Combined Financial Statements and Independent Auditor's Report

# YOUNG MEN'S CHRISTIAN ASSOCIATION OF METROPOLITAN LOS ANGELES AND AFFILIATE

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# Independent Auditor's Report

To the Board of Directors Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

Report on the Financial Statements

We have audited the accompanying combined financial statements of Young Men's Christian Association of Metropolitan Los Angeles and Affiliate, which comprise the combined statements of financial position as of December 31, 2018 and 2017, and the related combined statements of activities, changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Young Men's Christian Association of Metropolitan Los Angeles and Affiliate as of December 31, 2018 and 2017, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Los Angeles, California

CohnReynickZIP

May 10, 2019

# COMBINED STATEMENTS OF FINANCIAL POSITION

# December 31, 2018 and 2017

	 2018	 2017
ASSETS	 	 
Cash	\$ 6,224,000	\$ 6,333,000
Accounts receivable, net (Note 2)	1,892,000	1,574,000
Investments (Notes 4 and 5)	59,457,000	58,192,000
Investments whose use is limited (Notes 4 and 5)	1,781,000	2,041,000
Pledges receivable, net (Note 6)	4,827,000	5,271,000
Beneficial interest in trusts	2,328,000	2,551,000
Prepaid expenses and other assets	3,481,000	3,860,000
Property and equipment, net (Note 8)	 141,677,000	 146,705,000
Total assets	\$ 221,667,000	\$ 226,527,000
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable	\$ 3,423,000	\$ 6,176,000
Accrued expenses and other liabilities	6,754,000	6,832,000
Deferred membership fees and other deferred revenue	3,911,000	3,682,000
Line of credit	7,830,000	6,650,000
Claims payable (Note 11)	5,890,000	5,951,000
Obligations under capital leases and finance agreement (Note 15)	2,672,000	4,475,000
Bonds payable (Note 12)	24,678,000	26,092,000
Obligations under interest rate swap agreement	194,000	558,000
Obligations under split-interest agreements	976,000	1,178,000
Obligations under service repayment agreements (Note 14)	 4,600,000	 4,900,000
Total liabilities	60,928,000	66,494,000
Net assets (Note 17)		
Without Donor Restrictions		
Controlling interest	91,213,000	92,824,000
Noncontrolling interest	 8,436,000	 8,441,000
	 99,649,000	101,265,000
With Donor Restrictions	 61,090,000	 58,768,000
Total net assets	 160,739,000	 160,033,000
Total liabilities and net assets	\$ 221,667,000	\$ 226,527,000

# COMBINED STATEMENTS OF ACTIVITIES

			2018		2017							
	Without Donor Restrictions		ith Donor estrictions	 Total	Without Donor Restrictions		With Donor Restrictions			Total		
REVENUES AND OTHER SUPPORT												
Contributions	\$	7,457,000	\$ 11,968,000	\$ 19,425,000	\$	7,402,000	\$	11,356,000	\$	18,758,000		
Government grants		3,261,000	-	3,261,000		2,975,000		-		2,975,000		
Special events		2,938,000	-	2,938,000		2,740,000		-		2,740,000		
Direct donor benefits		(950,000)		 (950,000)		(861,000)		-		(861,000)		
Net special events		1,988,000	 -	 1,988,000		1,879,000		_		1,879,000		
Membership fees		43,856,000	=	43,856,000		41,310,000		=		41,310,000		
Program service fees		31,954,000	-	31,954,000		31,000,000		-		31,000,000		
Realized and unrealized gains (losses) on investments, net (Note 5)		(903,000)	(4,206,000)	(5,109,000)		1,463,000		5,051,000		6,514,000		
Net interest and dividend income		437,000	989,000	1,426,000		515,000		649,000		1,164,000		
Gain on disposal of property		22,000	-	22,000		990,000		-		990,000		
Other revenue		1,655,000	-	 1,655,000		1,124,000		_		1,124,000		
Total revenues and other support		89,727,000	8,751,000	98,478,000		88,658,000		17,056,000		105,714,000		
Net assets released from restrictions (Note 17)		6,179,000	(6,179,000)	 <del>-</del>		18,319,000	_	(18,319,000)		=		
Total revenues, other support, and net assets												
released from restrictions	\$	95,906,000	\$ 2,572,000	\$ 98,478,000	\$	106,977,000	\$	(1,263,000)	\$	105,714,000		

