	Servi	ces						Supporti	ng Se	ervices		
				Youth		Social			(	General and						
	Н	ealthy Living	D	evelopment	R	esponsibility		Total	Ac	lministrative	F	undraising	_	Total	Tota	l Expenses
Salaries	\$	21,839,000	\$	10,409,000	\$	4,119,000	\$	36,367,000	\$	4,562,000	\$	1,413,000	\$	5,975,000	\$	42,342,000
Employee benefits		2,254,000		1,274,000		546,000		4,074,000		661,000		165,000		826,000		4,900,000
Payroll taxes		2,453,000		1,136,000		402,000		3,991,000		406,000		156,000		562,000		4,553,000
Professional fees and contract services		1,500,000		1,239,000		1,266,000		4,005,000		989,000		223,000		1,212,000		5,217,000
Supplies		1,383,000		1,336,000		1,498,000		4,217,000		72,000		135,000		207,000		4,424,000
Occupancy expenses		7,649,000		4,208,000		1,773,000		13,630,000		254,000		105,000		359,000		13,989,000
Insurance, licenses, and fees		1,471,000		797,000		501,000		2,769,000		142,000		-		142,000		2,911,000
Interest expense		657,000		261,000		115,000		1,033,000		21,000		_		21,000		1,054,000
Depreciation and amortization		4,998,000		1,982,000		878,000		7,858,000		162,000		_		162,000		8,020,000
Other expenses		2,247,000		809,000		2,336,000		5,392,000		1,404,000		349,000	_	1,753,000		7,145,000
Total expenses		46,451,000		23,451,000		13,434,000		83,336,000		8,673,000		2,546,000		11,219,000		94,555,000
Expenses attributable																
to noncontrolling interest										375,000			_	375,000		375,000
Expenses attributable																
to controlling interest	\$	46,451,000	\$	23,451,000	\$	13,434,000	\$	83,336,000	\$	8,298,000	\$	2,546,000	\$	10,844,000	\$	94,180,000
								201	5							
				Program	Servi							Supporti	ng Se	ervices		
				Youth		Social				General and						
	Н	ealthy Living	D	evelopment	R	esponsibility	_	Total	Ac	lministrative	F	undraising	_	Total	Tota	l Expenses
Salaries	\$	20,273,000	\$	9,873,000	\$	3,760,000	\$	33,906,000	\$	4,644,000	\$	1,894,000	\$	6,538,000	\$	40,444,000
Employee benefits		2,157,000		1,242,000		490,000		3,889,000		724,000		248,000		972,000		4,861,000
Payroll taxes		2,663,000		1,285,000		483,000		4,431,000		450,000		266,000		716,000		5,147,000
Professional fees and contract services		1,292,000		1,223,000		1,430,000		3,945,000		888,000		252,000		1,140,000		5,085,000
Supplies		1,411,000		1,395,000		1,588,000		4,394,000		51,000		133,000		184,000		4,578,000
Occupancy expenses		6,914,000		4,351,000		1,941,000		13,206,000		193,000		104,000		297,000		13,503,000
Insurance, licenses, and fees		1,013,000		613,000		362,000		1,988,000		151,000		1,000		152,000		2,140,000
Interest expense		658,000		266,000		106,000		1,030,000		34,000		-		34,000		1,064,000
Depreciation and amortization		4,702,000		1,901,000		758,000		7,361,000		242,000		_		242,000		7,603,000
Other expenses	_	1,782,000		1,014,000		2,225,000		5,021,000		1,713,000	_	346,000	_	1,684,000		6,705,000
Total expenses		42,865,000		23,163,000		13,143,000		79,171,000		9,090,000		3,244,000	_	12,334,000		91,505,000
Expenses attributable to noncontrolling interest		_		_		_		-		375,000		-		375,000		375,000
Expenses attributable										,	_		_	,		,
to controlling interest	s	42.865.000	s	23,163,000	s	13.143.000	s	79,171,000	s	8.715.000	s	3.244.000	s	11.959.000	\$	91,130,000

# COMBINED STATEMENTS OF CASH FLOWS

_	2016	20	015
CASH FLOWS FROM OPERATING ACTIVITIES			
	\$ 2,591,000	\$ 11.	473,000
Adjustments to reconcile change in net assets to net cash provided by			
operating activities from continuing operations:			
Depreciation and amortization	8,020,000	7,	603,000
Realized and unrealized (gain) loss on investments, net	(2,042,000)	1,	814,000
Unrealized (gain) loss on interest rate swap agreement	(339,000)		169,000
Change in discount of pledges receivable	53,000		199,000
Gain on disposal of property	(83,000)	(9,	244,000)
Contributions revenue from donated assets	(4,298,000)	(	(405,000)
Contributions restricted for long-term investment	(1,599,000)	(3,	,334,000)
Contributions permanently restricted	(676,000)	(7,	,588,000)
Change in value of beneficial interest in trusts	(144,000)		(53,000)
Change in value of obligations under split-interest agreements	(12,000)		61,000
Forgiveness of debt service repayment agreement obligation	(300,000)	(	(300,000)
Amortization deferred financing costs	21,000		21,000
Changes in operating assets and liabilities:			
Accounts receivable	(136,000)		(50,000)
Pledges receivable	(742,000)	(1,	464,000)
Beneficial interest in trusts	65,000		69,000
Prepaid expenses and other assets	(20,000)		750,000
Accounts payable	1,231,000	1,	016,000
Accrued expenses and other liabilities	82,000		71,000
Deferred membership fees and other deferred revenue	336,000		329,000
Claims payable	(8,000)		741,000
Net cash provided by operating activities	2,000,000	1,	878,000
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sales of investments and maturities	49,589,000	64,	,370,000
Purchases of investments	(31,538,000)	(68,	,720,000)
Principal payments on note receivable	-		655,000
Proceeds from sales of property and equipment	990,000	9,	,880,000
Purchases of property and equipment	(18,684,000)	(12,	097,000)
Net cash provided by (used in) investing activities	357,000	(5,	,912,000)

# COMBINED STATEMENTS OF CASH FLOWS - CONTINUED

		2016		2015
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from contributions restricted to investment in property				
and equipment	\$	1,647,000	\$	1,802,000
Proceeds from contributions restricted for investment in endowment	Ψ	714,000	Ψ	6,745,000
Principal payments on bonds payable		(1,360,000)		(1,320,000)
Principal payments on capital leases / finance agreements		(1,631,000)		(938,000)
Payment of distributions under split-interest agreements		(160,000)		(180,000)
Reinvestment of interest, dividends, and gains restricted for split-		(100,000)		(100,000)
interest agreement investment		75,000		(76,000)
interest agreement investment		73,000		(70,000)
Net cash (used in) provided by financing activities		(715,000)		6,033,000
Net increase in cash		1,642,000		1,999,000
Cash, beginning of year		5,586,000		3,587,000
Cash, end of year	\$	7,228,000	\$	5,586,000
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION	N			
Interest paid by controlling interest	\$	1,028,000	\$	1,040,414
Interest paid by noncontrolling interest	Ψ	1,020,000	Ψ	-
interest paid by noncondoming interest	\$	1,028,000	\$	1,040,414
	<del>-</del>	1,020,000	<del>-</del>	1,0 10,111
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES				
Capital lease / finance agreement obligations incurred for equipment	t \$	3,425,000	\$	16,000
Donated investments for pledges receivable	\$	942,000	\$	281,000
Donated property and equipment	\$	4,200,000	\$	250,000
Asset retirement obligations incurred	\$	324,000	\$	,
Capital expenditures incurred but not paid	\$	3,239,000	\$	4,316,000
1		, ,	"	, ,

#### NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2016 and 2015

#### **NOTE 1 - ORGANIZATION**

Young Men's Christian Association of Metropolitan Los Angeles (the "YMCA") is an association of persons of all ages, ethnic groups, and religious affiliations who are united in a common effort to put Judeo-Christian principles into practice to enrich the quality of the spiritual, mental, physical, and social lives of individuals, families, and communities. The YMCA's program areas include youth development, healthy living, and social responsibility.

The financial statements of the YMCA include the accounts of the corporate office and facilities located throughout Los Angeles County.

In August 2012, the YMCA participated in a New Markets Tax Credit ("NMTC") transaction whereby a special purpose entity, Anderson Munger YMCA, Inc. ("AMY") was created to obtain NMTC funding for a community project (see Note 12).

Chase NMTC Wilshire YMCA Investment Fund, LLC ("Chase NMTC Fund") was formed on May 16, 2012 under the laws of the State of Delaware. Chase NMTC Fund was formed to make Qualified Equity Investments ("QEI") in LADF V, LLC, LEDC-CDE IV, LLC and CNMC Sub-CDE 3, LLC, its subsidiaries, (collectively, the "CDE") in accordance with the terms under the NMTC program pursuant to Section 45D of the Internal Revenue Code. Chase NMTC Fund and CDE (collectively, the "Investment Fund") shall continue to be in full force until terminated pursuant to their operating agreements or law.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Principles of Combination**

The combined financial statements include the accounts of the YMCA and its subsidiary, AMY (collectively, the "Controlling Interest"), and its affiliate, the Investment Fund (collectively, the "Association"). All significant intercompany balances and transactions have been eliminated in combination.

## Noncontrolling Interest

The equity in the Investment Fund reflects the noncontrolling ownership interest and is reported in the combined statement of financial position as a component of net assets, and earnings attributable to the noncontrolling interest are included in the combined statement of activities of the combined entity.

The noncontrolling interest in the combined statement of financial position reflects the original investment by the noncontrolling member in the combined entity and the noncontrolling interest's share of earnings.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2016 and 2015

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### **Basis of Presentation**

The accompanying combined financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). The combined statement of financial position is presented in order of liquidity.