# COMBINED STATEMENTS OF ACTIVITIES - CONTINUED

		2018		2017							
	thout Donor Restrictions	Vith Donor Restrictions	 Total	J	Jnrestricted		estrictions		Total		
EXPENSES											
Program services											
Healthy living	\$ 47,622,000	\$ -	\$ 47,622,000	\$	44,695,000	\$	-	\$	44,695,000		
Youth development	24,104,000	-	24,104,000		23,282,000		-		23,282,000		
Social responsibility	14,493,000	 	 14,493,000		13,642,000				13,642,000		
Total program services	 86,219,000	 -	 86,219,000		81,619,000				81,619,000		
Supporting services											
General and administrative	9,260,000	-	9,260,000		8,711,000		-		8,711,000		
Fundraising	 2,553,000	 -	 2,553,000	_	2,575,000		-		2,575,000		
Total supporting services	 11,813,000		11,813,000		11,286,000				11,286,000		
Total expenses	98,032,000		98,032,000		92,905,000				92,905,000		
Change in net assets before other changes											
in net assets	(2,126,000)	2,572,000	446,000		14,072,000		(1,263,000)		12,809,000		
Post retirement health plan related changes other than net periodic											
cost (Note 16)	147,000	-	147,000		90,000		-		90,000		
Unrealized gain on interest rate swap agreement	363,000		363,000		279,000				279,000		
Change in value of beneficial interest in trusts		(156,000)	(156,000)				276,000		276,000		
Change in value of split-interest agreements	 	 (94,000)	 (94,000)				69,000		69,000		
Change in net assets	(1,616,000)	2,322,000	706,000		14,441,000		(918,000)		13,523,000		
Excess of expenses over revenues attributable											
to noncontrolling interest	(5,000)	 <u> </u>	 (5,000)		(33,000)				(33,000)		
Excess of revenues over expenses attributable	(4. (4.4. 0.0.0)		=11.000				(0.1.0.0.0.0)		42.554.000		
to controlling interest	\$ (1,611,000)	\$ 2,322,000	\$ 711,000	\$	14,474,000	\$	(918,000)	\$	13,556,000		

# COMBINED STATEMENTS OF CHANGES IN NET ASSETS

						2018			
		Net As	sets Wit	hout Donor Rest	riction	s	Ne	t Assets With	
	-	Controlling		ncontrolling		Total		or Restrictions	Total
Balance, January 1, 2018 Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary	\$	92,824,000	ş	-	\$	92,824,000	\$	58,768,000	\$ 151,592,000
Chase NMTC Wilshire YMCA Investment Fund, LLC and Subsidiaries		<u>-</u> _		8,441,000		8,441,000		<u>=</u> _	8,441,000
Total, January 1, 2018		92,824,000		8,441,000		101,265,000		58,768,000	160,033,000
Changes in net assets attributable to Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary		(1,611,000)		-		(1,611,000)		2,322,000	711,000
Changes in net assets attributable to noncontrolling interest		<u> </u>		(5,000)		(5,000)		-	 (5,000)
Balance, December 31, 2018	\$	91,213,000	\$	8,436,000	\$	99,649,000	\$	61,090,000	\$ 160,739,000
						2017			
		Net As	sets Wit	hout Donor Rest	riction	s	Ne	t Assets With	
7.1		Controlling	No	ncontrolling		Total	Don	or Restrictions	 Total
Balance, January 1, 2017 Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary	\$	78,350,000	\$	-	\$	78,350,000	\$	59,686,000	\$ 138,036,000
Chase NMTC Wilshire YMCA Investment Fund, LLC and Subsidiaries				8,474,000		8,474,000		<u>-</u>	8,474,000
Total, January 1, 2017		78,350,000		8,474,000		86,824,000		59,686,000	146,510,000
Changes in net assets attributable to Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary		14,474,000		-		14,474,000		(918,000)	13,556,000
Changes in net assets attributable to noncontrolling interest				(33,000)		(33,000)			 (33,000)
Balance, December 31, 2017	\$	92,824,000	\$	8,441,000	\$	101,265,000	\$	58,768,000	\$ 160,033,000