The Association classifies revenue, other support, and expenses into three net asset categories according to the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Association and changes therein are classified and reported as follows:

- *Unrestricted net assets* Net assets that are not subject to donor-imposed stipulations.
- Temporarily restricted net assets Net assets subject to donor-imposed stipulations that may, or will be, met by either actions of the Association and/or the passage of time.
- Permanently restricted net assets Net assets subject to donor-imposed stipulations that they must be maintained in perpetuity. Generally, the donors of these assets permit the Association to use all or part of the income earned on the related investments for general or specific purposes.

#### **Cash Concentration**

The Association maintains cash in two financial institutions insured by the Federal Deposit Insurance Corporation ("FDIC"). Association noninterest-bearing accounts are insured at \$250,000 for each financial institution. The Association held \$6,341,000 and \$5,384,000 in cash balances in excess of the FDIC insured level as of December 31, 2016 and 2015, respectively.

### Accounts Receivable

The Association extends credit to third party payers of childcare and other programs in the normal course of operations, which are due within 60 days of the date of service. The Association also extends credit to its members enrolling in certain programs, such as summer and day camps, which are due in full prior to the start of the programs. Receivables are recorded at estimated fair value at the time of origination, and are reflected in the combined statement of financial position net of allowances for doubtful accounts. The allowance for doubtful accounts is determined by a monthly and annual review of account balances, including the age of the balance and historical collection experience. Uncollectible receivables are charged to the allowance. An expense is recorded at the time the allowance is adjusted. The Association had \$175,000 and \$180,000 in allowance for doubtful accounts as of December 31, 2016 and 2015, respectively.

For the years ended December 31, 2016 and 2015

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## Pledges Receivable

The Association records pledges receivable, net of allowances for estimated uncollectible amounts, when there is sufficient evidence in the form of verifiable documentation that an unconditional promise was received. The Association discounts multi-year pledges that are expected to be collected after one year using rates ranging from 1% to 9%. Multi-year pledges are recorded at fair value at the date of the pledge. Allowances for uncollectible amounts are calculated based on historical collection rates and specific identification of uncollectible accounts. Uncollectible pledges are charged to the allowance. An expense is recorded at the time the allowance is adjusted. Conditional promises to give are recognized only when the conditions on which they depend are substantially met. As of December 31, 2016, four donors accounted for approximately 48% of the Association's pledges receivable. As of December 31, 2015, six donors accounted for approximately 55% of the Association's pledges receivable.

#### **Investments**

The Association's investment policy is to adhere to high standards of quality in the selection of all types of investments, with reasonable diversification to be maintained at all times. Marketable securities are primarily managed by independent investment managers and are held by an independent custodian bank.

The fair values of investments in securities traded on national securities exchanges are valued at the closing price on the last business day of the fiscal year; securities traded on the over-the-counter market are valued at the last reported bid price.

Investments which are not publicly traded consist primarily of several offshore investment hedge funds and private equity investments and are recorded at fair value using the Net Asset Value ("NAV"). The Association uses the NAV to determine the fair value of the underlying investments which (a) do not have a readily determinable fair value, and (b) prepare their financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company. Depending on the underlying asset, the NAV is determined by the underlying asset's manager through national exchange price for securities with a readily determinable value or valuations and estimates. The financial statements of these investments are audited annually (typically December 31) by independent auditors.

Securities transactions are recorded on a trade-date basis. Dividend income is recorded as of the ex-dividend date, and interest income is recorded as earned using the accrual basis. Net realized and unrealized gains and losses on investments include realized and unrealized gains and losses on investments held or sold during the year. Investment income is recognized as a component of unrestricted net assets, unless its use is temporarily or permanently restricted by donors for a specified purpose or future period. Investment income earned on restricted contributions whose restrictions are met within the same year as received is reported as unrestricted investment income.

For the years ended December 31, 2016 and 2015

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Notes Receivable

The Association occasionally extends credit to purchasers of former facilities in the normal course of selling the properties. The loans are secured by deeds of trust and require monthly payments of principal and interest. Notes receivable are recorded at estimated fair value at the time of issuance and are reflected on the combined statement of financial position net of any anticipated losses due to uncollectible amounts. The allowance for loan losses is determined based on a review of the aging of the required loan payments and historical collection experience. Uncollectible notes receivable are charged to the allowance. An expense is recorded at the time the allowance is adjusted. The Association considers a loan past due when required payments are 120 days past due.

## Property and Equipment

Property and equipment are recorded at cost if purchased, or if donated, at fair value at date of donation. Asset retirement obligations related to property and equipment are capitalized. Property and equipment acquired with government grant funds are considered to be owned by the Association while used in the program or in future authorized programs. However, the granting agency has a reversionary interest in the property, as well as the right to determine the use of any proceeds from the sale of the assets. Management expects to have continuous use of such property and equipment throughout their useful lives.

Depreciation of buildings, improvements, and equipment is provided using the straight-line method over the estimated useful lives of the assets. Land is not depreciated.

Leased equipment Lease life
Building improvements 5-20 years
Fitness equipment, furniture and fixtures 3-7 years

Leasehold improvements Lesser of lease life or 10 years

Land improvements 5-25 years Buildings 40 years

Property and equipment under capital lease obligations and leasehold improvements are amortized on the straight-line method over the shorter period of the lease term or the estimated useful life of the asset.

Gains and losses are recognized in the combined statements of activities and changes in net assets upon disposal of property and equipment.

#### **Deferred Financing Costs**

Deferred financing costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the debt to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed using an imputed interest rate on the related loan.

For the years ended December 31, 2016 and 2015

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

# Accounting for the Impairment of Long-Lived Assets and for the Disposal of Long-Lived Assets

The Association reviews property and equipment for impairment whenever events or changes in circumstances indicate that the carrying value of the property and equipment may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the asset to future net cash flows, undiscounted and without interest, expected to be generated by the asset. If assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the asset. During the years ended December 31, 2016 and 2015, there were no events or changes in circumstances indicating that the carrying amount of the property and equipment may not be recoverable.

## **Asset Retirement Obligations**

A conditional asset retirement obligation is a legal obligation to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the Association. Uncertainty with respect to the timing and/or method of settlement of the asset retirement obligation does not defer recognition of the liability. The obligation to perform the asset retirement activity is unconditional, and accordingly, a liability should be recognized. The fair value of a liability for an asset retirement obligation is recorded by the Association as an asset and a liability when there is a legal obligation associated with the retirement of a long-lived asset and the amount can be reasonably estimated.

There were \$813,000 and \$489,000 of capitalized asset retirement costs in property and equipment as of December 31, 2016 and 2015, respectively, and \$1,451,000 and \$1,118,000 of conditional retirement obligations included in accrued expenses and other liabilities as of December 31, 2016 and 2015, respectively. For the years ended December 31, 2016 and 2015, accretion expenses totaled approximately \$9,000 and \$16,000, respectively, which is included in depreciation and amortization expense.

## **Split-Interest Agreements**

The Association has been designated as the trustee for irrevocable split-interest agreements, consisting primarily of charitable remainder trusts and charitable gift annuities. The charitable remainder trust agreements generally require the Association to make annual payments to the trust beneficiaries based on stipulated payment rates ranging from 5% to 11%, applied to the fair value of the trust assets, as determined annually. The charitable gift annuities require the Association to pay an annuity to the trust beneficiary, determined upon execution of each annuity, based on stipulated payment rates issued by the American Council on Gift Annuities and adopted and filed with the California Department of Insurance. Upon the death of the beneficiaries, or other termination of the trusts as may be defined in the individual agreements, the remaining trust assets will be distributed by the Association to itself and to other beneficiaries, as stipulated in the trust agreements.

For the years ended December 31, 2016 and 2015

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## Split-Interest Agreements - Continued

The fair value of the trust assets has been included in the Association's combined statements of financial position as investments whose use is limited, and a corresponding liability has been recorded to reflect the present value of required lifetime payments and remaining obligation to the named beneficiaries using discount rates ranging from 5% to 6% for the years ended December 31, 2016 and 2015. The difference between the fair value of the assets received and the present value of the obligation to named beneficiaries under the agreements is recognized as contributions revenue. Realized and unrealized gains and losses, interest and dividend income from the investments and payments of the obligations are reflected as adjustments to obligations under split-interest agreements in the accompanying combined statements of financial position. Amortization of discounts and changes in actuarial assumptions are reflected in the combined statements of activities as a change in value of split-interest agreements.

## **Beneficial Interest in Trusts**

The Association is also a beneficiary of irrevocable split-interest agreements, consisting primarily of charitable remainder trusts and charitable lead trusts administered by other trustees. A receivable is recorded at the estimated fair value of the amount held by the trustee that is due to the Association. The Association uses an interest rate commensurate with the risks involved to discount the contribution receivable. The discount rates used were between 4% and 10% for the year ended December 31, 2016 and between 4% and 8% for the year ended December 31, 2015. The investment yield rates used were between 3% and 9% for the year ended December 31, 2016 and between 3% and 7% for the year ended December 31, 2015. The amortization of this discount and changes in actuarial assumptions are reflected in the combined statements of activities as a change in value of split-interest agreements.

## **Donor-Restricted Contributions**

Unconditional promises to give (pledges receivable) are recognized as contributions when received at their estimated fair value. Contributions are considered available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted for future periods or by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes.

When a donor-imposed time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying combined statements of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same year the contribution is received are reported as unrestricted. Capital campaign contributions are considered temporarily restricted until the asset is placed into service.