# COMBINED STATEMENTS OF FUNCTIONAL EXPENSES

								201	8							
				Program	Servic	es						Supporti	ng Se	rvices		
	Н	ealthy Living	D	Youth evelopment	Re	Social esponsibility		Total		eneral and ministrative	F	undraising	_	Total	Total	Expenses
Salaries	\$	22,695,000	\$	11,113,000	\$	4,627,000	\$	38,435,000	\$	4,946,000	\$	1,408,000	\$	6,354,000	\$	44,789,000
Employee benefits		2,196,000		1,297,000		610,000		4,103,000		619,000		186,000		805,000		4,908,000
Payroll taxes		2,280,000		1,076,000		376,000		3,732,000		393,000		133,000		526,000		4,258,000
Professional fees and contract services		1,577,000		1,350,000		1,397,000		4,324,000		944,000		280,000		1,224,000		5,548,000
Supplies		1,301,000		1,213,000		1,368,000		3,882,000		40,000		144,000		184,000		4,066,000
Occupancy expenses		7,490,000		3,920,000		1,775,000		13,185,000		195,000		118,000		313,000		13,498,000
Insurance, licenses, and fees		1,254,000		682,000		456,000		2,392,000		145,000		-		145,000		2,537,000
Interest expense		805,000		341,000		159,000		1,305,000		18,000		-		18,000		1,323,000
Depreciation and amortization		5,819,000		2,344,000		1,001,000		9,164,000		159,000		-		159,000		9,323,000
Other expenses		2,205,000		768,000		2,724,000		5,697,000		1,801,000		284,000	_	2,085,000		7,782,000
Total expenses		47,622,000		24,104,000		14,493,000		86,219,000		9,260,000		2,553,000		11,813,000		98,032,000
Expenses attributable																
to noncontrolling interest		=						-		374,000	_			374,000		374,000
Expenses attributable																
to controlling interest	\$	47,622,000	\$	24,104,000	\$	14,493,000	\$	86,219,000	\$	8,886,000	\$	2,553,000	\$	11,439,000	\$	97,658,000
								201	7							
				Program	Servic							Supporti	ng Se	rvices		
	Н	ealthy Living	D	Youth evelopment	Re	Social esponsibility		Total		eneral and ministrative	F	undraising		Total	Total	Expenses
0.1.		24 240 000		40.044.000		1265,000		24 400 000		4.750.000		4.200.000		4.050.000		12 554 000
Salaries	\$	21,319,000	\$	10,814,000	\$	4,365,000	\$	36,498,000	\$	4,750,000	\$	1,308,000	\$	6,058,000	\$	42,556,000
Employee benefits		2,180,000		1,263,000		580,000		4,023,000		650,000		147,000		797,000		4,820,000
Payroll taxes		2,530,000		1,255,000		467,000		4,252,000		442,000		156,000		598,000		4,850,000
Professional fees and contract services		1,497,000		1,096,000		1,262,000		3,855,000		809,000		343,000		1,152,000		5,007,000
Supplies		1,396,000 6,742,000		1,283,000		1,363,000		4,042,000		58,000		161,000		219,000		4,261,000
Occupancy expenses				3,803,000		1,642,000		12,187,000		228,000		81,000		309,000		12,496,000
Insurance, licenses, and fees		1,189,000		654,000		432,000		2,275,000		146,000		-		146,000		2,421,000
Interest expense Depreciation and amortization		688,000 4,889,000		280,000 1,980,000		122,000 861,000		1,090,000 7,730,000		18,000 130,000		-		18,000 130,000		1,108,000 7,860,000
1												270.000				
Other expenses		2,265,000		854,000	-	2,548,000		5,667,000		1,480,000	_	379,000	_	1,859,000	-	7,526,000
Total expenses		44,695,000		23,282,000		13,642,000	_	81,619,000		8,711,000		2,575,000	_	11,286,000		92,905,000
Expenses attributable to noncontrolling interest		-		-		-		-		376,000		-		376,000		376,000
Expenses attributable																
to controlling interest	\$	44,695,000	\$	23,282,000	\$	13,642,000	\$	81,619,000	\$	8,335,000	\$	2,575,000	\$	10,910,000	\$	92,529,000

# COMBINED STATEMENTS OF CASH FLOWS

		2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in combined net assets	\$	706,000	\$ 13,523,000
Adjustments to reconcile change in net assets to net cash provided by	"	,	-,,
operating activities from continuing operations:			
Depreciation and amortization		9,325,000	7,860,000
Realized and unrealized gains (losses) on investments, net		5,109,000	(6,723,000)
Unrealized (gain) on interest rate swap agreement		(364,000)	(279,000)
Change in discount of pledges receivable		82,000	(371,000)
Gain on disposal of property		(20,000)	(990,000)
Contributions revenue from donated assets		(36,000)	(324,000)
Contributions restricted for long-term investment		(2,175,000)	(952,000)
Contributions for endowment		(7,291,000)	(8,573,000)
Change in value of beneficial interest in trusts		156,000	(276,000)
Change in value of obligations under split-interest agreements		94,000	(69,000)
Forgiveness of debt service repayment agreement obligation		(300,000)	(300,000)
Amortization deferred financing costs		21,000	21,000
Changes in operating assets and liabilities:			
Accounts receivable		(318,000)	(365,000)
Pledges receivable		(137,000)	83,000
Beneficial interest in trusts		69,000	66,000
Prepaid expenses and other assets		326,000	589,000
Accounts payable		(259,000)	1,152,000
Accrued expenses and other liabilities		(90,000)	(431,000)
Deferred membership fees and other deferred revenue		279,000	221,000
Claims payable		(61,000)	 199,000
Net cash provided by operating activities		5,116,000	4,061,000
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sales of investments and maturities		44,449,000	36,143,000
Purchases of investments		(49,783,000)	(40,476,000)
Proceeds from sales of property and equipment		6,000	2,011,000
Purchases of property and equipment		(6,946,000)	 (17,839,000)
Net cash used in investing activities		(12,274,000)	 (20,161,000)

# COMBINED STATEMENTS OF CASH FLOWS - CONTINUED

		2018		2017
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from contributions restricted to investment in property				
and equipment	\$	2,391,000	\$	2,587,000
Proceeds from contributions restricted for investment in endowment	₩	7,068,000	Ÿ	8,932,000
Advances on line of credit		1,180,000		6,650,000
Principal payments on bonds payable		(1,435,000)		(1,395,000)
Principal payments on capital leases		(1,858,000)		(1,636,000)
Payment of distributions under split-interest agreements		(170,000)		(144,000)
Reinvestment of interest, dividends, and gains restricted for split-		, ,		, ,
interest agreement investment		(127,000)		211,000
Net cash provided by financing activities		7,049,000		15,205,000
Net decrease in cash		(109,000)		(895,000)
Cash, beginning of year		6,333,000		7,228,000
Cash, end of year	\$	6,224,000	\$	6,333,000
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION				
Interest paid by controlling interest	\$	1,243,000	\$	1,094,000
Interest paid by noncontrolling interest	¥		Ÿ	-
	\$	1,243,000	\$	1,094,000
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING				
AND FINANCING ACTIVITIES				
Capital lease obligations incurred for equipment	\$	55,000	\$	2,607,000
Donated investments for pledges receivable	\$	498,000	\$	539,000
Asset retirement obligations incurred	\$	-	\$	166,000
Capital expenditures incurred but not paid	\$	1,621,000	\$	4,357,000

#### NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2018 and 2017

#### **NOTE 1 - ORGANIZATION**

Young Men's Christian Association of Metropolitan Los Angeles (the "YMCA") is an association of persons of all ages, ethnic groups, and religious affiliations who are united in a common effort to put Judeo-Christian principles into practice to enrich the quality of the spiritual, mental, physical, and social lives of individuals, families, and communities. The YMCA's program areas include youth development, healthy living, and social responsibility.

The financial statements of the YMCA include the accounts of the corporate office and facilities located throughout Los Angeles County.

In August 2012, the YMCA participated in a New Markets Tax Credit ("NMTC") transaction whereby a special purpose entity, Anderson Munger YMCA, Inc. ("AMY") was created to obtain NMTC funding for a community project (see Note 13).

Chase NMTC Wilshire YMCA Investment Fund, LLC ("Chase NMTC Fund") was formed on May 16, 2012 under the laws of the State of Delaware. Chase NMTC Fund was formed to make Qualified Equity Investments ("QEI") in LADF V, LLC, LEDC-CDE IV, LLC and CNMC Sub-CDE 3, LLC, its subsidiaries, (collectively, the "CDE") in accordance with the terms under the NMTC program pursuant to Section 45D of the Internal Revenue Code. Chase NMTC Fund and CDE (collectively, the "Investment Fund") shall continue to be in full force until terminated pursuant to their operating agreements or law.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# **Principles of Combination**

The combined financial statements include the accounts of the YMCA and its subsidiary, AMY (collectively, the "Controlling Interest"), and its affiliate, the Investment Fund (collectively, the "Association"). All significant intercompany balances and transactions have been eliminated in combination.