For the years ended December 31, 2016 and 2015

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### **Contributed Services**

A substantial number of volunteers have donated significant amounts of time and services to the Association's program operations and to its fundraising campaigns. Contributed services are recognized by the Association if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The services donated are not reflected in the accompanying combined financial statements as an expense or as income from donations; such services do not meet the above criteria for recording under U.S. GAAP.

#### **In-Kind Contributions**

During the years ended December 31, 2016 and 2015, the value of in-kind contributions or noncash assets received by the Association was \$4,200,000 and \$250,000, respectively. The value of in-kind donations is based on either donor-stated value, face value or replacement value had the Association needed to purchase from an outside source.

## Government and Other Grants

The Association receives numerous grants from governmental agencies and certain foundations that are not considered contributions under U.S. GAAP. The Association recognizes income from these grants as revenue and support only to the extent that expenditures have been made for the purposes specified by the grant agreement. Revenue received in excess of expenditures incurred is recorded as deferred revenue.

## **Deferred Membership Fees**

Membership fees paid to the Association in advance are recorded as deferred membership revenue. The Association recognizes income from these membership fees over the period to which the fees relate.

#### **Derivatives**

The Association has elected to execute a derivative instrument for purposes of elimination of interest rate risk on its long-term debt. The Association uses an interest rate swap agreement to eliminate its exposure resulting from variable rate debt. The derivative instrument is recognized in the combined statement of financial position at fair value. Fair value for the Association's derivative instrument is based on quoted market prices of comparable instruments or, if none are available, on pricing models or formulas using current assumptions. The derivative has not been designated as a hedge under Accounting Standards Codification Topic 815, *Derivatives and Hedging*. Accordingly, the Association records changes in the fair value of its derivative instrument as a mark-to-market gain or loss on financial instruments on the combined statement of activities.

Should the counterparty to the contract fail to meet its obligation, the Association would be exposed to fluctuations in interest rates. The Association manages exposure to counterparty credit risk by entering into the derivative financial instrument with a highly rated financial institution that can be expected to perform fully under the terms of the agreement.

For the years ended December 31, 2016 and 2015

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## **Income Taxes**

The Association was organized pursuant to the General Nonprofit Corporation Law of the State of California. The Association has been recognized by the Internal Revenue Service as exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Association has also been recognized by the California Franchise Tax Board as exempt from California franchise taxes and certain general county real and personal property taxes under Section 23701d of the California Revenue and Taxation Code. However, the Association is subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purposes for which it was granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the combined financial statements taken as a whole. If applicable, the Association would recognize interest and penalties associated with tax matters as operating expenses and would include accrued interest and penalties with accrued expenses in the combined statements of financial position.

Tax positions taken related to the Association's tax exempt status, unrelated business activities taxable income, and deductibility of expenses, and other miscellaneous tax positions have been reviewed, and management is of the opinion that material positions taken by the Association would more likely than not be sustained by examination. Accordingly, the Association has not recorded an income tax liability for uncertain tax benefits as of December 31, 2016 and 2015 and no material change is anticipated in the 12 months following December 31, 2016. As of December 31, 2016, the Association's tax years ended December 31, 2013 through December 31, 2016 remain subject to examination.

## **Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying combined statements of activities and detailed in the combined statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on management's estimates.

## Use of Estimates

The preparation of combined financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the combined financial statements. Estimates also affect reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

For the years ended December 31, 2016 and 2015

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## Change in accounting principle

During the year ended December 31, 2016, the Association adopted the provisions of Accounting Standards Update 2015-03, Simplifying the Presentation of Debt Issuance Costs ("ASU 2015-03"), which modifies the presentation of debt issuance costs and the related amortization. The change in accounting under ASU 2015-03 improves the reporting of debt issuance costs by no longer reporting them as assets. It also improves the reporting of the related amortization by including it as a component of interest expense. ASU 2015-03 has been adopted by the Association on a retrospective basis. As a result, total assets as well as bonds payable for the year ended December 31, 2015 have been reduced by the effect of the reclassification of debt issuance costs, net of accumulated amortization of \$339,000.

#### **NOTE 3 - FAIR VALUE**

The Association measures the fair value of its financial assets and liabilities in accordance with accounting guidance that requires the Association to base fair value on exit price, maximize the use of observable inputs, and minimize the use of unobservable inputs to determine the exit price. The Association categorizes the financial assets and liabilities, based on the priority of inputs to the valuation technique, into a three-tiered hierarchy as described below.

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities as of the reporting date. Level 1 investments include listed equities, listed fixed income securities, certain mutual funds and money market accounts. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2 Observable inputs, other than Level 1 quoted prices, such as quoted prices for similar assets and liabilities, quoted prices in markets that are not active, or other inputs that are observable for the asset or liability either directly or indirectly. Investments in this category include corporate and government bonds, and certain money market funds. Interest rate swaps are also included in this category. A significant adjustment to a Level 2 input could result in the Level 2 measurement becoming a Level 3 measurement.
- Level 3 Unobservable inputs that are supportable by little or no market activity, which requires the Association to develop its own assumptions. Investments that are included in this category include hedge funds and private equity funds. Contributions receivable from beneficial interest in trusts are also included in this category. The fair value hierarchy gives the lowest priority to Level 3 inputs.

For the years ended December 31, 2016 and 2015

## **NOTE 3 - FAIR VALUE - Continued**

The Association is required to measure and report investments, investments whose use is limited, interest rate swaps and beneficial interest in split-interest agreements on a recurring basis at fair value. Investments are measured using the market approach. Beneficial interest in split-interest agreements are valued using the income approach based on the life expectancy of the beneficiaries and the net present value of the expected cash flows using a discounted rate. Interest rate swaps are valued using the forward interest rate estimates and present value techniques, adjusted to reflect nonperformance risk of both counterparties and the Association.

The Association's policy is to recognize transfers in and out of Levels 1, 2, and 3 as of the end of the year of the change in circumstances that caused the transfer.

The following table summarizes the valuation of the Association's investments and beneficial interest under split-interest agreements by fair value hierarchy levels as of December 31, 2016:

	Level 1	Level 2	Le	vel 3		Total
Investments and investments whose						
use is limited						
Equity securities						
Consumer goods and services	\$ 1,472,000	\$ -	\$	-	\$	1,472,000
Financial services	2,101,000	-		-		2,101,000
Healthcare	2,170,000	-		-		2,170,000
Industrials	1,233,000	-		-		1,233,000
Oil and gas	1,483,000	-		-		1,483,000
Technology	3,422,000	-		-		3,422,000
Telecommunications	998,000	-		-		998,000
Other	1,923,000	 				1,923,000
Total equity securities	14,802,000	-		-		14,802,000
Mutual funds						
Domestic equity	2,400,000	-		-		2,400,000
International equity	9,759,000	-		-		9,759,000
Domestic fixed income	7,770,000	-		-		7,770,000
International fixed income	3,637,000	-		-		3,637,000
Other	57,000	-		-		57,000
Total mutual funds	23,623,000	_	-			23,623,000
Money market accounts/funds	2,196,000	1,403,000		-		3,599,000
US government and agency bonds	-	80,000		-		80,000
Corporate bonds	-	1,345,000		-		1,345,000
Private equity funds	-	-	1	74,000		174,000
Hedge funds / other						
Multi-strategy credit driven	-	-	4	109,000		409,000
Fund of hedge funds	-	_	3,8	326,000		3,826,000
Other	-	457,000		-		457,000
Total hedge funds		457,000	4,2	235,000	-	4,692,000
Total investments	40,621,000	3,285,000	4,4	109,000		48,315,000
Beneficial interest in trusts	 		2,3	341,000		2,341,000
	\$ 40,621,000	\$ 3,285,000	\$ 6,7	750,000	\$	50,656,000

For the years ended December 31, 2016 and 2015

## **NOTE 3 - FAIR VALUE - Continued**

The following table summarizes the valuation of the Association's investments and beneficial interest under split-interest agreements by fair value hierarchy levels as of December 31, 2015:

Investments and investments whose use is limited   Equity securities   Consumer goods and services   \$2,134,000   \$ - \$ - \$ 2,034,000   Financial services   \$2,084,000   - \$ - \$ 2,084,000   Financial services   \$2,084,000   - \$ - \$ 2,084,000   Financial services   \$2,470,000   - \$ - \$ 2,470,000   Financial services   \$2,470,000   - \$ - \$ 2,470,000   Financial services   \$1,049,000   - \$ - \$ 2,470,000   Financial services   \$1,049,000   - \$ - \$ 1,049,000   Financial services   \$1,174,000   - \$ - \$ 3,031,000   Financial services   \$1,185,000   - \$ - \$ 1,174,000   Financial services   \$1,185,000   - \$ - \$ 1,185,000   Financial services   \$1,678,000   - \$ - \$ 1,551,000   Financial services   \$14,678,000   - \$ - \$ 1,551,000   Financial services   \$14,678,000   - \$ - \$ 1,551,000   Financial services   \$10,065,000   - \$ - \$ 1,700,000   Financial services   \$10,065,000   - \$ - \$ 1,700,000   Financial services   \$10,065,000   - \$ - \$ 1,0065,000   Financial services   \$10,065,000   - \$ - \$ 1,000   Financial services   \$10,005,000   Financial services   \$10,0		Level 1	Level 2	Level 3	 Total
Equity securities         Consumer goods and services         \$ 2,134,000         \$ -         \$ 2,134,000           Financial services         2,084,000         -         -         2,084,000           Healthcare         2,470,000         -         -         2,470,000           Industrials         1,049,000         -         -         1,049,000           Oil and gas         1,174,000         -         -         1,174,000           Technology         3,031,000         -         -         1,174,000           Telecommunications         1,185,000         -         -         1,185,000           Other         1,551,000         -         -         1,551,000           Total equity securities         14,678,000         -         -         14,678,000           Mutual funds         2,167,000         -         -         14,678,000           Mutual funds         2,167,000         -         -         10,700,000           International equity         10,700,000         -         -         10,655,000           International fixed income         10,065,000         -         -         3,419,000           Other         51,000         -         -         51,000 <tr< td=""><td>Investments and investments whose</td><td></td><td></td><td></td><td></td></tr<>	Investments and investments whose				
Consumer goods and services         \$ 2,134,000         -         \$ -         \$ 2,134,000           Financial services         2,084,000         -         -         2,084,000           Healthcare         2,470,000         -         -         2,470,000           Industrials         1,049,000         -         -         1,049,000           Oil and gas         1,174,000         -         -         1,174,000           Technology         3,031,000         -         -         3,031,000           Telecommunications         1,185,000         -         -         1,551,000           Other         1,551,000         -         -         1,551,000           Total equity securities         14,678,000         -         -         14,678,000           Mutual funds         2,167,000         -         -         10,700,000           International equity         10,700,000         -         -         10,700,000           International fixed income         10,065,000         -         -         10,065,000           International fixed income         3,419,000         -         -         51,000           Other         51,000         -         -         26,402,000	use is limited				
Financial services         2,084,000         -         -         2,084,000           Healthcare         2,470,000         -         -         2,470,000           Industrials         1,049,000         -         -         1,049,000           Oil and gas         1,174,000         -         -         3,031,000           Technology         3,031,000         -         -         3,031,000           Telecommunications         1,185,000         -         -         1,555,000           Other         1,551,000         -         -         1,551,000           Total equity securities         14,678,000         -         -         14,678,000           Mutual funds         5         -         2,167,000         -         -         2,167,000           International equity         10,700,000         -         -         10,700,000           Domestic fixed income         10,065,000         -         -         10,065,000           International fixed income         3,419,000         -         -         3,419,000           Other         51,000         -         -         51,000           Total mutual funds         26,402,000         -         -         26,402,000	Equity securities				
Healthcare	Consumer goods and services	\$ 2,134,000	\$ -	\$ -	\$ 2,134,000
Industrials	Financial services	2,084,000	-	-	2,084,000
Oil and gas         1,174,000         -         -         1,174,000           Technology         3,031,000         -         -         3,031,000           Telecommunications         1,185,000         -         -         1,185,000           Other         1,551,000         -         -         1,551,000           Total equity securities         14,678,000         -         -         14,678,000           Mutual funds         Domestic equity         2,167,000         -         -         2,167,000           International equity         10,700,000         -         -         10,700,000           Domestic fixed income         10,065,000         -         -         10,065,000           International fixed income         3,419,000         -         -         3,419,000           Other         51,000         -         -         51,000           Total mutual funds         26,402,000         -         -         26,402,000           Money market accounts/ funds         2,625,000         707,000         -         3,332,000           US government and agency bonds         -         70,000         -         70,000           Corporate bonds         -         14,206,000         - <td>Healthcare</td> <td>2,470,000</td> <td>-</td> <td>-</td> <td>2,470,000</td>	Healthcare	2,470,000	-	-	2,470,000
Technology         3,031,000         -         -         3,031,000           Telecommunications         1,185,000         -         -         1,185,000           Other         1,551,000         -         -         1,551,000           Total equity securities         14,678,000         -         -         14,678,000           Mutual funds         Domestic equity         2,167,000         -         -         2,167,000           International equity         10,700,000         -         -         10,700,000           Domestic fixed income         10,065,000         -         -         10,065,000           International fixed income         3,419,000         -         -         3,419,000           Other         51,000         -         -         51,000           Total mutual funds         26,402,000         -         -         26,402,000           Money market accounts/ funds         2,625,000         707,000         -         3,332,000           US government and agency bonds         -         70,000         -         70,000           Corporate bonds         -         14,206,000         -         14,206,000           Hedge funds / other         -         -         415	Industrials	1,049,000	-	-	1,049,000
Telecommunications         1,185,000         -         -         1,185,000           Other         1,551,000         -         -         1,551,000           Total equity securities         14,678,000         -         -         14,678,000           Mutual funds         Domestic equity         2,167,000         -         -         2,167,000           International equity         10,700,000         -         -         10,700,000           Domestic fixed income         10,065,000         -         -         10,065,000           International fixed income         3,419,000         -         -         3,419,000           Other         51,000         -         -         51,000           Total mutual funds         26,402,000         -         -         26,402,000           Money market accounts/funds         2,625,000         707,000         -         3,332,000           US government and agency bonds         -         70,000         -         70,000           Corporate bonds         -         14,206,000         -         14,206,000           Hedge funds / other         -         -         415,000         415,000           Fund of hedge funds         -         - <td< td=""><td>Oil and gas</td><td>1,174,000</td><td>-</td><td>-</td><td>1,174,000</td></td<>	Oil and gas	1,174,000	-	-	1,174,000
Other         1,551,000         -         -         1,551,000           Total equity securities         14,678,000         -         -         14,678,000           Mutual funds         Domestic equity         2,167,000         -         -         2,167,000           International equity         10,700,000         -         -         10,700,000           Domestic fixed income         10,065,000         -         -         10,065,000           International fixed income         3,419,000         -         -         3,419,000           Other         51,000         -         -         51,000           Total mutual funds         26,402,000         -         -         26,402,000           Money market accounts/ funds         2,625,000         707,000         -         3,332,000           US government and agency bonds         -         70,000         -         70,000           Corporate bonds         -         14,206,000         -         14,206,000           Hedge funds / other         -         -         415,000         3,824,000           Fund of hedge funds         -         -         358,000         -         358,000           Total hedge funds         -         3	Technology	3,031,000	-	-	3,031,000
Total equity securities 14,678,000 - 14,678,000  Mutual funds  Domestic equity 2,167,000 - 2,167,000  International equity 10,700,000 - 10,700,000  Domestic fixed income 10,065,000 - 10,065,000  International fixed income 3,419,000 - 3,419,000  Other 51,000 - 5,1000  Total mutual funds 26,402,000 - 2,264,000  Money market accounts/funds 2,625,000 707,000 - 3,332,000  US government and agency bonds - 70,000 - 70,000  Corporate bonds - 14,206,000 - 14,206,000  Hedge funds / other  Multi-strategy credit driven - 415,000 415,000  Fund of hedge funds - 3,824,000  Other - 358,000  Total hedge funds - 358,000  Total investments 43,705,000 15,341,000 4,239,000 63,285,000  Beneficial interest in trusts - 2,262,000 2,262,000	Telecommunications	1,185,000	-	-	1,185,000
Mutual funds         2,167,000         -         -         2,167,000           International equity         10,700,000         -         -         10,700,000           Domestic fixed income         10,065,000         -         -         10,065,000           International fixed income         3,419,000         -         -         3,419,000           Other         51,000         -         -         51,000           Total mutual funds         26,402,000         -         -         26,402,000           Money market accounts/funds         2,625,000         707,000         -         3,332,000           US government and agency bonds         -         70,000         -         70,000           Corporate bonds         -         14,206,000         -         14,206,000           Hedge funds / other         -         14,206,000         -         14,206,000           Fund of hedge funds         -         -         415,000         3,824,000           Other         -         358,000         -         358,000           Total hedge funds         -         358,000         -         358,000           Total investments         43,705,000         15,341,000         4,239,000	Other	1,551,000			1,551,000
Domestic equity         2,167,000         -         -         2,167,000           International equity         10,700,000         -         -         10,700,000           Domestic fixed income         10,065,000         -         -         10,065,000           International fixed income         3,419,000         -         -         3,419,000           Other         51,000         -         -         51,000           Total mutual funds         26,402,000         -         -         26,402,000           Money market accounts/funds         2,625,000         707,000         -         3,332,000           US government and agency bonds         -         70,000         -         70,000           Corporate bonds         -         14,206,000         -         14,206,000           Hedge funds / other         -         -         415,000         415,000           Hedge funds / other         -         -         415,000         415,000           Fund of hedge funds         -         -         3,824,000         3,824,000           Other         -         358,000         -         358,000           Total hedge funds         -         358,000         4,239,000         45,977,000<	Total equity securities	14,678,000	-	-	14,678,000
International equity   10,700,000   -   -   10,700,000       Domestic fixed income   10,065,000   -   -   10,065,000       International fixed income   3,419,000   -   -   3,419,000       Other   51,000   -   -   51,000       Total mutual funds   26,402,000   -   -   26,402,000       Money market accounts/funds   2,625,000   707,000   -   3,332,000       US government and agency bonds   -   70,000   -   70,000       Corporate bonds   -   14,206,000   -   14,206,000       Hedge funds / other     -   -   415,000   415,000       Fund of hedge funds   -   -   3,824,000   3,824,000       Other   -   358,000   -   358,000       Total hedge funds   -   358,000   4,239,000   4,597,000       Total investments   43,705,000   15,341,000   4,239,000   63,285,000       Beneficial interest in trusts   -   -   2,262,000   2,262,000	Mutual funds				
Domestic fixed income         10,065,000         -         -         10,065,000           International fixed income         3,419,000         -         -         3,419,000           Other         51,000         -         -         51,000           Total mutual funds         26,402,000         -         -         26,402,000           Money market accounts/ funds         2,625,000         707,000         -         3,332,000           US government and agency bonds         -         70,000         -         70,000           Corporate bonds         -         14,206,000         -         14,206,000           Hedge funds / other         -         -         415,000         415,000           Fund of hedge funds         -         -         3,824,000         3,824,000           Other         -         358,000         -         358,000           Total hedge funds         -         358,000         4,239,000         4,597,000           Total investments         43,705,000         15,341,000         4,239,000         63,285,000           Beneficial interest in trusts         -         -         2,262,000         2,262,000	Domestic equity	2,167,000	-	-	2,167,000
International fixed income         3,419,000         -         -         3,419,000           Other         51,000         -         -         -         51,000           Total mutual funds         26,402,000         -         -         26,402,000           Money market accounts/ funds         2,625,000         707,000         -         3,332,000           US government and agency bonds         -         70,000         -         70,000           Corporate bonds         -         14,206,000         -         14,206,000           Hedge funds / other         -         -         415,000         415,000           Fund of hedge funds         -         -         3,824,000         3,824,000           Other         -         358,000         -         358,000           Total hedge funds         -         358,000         4,239,000         4,597,000           Total investments         43,705,000         15,341,000         4,239,000         63,285,000           Beneficial interest in trusts         -         -         2,262,000         2,262,000	International equity	10,700,000	-	-	10,700,000
Other         51,000         -         -         51,000           Total mutual funds         26,402,000         -         -         26,402,000           Money market accounts/ funds         2,625,000         707,000         -         3,332,000           US government and agency bonds         -         70,000         -         70,000           Corporate bonds         -         14,206,000         -         14,206,000           Hedge funds / other         -         -         415,000         415,000           Fund of hedge funds         -         -         3,824,000         3,824,000           Other         -         358,000         -         358,000           Total hedge funds         -         358,000         4,239,000         4,597,000           Total investments         43,705,000         15,341,000         4,239,000         63,285,000           Beneficial interest in trusts         -         -         2,262,000         2,262,000	Domestic fixed income	10,065,000	-	-	10,065,000
Total mutual funds 26,402,000 26,402,000  Money market accounts/funds 2,625,000 707,000 - 3,332,000  US government and agency bonds - 70,000 - 70,000  Corporate bonds - 14,206,000 - 14,206,000  Hedge funds / other  Multi-strategy credit driven 415,000 415,000  Fund of hedge funds - 3,824,000  Other - 358,000 - 358,000  Total hedge funds - 358,000 4,239,000 4,597,000  Total investments 43,705,000 15,341,000 4,239,000 63,285,000  Beneficial interest in trusts 2,262,000 2,262,000	International fixed income	3,419,000	-	-	3,419,000
Money market accounts/ funds         2,625,000         707,000         -         3,332,000           US government and agency bonds         -         70,000         -         70,000           Corporate bonds         -         14,206,000         -         14,206,000           Hedge funds / other         -         -         415,000         415,000           Fund of hedge funds         -         -         3,824,000         3,824,000           Other         -         358,000         -         358,000           Total hedge funds         -         358,000         4,239,000         4,597,000           Total investments         43,705,000         15,341,000         4,239,000         63,285,000           Beneficial interest in trusts         -         -         2,262,000         2,262,000	Other	51,000			51,000
US government and agency bonds - 70,000 - 70,000 Corporate bonds - 14,206,000 - 14,206,000 Hedge funds / other  Multi-strategy credit driven 415,000 415,000 Fund of hedge funds - 3,824,000 3,824,000 Other - 358,000 - 358,000 Total hedge funds - 358,000 4,239,000 4,597,000 Total investments 43,705,000 15,341,000 4,239,000 63,285,000 Beneficial interest in trusts 2,262,000 2,262,000	Total mutual funds	26,402,000	-	-	26,402,000
Corporate bonds       -       14,206,000       -       14,206,000         Hedge funds / other       -       -       415,000       415,000         Multi-strategy credit driven       -       -       -       3,824,000         Fund of hedge funds       -       -       -       358,000         Other       -       358,000       -       358,000         Total hedge funds       -       358,000       4,239,000       4,597,000         Total investments       43,705,000       15,341,000       4,239,000       63,285,000         Beneficial interest in trusts       -       -       2,262,000       2,262,000	Money market accounts/funds	2,625,000	707,000	-	3,332,000
Hedge funds / other         Multi-strategy credit driven       -       -       415,000       415,000         Fund of hedge funds       -       -       3,824,000         Other       -       358,000       -       358,000         Total hedge funds       -       358,000       4,239,000       4,597,000         Total investments       43,705,000       15,341,000       4,239,000       63,285,000         Beneficial interest in trusts       -       -       2,262,000       2,262,000	US government and agency bonds	-	70,000	-	70,000
Multi-strategy credit driven       -       -       415,000       415,000         Fund of hedge funds       -       -       -       3,824,000         Other       -       358,000       -       358,000         Total hedge funds       -       358,000       4,239,000       4,597,000         Total investments       43,705,000       15,341,000       4,239,000       63,285,000         Beneficial interest in trusts       -       -       2,262,000       2,262,000	Corporate bonds	-	14,206,000	-	14,206,000
Fund of hedge funds         -         -         3,824,000         3,824,000           Other         -         358,000         -         358,000           Total hedge funds         -         358,000         4,239,000         4,597,000           Total investments         43,705,000         15,341,000         4,239,000         63,285,000           Beneficial interest in trusts         -         -         2,262,000         2,262,000	Hedge funds / other				
Other         -         358,000         -         358,000           Total hedge funds         -         358,000         4,239,000         4,597,000           Total investments         43,705,000         15,341,000         4,239,000         63,285,000           Beneficial interest in trusts         -         -         2,262,000         2,262,000	Multi-strategy credit driven	-	-	415,000	415,000
Total hedge funds         -         358,000         4,239,000         4,597,000           Total investments         43,705,000         15,341,000         4,239,000         63,285,000           Beneficial interest in trusts         -         -         2,262,000         2,262,000	Fund of hedge funds	-	-	3,824,000	3,824,000
Total investments         43,705,000         15,341,000         4,239,000         63,285,000           Beneficial interest in trusts         -         -         2,262,000         2,262,000	Other	-	358,000	-	358,000
Beneficial interest in trusts 2,262,000 2,262,000	Total hedge funds	-	358,000	4,239,000	4,597,000
	Total investments	43,705,000	15,341,000	4,239,000	63,285,000
\$ 43,705,000 \$ 15,341,000 \$ 6,501,000 \$ 65,547,000	Beneficial interest in trusts			2,262,000	2,262,000
		\$ 43,705,000	\$ 15,341,000	\$ 6,501,000	\$ 65,547,000

## NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2016 and 2015

## **NOTE 3 - FAIR VALUE - Continued**

The following table summarizes the Association's Level 3 reconciliation as of December 31, 2016:

Balance at December 31, 2015	Total Level 3 \$ 6,501,000	Private Equity Funds	Hedge Fund Multi - Strategy Credit Driven \$ 415,000	Fund of Hedge Funds \$ 3,824,000	Beneficial Interest In Trusts \$ 2,262,000
Transfers into Level 3 (a)	-	-	-	-	-
Transfers out of Level 3 (a)	-	-	-	-	-
Total gains and losses					
Net realized gains and losses	-	-	-	-	-
Net unrealized gains and losses	53,000	24,000	27,000	2,000	-
Investment income	1,000	1,000	-	-	-
Contributions from beneficial interest in trusts	-	-	-	-	-
Change in value of beneficial interest in trusts	144,000	-	-	-	144,000
Purchases, issuances, sales and settlements					
Purchases	273,000	273,000	-	-	-
Issuances	-	-	-	-	-
Sales	(157,000)	(124,000)	(33,000)	-	-
Settlements	-	-	-	-	-
Distributions from beneficial interest in trusts	(65,000)	-	-	-	(65,000)
Balance at December 31, 2016	\$ 6,750,000	\$ 174,000	\$ 409,000	\$ 3,826,000	\$ 2,341,000
Amount of total gains or losses for the period included in changes in net assets attributable to the change in unrealized gains relating to assets still held at December 31, 2016	\$ 53,000	\$ 24,000	\$ 27,000	\$ 2,000	\$ -

<sup>(</sup>a) The Association's policy is to recognize transfers in and transfers out as of the end of the year or change in circumstances that caused the transfer.

## NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2016 and 2015

## **NOTE 3 - FAIR VALUE - Continued**

The following table summarizes the Association's Level 3 reconciliation as of December 31, 2015:

		Hedge		
		Fund		
		Multi -		
		Strategy	Fund	Beneficial
	Total	Credit	of Hedge	Interest In
	Level 3	Driven	Funds	Trusts
Balance at December 31, 2014	\$ 4,896,000	\$ 394,000	\$ 2,224,000	\$ 2,278,000
Transfers into Level 3 (a)	-	-	-	-
Transfers out of Level 3 (a)	-	-	-	-
Total gains and losses				
Net realized gains and losses	-	-	-	-
Net unrealized gains and losses	(62,000)	38,000	(100,000)	-
Investment income	-	-	-	-
Contributions from beneficial interest in trusts	-	-	-	-
Change in value of beneficial interest in trusts	53,000	-	-	53,000
Purchases, issuances, sales and settlements				
Purchases	1,700,000	-	1,700,000	-
Issuances	-	-	-	-
Sales	(17,000)	(17,000)	-	-
Settlements	-	-	-	-
Distributions from beneficial interest in trusts	(69,000)	-	-	(69,000)
Balance at December 31, 2015	\$ 6,501,000	\$ 415,000	\$ 3,824,000	\$ 2,262,000
Amount of total gains or losses for the period				
included in changes in net assets attributable				
to the change in unrealized gains relating to				
assets still held at December 31, 2015	\$ (62,000)	\$ 38,000	\$ (100,000)	\$ -

<sup>(</sup>a) The Association's policy is to recognize transfers in and transfers out as of the end of the year or change in circumstances that caused the transfer.