## **Noncontrolling Interest**

The equity in the Investment Fund reflects the noncontrolling ownership interest and is reported in the combined statements of financial position as a component of net assets, and earnings attributable to the noncontrolling interest are included in the combined statements of activities of the combined entity.

The noncontrolling interest in the combined statements of financial position reflects the original investment by the noncontrolling member in the combined entity and the noncontrolling interest's share of earnings.

For the years ended December 31, 2018 and 2017

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### **Basis of Presentation**

The accompanying combined financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). The combined statements of financial position are presented in order of liquidity.

The Association classifies revenue, other support, and expenses into two net asset categories according to the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Association and changes therein are classified and reported as follows:

- Net assets without donor restrictions Net assets for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board may designate, from net assets without donor restrictions, net assets for an operating reserve through a board-designated endowment.
- Net assets with donor restrictions Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time, purpose or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### **Cash Concentration**

The Association maintains cash in two financial institutions insured by the Federal Deposit Insurance Corporation ("FDIC"). Association noninterest-bearing accounts are insured at \$250,000 for each financial institution. The Association held \$6,452,000 and \$6,731,000 in cash balances in excess of the FDIC insured level as of December 31, 2018 and 2017, respectively.

#### Accounts Receivable

The Association extends credit to third party payers of childcare and other programs in the normal course of operations, which are due within 60 days of the date of service. The Association also extends credit to its members enrolling in certain programs, such as summer and day camps, which are due in full prior to the start of the programs. Receivables are recorded at estimated fair value at the time of origination, and are reflected in the combined statements of financial position net of allowances for doubtful accounts. The allowance for doubtful accounts is determined by a monthly and annual review of account balances, including the age of the balance and historical collection experience. Uncollectible receivables are charged to the allowance. An expense is recorded at the time the allowance is adjusted. The Association had \$199,000 and \$204,000 in allowance for doubtful accounts as of December 31, 2018 and 2017, respectively.

For the years ended December 31, 2018 and 2017

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## Pledges Receivable

The Association records pledges receivable, net of allowances for estimated uncollectible amounts, when there is sufficient evidence in the form of verifiable documentation that an unconditional promise was received. The Association discounts multi-year pledges that are expected to be collected after one year using rates ranging from 2% to 9%. Multi-year pledges are recorded at fair value at the date of the pledge. Allowances for uncollectible amounts are calculated based on historical collection rates and specific identification of uncollectible accounts. Uncollectible pledges are charged to the allowance. An expense is recorded at the time the allowance is adjusted. Conditional promises to give are recognized only when the conditions on which they depend are substantially met. As of December 31, 2018 and 2017, four donors accounted for approximately 57% of the Association's pledges receivable.

#### **Investments**

The Association's investment policy is to adhere to high standards of quality in the selection of all types of investments, with reasonable diversification to be maintained at all times. Marketable securities are primarily managed by independent investment managers and are held by an independent custodian bank.

The fair values of investments in securities traded on national securities exchanges are valued at the closing price on the last business day of the fiscal year; securities traded on the over-the-counter market are valued at the last reported bid price.

Investments which are not publicly traded consist primarily of several offshore investment hedge funds and private equity investments and are recorded at fair value using the Net Asset Value ("NAV"). The Association uses the NAV to determine the fair value of the underlying investments which (a) do not have a readily determinable fair value, and (b) prepare their financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company. Depending on the underlying asset, the NAV is determined by the underlying asset's manager through national exchange price for securities with a readily determinable value or valuations and estimates. The financial statements of these investments are audited annually (typically December 31) by independent auditors.

Securities transactions are recorded on a trade-date basis. Dividend income is recorded as of the ex-dividend date, and interest income is recorded as earned using the accrual basis. Net realized and unrealized gains and losses on investments include realized and unrealized gains and losses on investments held or sold during the year. Investment income is recognized as a component of unrestricted net assets, unless its use is temporarily or permanently restricted by donors for a specified purpose or future period. Investment income earned on restricted contributions whose restrictions are met within the same year as received is reported as unrestricted investment income.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2018 and 2017

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## **Property and Equipment**

Property and equipment are recorded at cost if purchased, or if donated, at fair value at date of donation. Asset retirement obligations related to property and equipment are capitalized. Property and equipment acquired with government grant funds are considered to be owned by the Association while used in the program or in future authorized programs. However, the granting agency has a reversionary interest in the property, as well as the right to determine the use of any proceeds from the sale of the assets. Management expects to have continuous use of such property and equipment throughout their useful lives.