For the years ended December 31, 2016 and 2015

## **NOTE 3 - FAIR VALUE - Continued**

The following table represents the Association's Level 3 financial instruments, the valuation techniques used to measure the fair value of those financial instruments, and the significant unobservable inputs and the ranges of values for those inputs:

Instrument	 Fair value	Principal valuation technique	Unobservable inputs	Significant input variables	Weighted average
Beneficial interest in trusts	\$ 2,341,000	Present value of expected cash flows	Investment yield Discount rate	3% - 7% 4% - 8%	N/A
Hedge funds	\$ 4,235,000	Valuation of underlying assets as provided by issuer	Base Price	N/A	N/A
Private equity funds	\$ 174,000	Valuation of underlying assets as provided by issuer	Base Price	N/A	N/A

The following table lists investments in investment companies that are valued at NAV by major category as of December 31, 2016:

Hedge funds - Multiple Strategies - Quarterly 1 year lock-up multi strategies - credit driven fund redemption provision. Side credit driven primarily in North with 90 days pocket.  fund America and notice.	None
Zatope	
\$ 409,000 1	
Fund of hedge Multi-strategy fund Quarterly 1 year lock-up funds of hedge funds redemption provision.  which invests across equity long/short, notice.  credit and multi- strategy hedge funds	None
3,826,000 2	
Private equity funds  Investments in real estate, private real estate and private equity - secondaries  Partners may not withdraw from the termination estate and private equity - secondaries	e Fund prior to its
174,000 4	
\$4,409,000 7	

None of these funds have predetermined remaining life expectancies. The Association has \$1,728,000 of unfunded commitments related to these investments as of December 31, 2016.

For the years ended December 31, 2016 and 2015

## NOTE 3 - FAIR VALUE - Continued

The following table lists investments in investment companies that are valued at NAV by major category as of December 31, 2015:

	Strategy	NAV In Funds	# of Funds	Redemption Terms	Redemption Restrictions	Redemption Restrictions in Place at Year
Hedge funds - multi strategies - credit driven fund	Multiple Strategies - credit driven fund primarily in North America and Europe			Quarterly redemption with 90 days notice.	1 year lock-up provision. Side pocket.	None
		\$ 415,000	1			
Fund of hedge funds	Multi-strategy fund of hedge funds which invests across equity long/short, credit and multi- strategy hedge funds	2.924.000	2	Quarterly redemption with up to 95 days notice.	1 year lock-up provision.	None
		3,824,000 \$4,239,000	3			

None of these funds have predetermined remaining life expectancies. The Association has no unfunded commitments related to these investments as of December 31, 2015.

The fair value of cash, accounts receivable, pledges receivable, note receivable, payables, and accrued expenses is equal to their carrying value because of their liquidity and short-term maturity. Capital lease obligations to unrelated parties do not differ materially from their aggregate carrying values in that the obligations bear interest rates that are based on market differences. The fair value of bonds payable approximates \$27,785,000 and \$29,145,000 using a market approach at December 31, 2016 and 2015, respectively.

## **NOTE 4 - INVESTMENTS**

The Association's investments as of December 31, 2016 and 2015 are as follows:

	2016	 2015
Investments	\$ 46,274,000	\$ 61,240,000
Investments whose use is limited	2,041,000	 2,045,000
Total investments and investments whose use is limited	\$ 48,315,000	\$ 63,285,000

For the years ended December 31, 2016 and 2015

## **NOTE 4 - INVESTMENTS - Continued**

Investments whose use is limited are restricted for the following long-term purposes as of December 31, 2016 and 2015:

	 2016	 2015		
Restricted under grant agreements	\$ 161,000	\$ 78,000		
Held in trust under split-interest agreements	 1,880,000	 1,967,000		
	\$ 2,041,000	\$ 2,045,000		

The composition of net realized and unrealized gains and losses on investments for the years ended December 31, 2016 and 2015 is as follows:

	2016	 2015		
Realized gains on sales of investments, net	\$ 807,000	\$ 1,962,000		
Unrealized gains (losses) on investments, net	 1,235,000	(3,776,000)		
	\$ 2,042,000	\$ (1,814,000)		

Investment management fees were \$175,000 and \$187,000 for the years ended December 31, 2016 and 2015, respectively.

California state law mandates the Association invest predetermined amounts held in trust under charitable gift annuities in direct obligations of the United States government, certain other quasi-government obligations, and money market funds or cash and cash equivalents. The Association was in compliance with these requirements for the years ended December 31, 2016 and 2015.

## **NOTE 5 - PLEDGES RECEIVABLE**

Pledges receivable are expected to be received as follows as of December 31, 2016 and 2015:

	2016	 2015
Within one year	\$ 2,917,000	\$ 3,994,000
Within two to five years	5,349,000	4,885,000
Greater than five years	1,000,000	1,005,000
	9,266,000	9,884,000
Less discount to reflect pledges receivable at fair value	(1,335,000)	(1,282,000)
Less allowance for uncollectible pledges receivable	(415,000)	(747,000)
Pledges receivable, net	\$ 7,516,000	\$ 7,855,000

For the years ended December 31, 2016 and 2015

### **NOTE 6 - CONDITIONAL PROMISES TO GIVE**

As of December 31, 2016 and 2015, the Association had received one conditional promise to give pertaining to an Association endowment campaign up to \$5,000,000, which has not been recorded in the combined financial statements. The Association expects to recognize this pledge in the year ending December 31, 2018.

## **NOTE 7 - NOTE RECEIVABLE**

The Association extended credit in the amount of \$821,000 to the purchaser of a former facility sold in October 2010. The loan was secured by a deed of trust, had a stated interest rate of 6%, and required monthly principal and interest payments of \$5,000 through October 2011, at which time the interest rate increased to 7% and the monthly payments increased to \$6,000. A balloon payment of \$642,000 was due in September 2015. As of December 31, 2015, this note has been paid in full.

## **NOTE 8 - PROPERTY AND EQUIPMENT**

Property and equipment consist of the following as of December 31, 2016 and 2015:

	2016	2015
Land	\$ 20,664,000	\$ 16,464,000
Buildings and improvements	177,478,000	175,681,000
Equipment	9,990,000	18,527,000
Equipment under capital leases	7,934,000	4,238,000
Construction in progress	29,055,000	14,616,000
Total	245,121,000	229,526,000
Less accumulated depreciation, including \$3,956,000 and \$2,546,000 for equipment under capital leases at		
December 31, 2016 and 2015, respectively	(107,532,000)	(108,576,000)
	\$ 137,589,000	\$ 120,950,000

Depreciation and amortization of property and equipment totaled \$8,011,000 and \$7,587,000 for the years ended December 31, 2016 and 2015, respectively. Depreciation on construction in progress commences when the assets are placed in service.

Buildings and improvements include occupancy rights acquired at a cost of \$4,500,000, which is being amortized over the 26-year life of the occupancy rights.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2016 and 2015

## NOTE 8 - PROPERTY AND EQUIPMENT - Continued

Land and buildings with a carrying value of \$33,017,000 and \$33,208,000 serve as collateral for certain long-term liabilities at December 31, 2016 and 2015, respectively. Depreciation expense totaled \$1,901,000 and \$1,708,000 on these buildings and improvements for the years ended December 31, 2016 and 2015, respectively.

The Association capitalizes interest costs incurred on funds used to construct property, plant, and equipment. The capitalized interest is recorded as part of the asset to which it relates and is amortized over the asset's estimated useful life. Interest cost capitalized was \$0 for the years ended December 31, 2016 and 2015.

#### **NOTE 9 - ENDOWMENT**

The Association's endowment consists of approximately 900 individual funds established for a variety of purposes. The net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Association has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, (c) the fair value of the Association's interest in split-interest agreements at the time of termination of the trust as stipulated by the trust agreement with the permanent endowment, and (d) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Association in a manner consistent with the standards of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Association and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Association
- The investment policies of the Association

## NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2016 and 2015

## **NOTE 9 - ENDOWMENT - Continued**

The following tables present the Association's endowment composition, changes, and net asset classifications as of and for the indicated year:

Endowment net asset composition by type of fund as of December 31, 2016:

	Unrestricted		Temporarily Restricted			Permanently Restricted	Total		
Donor-restricted endowment funds	\$	-	\$	9,719,000	\$	26,459,000	\$	36,178,000	
Funds functioning as endowments		8,646,000		-		-		8,646,000	
	\$	8,646,000	\$	9,719,000	\$	26,459,000	\$	44,824,000	

Endowment net asset composition by type of fund as of December 31, 2015:

	Unrestricted		Temporarily Restricted		Permanently Restricted		Total	
Donor-restricted endowment funds Funds functioning as endowments	\$	12,936,000	\$	9,300,000	\$ 2	26,183,000	\$	35,483,000 12,936,000
O .	\$	12,936,000	\$	9,300,000	\$ 2	26,183,000	\$	48,419,000

Changes in endowment net assets for the year ended December 31, 2016 were as follows:

			Temporarily		Permanently		
	Unrestricted		1	Restricted	Restricted	 Total	
Endowment net assets, beginning of year	\$	12,936,000	\$	9,300,000	\$ 26,183,000	\$ 48,419,000	
Investment return							
Investment income		212,000		398,000	-	610,000	
Net appreciation (realized and unrealize	Ċ	696,000		1,308,000		2,004,000	
Total investment return		908,000		1,706,000		 2,614,000	
Contributions		111,000		100,000	276,000	487,000	
Appropriation of endowment assets for							
expenditure		(398,000)		(995,000)	_	(1,393,000)	
Appropriation of endowment assets for							
capital projects		(7,076,000)		-	_	(7,076,000)	
Release from donor restrictions		392,000		(392,000)	_	_	
Funds functioning as endowments		1,945,000		_	_	1,945,000	
Other		(172,000)		-	_	(172,000)	
Endowment net assets, end of year	\$	8,646,000	\$	9,719,000	\$ 26,459,000	\$ 44,824,000	

For the years ended December 31, 2016 and 2015

#### NOTE 9 - ENDOWMENT - Continued

Changes in endowment net assets for the year ended December 31, 2015 were as follows:

			emporarily		rmanently	T . 1	
	ι	Inrestricted	Restricted		Restricted		 Total
Endowment net assets, beginning of year	\$	13,157,000	\$	10,730,000	\$	18,552,000	\$ 42,439,000
Investment return							
Investment income		(114,000)		771,000		-	657,000
Net appreciation (realized and unrealized		169,000		(1,143,000)		_	 (974,000)
Total investment return		55,000		(372,000)		-	(317,000)
Contributions		2,000		50,000		7,588,000	7,640,000
Appropriation of endowment assets for							
expenditure		(363,000)		(870,000)		-	(1,233,000)
Appropriation of endowment assets for							
capital projects		(796,000)		-		-	(796,000)
Release from donor restrictions		238,000		(238,000)		-	-
Funds functioning as endowments		831,000		-		-	831,000
Other		(188,000)		-		43,000	 (145,000)
Endowment net assets, end of year	\$	12,936,000	\$	9,300,000	\$ :	26,183,000	\$ 48,419,000

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Association to retain as funds of perpetual duration. When donor endowment deficits exist, they are classified as a reduction of unrestricted net assets. Deficits of this nature reported in unrestricted net assets were \$0 at December 31, 2016 and 2015. These deficiencies resulted from unfavorable market fluctuations that occurred during prior years and continued appropriation for expenditures that were deemed prudent by the Association.

Future market gains will be used to restore this deficiency in unrestricted net assets before any net appreciation above the historical cost value of such funds increases temporarily restricted net assets.

The Association has adopted investment and distribution policies for endowment assets that attempt to provide sufficient income to sustain funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period, as well as funds functioning as endowment. Under this policy, the return objective for the endowment assets, measured over a full market cycle, shall be to maximize the return against a blended index, based on the endowment fund's target allocation applied to the appropriate individual benchmarks, and to provide an average rate of return of approximately 5% annually in excess of the inflation rate. Actual returns in any given year may vary from this amount.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2016 and 2015

#### NOTE 9 - ENDOWMENT - Continued

To satisfy its long-term rate-of-return objectives, the Association relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Association targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The Association has a policy of appropriating for distribution each year a percentage of the endowment fund's average fair value over the prior 12 quarters through June 30 preceding the fiscal year in which the distribution is planned. The distribution rate used was 4.5% for the years ended December 31, 2016 and 2015. The distribution rate is reviewed annually to ensure it is consistent with the long-term investment objectives to maintain the purchasing power of the endowment and provide a satisfactory level of income to sustain programming dependent on endowment income. Accordingly, over the long term, the Association expects the current distribution policy to allow its endowment to grow at an average of 2% annually, consistent with its intention to maintain the purchasing power of the endowment assets, as well as to provide additional real growth through new gifts.

## NOTE 10 - SELF-INSURANCE PROGRAM

The Association maintains a self-insurance program for general liability, automobiles, workers' compensation, and floods. Claims payable represent claims accrued in connection with the Association's self-insurance program and is based on the estimated cost of settlements, including an amount determined from reports of individual cases and an additional amount for losses incurred but not yet reported, based on estimates made by management using an independent actuarial report. Reinsurance is maintained to limit the Association's exposure to losses and claims above specified per incident and per year amounts.

The estimated claims payable and changes in the claims payable amount for the years ended December 31, 2016 and 2015 are listed below:

2016	2015
\$ 5,760,000	\$ 5,019,000
1,740,000	1,742,000
(1,748,000)	(1,001,000)
\$ 5,752,000	\$ 5,760,000
	\$ 5,760,000 1,740,000 (1,748,000)

#### NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2016 and 2015

## **NOTE 11 - BONDS PAYABLE**

In 2012, the Association issued California Infrastructure and Economic Development Bank Revenue Bonds, Series 2012 ("2012 Revenue Bonds") totaling \$33,000,000. The 2012 Revenue Bonds carry a 20-year term requiring annual principal payments in varying installments prior to maturity and are secured by certain real property owned by the Association. The 2012 Revenue Bonds have an interest rate of 65.01% of LIBOR plus 1.05%. Interest on the 2012 Revenue Bonds is payable monthly.

Concurrent with the issuance of the 2012 Revenue Bonds, the Association also entered into an interest rate swap agreement with a bank. The term of the swap agreement coincides with that of the 2012 Revenue Bonds and has an interest rate of 1.78% less 65.01% of LIBOR. The execution of the interest rate swap agreement thereby fixes the interest rate on the 2012 Revenue Bonds at 2.83% for the full 20-year term of the bonds. The interest rate swap agreement had a recorded liability of \$837,000 and \$1,176,000 as of December 31, 2016 and 2015, respectively, as reported in the combined statements of financial position.

Costs of issuance totaled approximately \$415,000 for the 2012 Revenue Bonds, of which \$21,000 was amortized and included in interest expense for each of the years ended December 31, 2016 and 2015, using a method that approximates the effective interest rate method over the life of the bonds.

The proceeds of the 2012 Revenue Bonds were used to (i) defease and refund its 2001 Revenue Bonds and (ii) fund a portion of the Association's costs of the acquisition, construction, refurbishment, installation, and equipping of certain of its facilities.

Under the terms of the 2012 bond indenture, the Association is required to place its construction funds with a trustee. Such funds are included with investments whose use is limited and were fully depleted as of December 31, 2015.

Under the provisions of the 2012 Revenue Bonds loan agreement, the Association is required to meet certain covenants during the term of the bonds, including maintaining a debt service coverage ratio of selected revenues less expenses to the following year's debt service, as defined, of 1.1-to-1; and maintain a liquid unrestricted and temporarily restricted cash and investments balances ratio to outstanding debt principal of greater than 0.35-to-1. The agreement also places limits on the incurrence of additional borrowings such that the Association meet certain criteria prior to incurring additional debt. The Association was in compliance with the provisions of the 2012 Revenue Bonds loan agreement for the years ended December 31, 2016 and 2015.

For the years ended December 31, 2016 and 2015

#### NOTE 11 - BONDS PAYABLE - Continued

Future principal payments on the bonds payable at December 31, 2016 are as follows:

Fiscal year	
2017	\$ 1,395,000
2018	1,435,000
2019	1,475,000
2020	1,520,000
2021	1,560,000
Thereafter	20,400,000
	27,785,000
Bond issuance costs	(318,000)
	\$ 27,467,000

## **NOTE 12 - NEW MARKETS TAX CREDIT TRANSACTION**

In 2012, AMY was formed for the purpose of participation in a NMTC financing transaction. AMY received an allocation of NMTC funds pursuant to Section 45D of the Internal Revenue Code and is a California corporation classified as a tax-exempt Type 1 supporting organization of the Association, as defined by Internal Revenue Code Section 509(a)(3).

Under the terms of the NMTC transaction, AMY received mortgage loans from three Community Development Entities. The loans were comprised of Loan A amounts totaling \$19,707,000 and Loan B amounts totaling \$8,250,000. All NMTC loans bear interest at 1% per annum. Per NMTC regulations, upon completion of a required seven-year period, the issuer of the NMTC loans is anticipated to liquidate interests in the NMTC transaction and thereby forgive the loans. Built within the agreements are put and call options for the Controlling Interest to acquire 100% of the Investment Fund. Due to the structure of the NMTC transaction, the Loan A balance is effectively a loan between the Association and AMY and has been eliminated in the combined reporting of the combined statement of financial position. The Loan B balance is included in the combined statement of financial position as a component of noncontrolling interest, until such time of its forgiveness under the NMTC program.

The Controlling Interest established a NMTC reserve account to be used for the payment of construction invoices for the AMY project. The NMTC reserve was fully depleted as of December 31, 2014.

The YMCA has guaranteed the completion of the construction and payments and performance of certain obligations under the NMTC financing transaction.

For the years ended December 31, 2016 and 2015

#### NOTE 13 - OBLIGATION UNDER SERVICE REPAYMENT AGREEMENT

In 2010, the Association entered into an agreement with the Community Redevelopment Agency of the City of Los Angeles ("CRA") whereby the Association was granted \$6,000,000 to assist with the construction of the Anderson Munger YMCA facility. Grant advance balance was \$6,000,000 as of December 31, 2016 and 2015. The grant is to be incrementally forgiven by CRA upon the performance of community benefit programs for 20 years from the opening date of the new facility. In May 2014, the new facility opened to the public. The Association recognized \$300,000 in debt service repayment forgiveness which is included the combined statements of activities for each of the years ended December 31, 2016 and 2015. At December 31, 2016 and 2015, the Association's obligation in the event that it fails to perform under the service agreement is \$5,200,000 and \$5,500,000, respectively.

In 1999, the Association entered into an agreement with the City of Los Angeles ("City") whereby the Association was granted \$960,000 to assist with the construction of the North Valley Family YMCA gymnasium. This grant, in the form of an advance, was incrementally forgiven by the City upon the performance of recreation services to local youth and other residents. The value of services to be provided were to be at least \$64,000 per year through 2015. Historically, the Association has demonstrated no difficulty in achieving such a recreation service milestone. The facility grant agreement was collateralized by a deed of trust on the facility. At December 31, 2015, the grant was fully forgiven by the City.

### **NOTE 14 - COMMITMENTS AND CONTINGENCIES**

## Leases

The Association has entered into various operating leases for office facilities, parking facilities, and automotive and other equipment. Additionally, the Association has entered into various other lease arrangements that are recorded as capital leases and, accordingly, are reflected in property and equipment and obligations under capital leases in the accompanying combined statements of financial position.

As of December 31, 2016 and 2015, the estimated future minimum lease and rental payments under these capital and operating leases are as follows:

	 2016	 2015
Capital leases	\$ 3,504,000	\$ 1,710,000
Operating leases	363,000	 688,000
Total	\$ 3,867,000	\$ 2,398,000

For the years ended December 31, 2016 and 2015

## NOTE 14 - COMMITMENTS AND CONTINGENCIES - Continued

A summary of the estimated future minimum lease and rental payments as of December 31, 2016 is as follows:

	Capital	Operating	
Fiscal year	Leases	Leases	Total
2017	\$ 1,451,000	\$ 127,000	\$ 1,578,000
2018	1,276,000	122,000	1,398,000
2019	740,000	84,000	824,000
2020	229,000	16,000	245,000
2021	125,000	3,000	128,000
Thereafter		11,000	11,000
Total minimum payments	3,821,000	363,000	4,184,000
Less amount representing interest	(317,000)		(317,000)
Present value of minimum lease payments	\$ 3,504,000	\$ 363,000	\$ 3,867,000

Rental expense, including amounts paid on month-to-month leases, totaled approximately \$2,479,000 and \$1,658,000 for the years ended December 31, 2016 and 2015, respectively.

## Litigation

The Association is subject to certain claims that arise out of the normal course of operations of the Association. In the opinion of management, the Association has sufficient liability insurance to cover any such claims, and these matters will not have a material effect on the financial position of the Association if disposed of unfavorably.

## **NOTE 15 - RETIREMENT PLANS**

### **Defined Contribution Pension Plan**

The Association participates in a defined contribution, individual account, and money purchase retirement plan that is administered by the Young Men's Christian Association Retirement Fund (the "Retirement Fund"), a separate corporation. The Retirement Fund is operated as a church pension plan and is a nonprofit, tax-exempt, New York State corporation founded in 1922. Participation is available to all duly organized and reorganized YMCAs in the United States of America. As a defined contribution plan, the Retirement Fund has no unfunded benefit obligation.

For the years ended December 31, 2016 and 2015

## NOTE 15 - RETIREMENT PLANS - Continued

This plan is for the benefit of all eligible employees of the Association who qualify under the participation requirements. In accordance with the agreement with the Retirement Fund, employee and employer contributions are based on a percentage of the participating employee's salary; the employer's contributions are remitted to the Retirement Fund on a monthly basis. The Association's contributions to the plan for the years ended December 31, 2016 and 2015 totaled \$2,571,000 and \$2,467,000, respectively.

#### Postretirement Benefits Other than Pensions

The Association provides health care benefits to certain of its retired employees and eligible dependents. Effective in 1997, employees became eligible for such benefits, subject to minimum age and service requirements. Substantially all benefits terminate at the age of Medicare eligibility. The following is a summary of the obligations and funded status of the plan and the amounts recognized in the combined statements of financial position for the years ended December 31, 2016 and 2015:

	2016	2015
Change in accumulated postretirement benefit obligation		
Accumulated postretirement benefit obligation, beginning of year	\$ 1,596,000	\$ 1,541,000
Service cost	63,000	63,000
Interest cost	58,000	53,000
Actuarial (gain) loss	(181,000)	(34,000)
Plan participant contributions	7,000	10,000
Benefits paid	(26,000)	(37,000)
Accumulated postretirement benefit obligation, end of year	\$ 1,517,000	\$ 1,596,000
Change in plan assets		
Benefits paid	\$ (26,000)	\$ (37,000)
Employer contributions	19,000	27,000
Plan participant contributions	7,000	10,000
Fair value of plan assets, end of year	\$ -	\$ -
Amounts recognized in statement of financial position		
Assets	\$ -	\$ -
Liabilities	(1,517,000)	(1,596,000)
Net liability recorded	\$ (1,517,000)	\$ (1,596,000)
Amounts recognized in other changes to unrestricted		
net assets		
Prior service cost	\$ -	\$ -
Net actuarial gain	(594,000)	(455,000)
Other changes in unrestricted net assets	\$ (594,000)	\$ (455,000)

## NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2016 and 2015

## **NOTE 15 - RETIREMENT PLANS - Continued**

## Postretirement Benefits Other than Pensions (continued)

Components of net periodic benefit cost and other changes in plan assets and benefit obligations recognized in other changes to unrestricted net assets for the years ended December 31, 2016 and 2015 include:

		2016		2015
Net periodic benefit cost				
Service cost	\$	63,000	\$	63,000
Interest cost		58,000		53,000
Amortization of prior service cost		-		14,000
Recognized net actuarial gain		(41,000)		(39,000)
Net periodic benefit cost recorded	\$	80,000	\$	91,000
Other changes in plan assets and benefit obligations recognized in other changes to unrestricted net assets				
Settlement/curtailment income	\$		\$	
Actuarial loss (gain) for the period	¥	(181,000)	Ψ	(34,000)
Amortization of prior service cost		-		(14,000)
Recognized net actuarial gain		41,000		39,000
Total recognized in other changes to unrestricted net assets	\$	(140,000)	\$	(9,000)
Total recognized in net periodic benefit cost and				
other changes to unrestricted net assets	\$	(60,000)	\$	82,000

The weighted average assumptions used to determine benefit obligations at December 31, 2016 and 2015 are as follows:

	<u>2016</u>	<u>2015</u>
Discount rate used to determine the benefit obligation	3.50%	3.70%

The weighted average assumptions used to determine the net periodic benefit cost for the years ended December 31, 2016 and 2015 are as follows:

	<u>2016</u>	<u>2015</u>
Discount rate used to determine the net periodic benefit cost	3.70%	3.50%

For the years ended December 31, 2016 and 2015

## **NOTE 15 - RETIREMENT PLANS - Continued**

## Postretirement Benefits Other than Pensions (continued)

The assumed health care cost trend rates as of December 31, 2016 and 2015 are as follows:

	<u>2016</u>	<u>2015</u>
Health care cost trend rate assumed for the next year		
(pre-Medicare)	7.75%	8.21%
Rate to which the cost trend rate is assumed to decline		
(the ultimate trend rate)	5.0%	5.0%
Year that the rate reaches the ultimate trend rate	2025	2024

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A 1% point change in assumed health care cost trend rates would have the following effects as of December 31, 2016:

	1% point	1% point
	<u>increase</u>	<u>decrease</u>
Effect on total service and interest components	\$ 9,000	\$ (9,000)
Effect on postretirement benefit obligation	117,000	(107,000)

The estimated amounts that will be amortized to net periodic cost in the next fiscal year are as follows:

Prior service cost	\$ -
Net actuarial gain	\$ (67,000)
Estimated amortized net periodic benefit income	\$ (67,000)

The plan has no assets. The Association expects to contribute \$42,000 to its postretirement benefit plan in the year ending December 31, 2017.

The following benefit payments which reflect expected future service, as appropriate, are expected to be paid:

2017	\$ 42,000
2018	63,000
2019	96,000
2020	115,000
2021	117,000
2022-2026	851,000

For the years ended December 31, 2016 and 2015

## **NOTE 15 - RETIREMENT PLANS - Continued**

## Postretirement Benefits Other than Pensions (continued)

The Association amortizes prior service costs and unrecognized net (gain) loss using the straight-line method.

The Association does not receive a Medicare Part D subsidy from the government in lieu of its postretirement drug benefits program.

## **NOTE 16 - NET ASSETS**

## Temporarily Restricted Net Assets

Temporarily restricted net assets as of December 31, 2016 and 2015 are available for the following purposes:

	 2016	-	2015
Passage of time available to support operations	\$ 13,315,000		\$ 12,622,000
Construction or acquisition of property and equipment	 18,942,000	_	18,333,000
	\$ 32,257,000		\$ 30,955,000

Net assets were released from donor restrictions during the years ended December 31, 2016 and 2015 as follows:

	2016		2015		
Passage of time available to support operations Completion of construction or acquisition of property	\$	3,454,000	\$	3,074,000	
and equipment		1,469,000		2,751,000	
	\$	4,923,000	\$	5,825,000	

## **Permanently Restricted Net Assets**

Permanently restricted net assets are held by the Association for investment in perpetuity. Donors have specified that income from these investments is expendable to support any activities of the Association. Permanently restricted net assets totaled \$27,429,000 and \$26,750,000 as of December 31, 2016 and 2015, respectively. Permanently restricted net assets consist of the following:

	 2016		2015
Permanently restricted endowment investments	\$ 25,059,000	\$	24,347,000
Permanently restricted endowment contribution receivable	1,400,000		1,836,000
Permanently restricted non-endowment assets	570,000		567,000
Permanently restricted estate note receivable	 400,000		
	\$ 27,429,000	\$	26,750,000

#### NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2016 and 2015

## **NOTE 17 - RELATED PARTIES**

Various board members are employed by companies the Association contracts with in the normal course of business. The Association has a conflict of interest policy whereby all contracts with board members are reviewed by the board of directors for approval.

## **NOTE 18 - SUBSEQUENT EVENTS**

The Association has performed an evaluation of subsequent events through May 8, 2017, which is the date the combined financial statements were available to be issued.

In January 2017, the Association entered into loan agreement for \$13,000,000. Interest is payable quarterly at LIBOR plus 1.75% per annum and the loan matures in January 2019.

In February 2017, the Association sold a property for total consideration of \$1,789,000.