Depreciation of buildings, improvements, and equipment is provided using the straight-line method over the estimated useful lives of the assets. Land is not depreciated.

Leased equipment Lease life
Building improvements 5-20 years
Fitness equipment, furniture and fixtures 3-7 years

Leasehold improvements Lesser of lease life or 10 years

Land improvements 5-25 years Buildings 40 years

Property and equipment under capital lease obligations and leasehold improvements are amortized on the straight-line method over the shorter period of the lease term or the estimated useful life of the asset.

Gains and losses are recognized in the combined statements of activities and changes in net assets upon disposal of property and equipment.

# **Deferred Financing Costs**

Deferred financing costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the debt to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed using an imputed interest rate on the related loan.

For the years ended December 31, 2018 and 2017

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

# Accounting for the Impairment of Long-Lived Assets and for the Disposal of Long-Lived Assets

The Association reviews property and equipment for impairment whenever events or changes in circumstances indicate that the carrying value of the property and equipment may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the asset to future net cash flows, undiscounted and without interest, expected to be generated by the asset. If assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the asset. During the years ended December 31, 2018 and 2017, there were no events or changes in circumstances indicating that the carrying amount of the property and equipment may not be recoverable.

# **Asset Retirement Obligations**

A conditional asset retirement obligation is a legal obligation to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the Association. Uncertainty with respect to the timing and/or method of settlement of the asset retirement obligation does not defer recognition of the liability. The obligation to perform the asset retirement activity is unconditional, and accordingly, a liability should be recognized. The fair value of a liability for an asset retirement obligation is recorded by the Association as an asset and a liability when there is a legal obligation associated with the retirement of a long-lived asset and the amount can be reasonably estimated.

There were \$656,000 and \$796,000 of net capitalized asset retirement costs in property and equipment as of December 31, 2018 and 2017, respectively, and \$1,497,000 and \$1,479,000 of conditional retirement obligations included in accrued expenses and other liabilities as of December 31, 2018 and 2017, respectively. For the years ended December 31, 2018 and 2017, accretion expenses totaled approximately \$31,000 and \$20,000, respectively, and are included in depreciation and amortization expense.

# **Split-Interest Agreements**

The Association has been designated as the trustee for irrevocable split-interest agreements, consisting primarily of charitable remainder trusts and charitable gift annuities. The charitable remainder trust agreements generally require the Association to make annual payments to the trust beneficiaries based on stipulated payment rates ranging from 5% to 11%, applied to the fair value of the trust assets, as determined annually. The charitable gift annuities require the Association to pay an annuity to the trust beneficiary, determined upon execution of each annuity, based on stipulated payment rates issued by the American Council on Gift Annuities and adopted and filed with the California Department of Insurance. Upon the death of the beneficiaries, or other termination of the trusts as may be defined in the individual agreements, the remaining trust assets will be distributed by the Association to itself and to other beneficiaries, as stipulated in the trust agreements.

For the years ended December 31, 2018 and 2017

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## **Split-Interest Agreements - Continued**

The fair value of the trust assets has been included in the Association's combined statements of financial position as investments whose use is limited, and a corresponding liability has been recorded to reflect the present value of required lifetime payments and remaining obligation to the named beneficiaries using discount rates ranging from 5% to 6% for the years ended December 31, 2018 and 2017. The difference between the fair value of the assets received and the present value of the obligation to named beneficiaries under the agreements is recognized as contributions revenue. Realized and unrealized gains and losses, interest and dividend income from the investments and payments of the obligations are reflected as adjustments to obligations under split-interest agreements in the accompanying combined statements of financial position. Amortization of discounts and changes in actuarial assumptions are reflected in the combined statements of activities as a change in value of split-interest agreements.

## **Beneficial Interest in Trusts**

The Association is also a beneficiary of irrevocable split-interest agreements, consisting primarily of charitable remainder trusts and charitable lead trusts administered by other trustees. A receivable is recorded at the estimated fair value of the amount held by the trustee that is due to the Association. The Association uses an interest rate commensurate with the risks involved to discount the contribution receivable. The discount rates used were between 3% and 9% for the year ended December 31, 2018 and between 3% and 8% for the year ended December 31, 2017. The investment yield rates used were between 3% and 8% for the year ended December 31, 2018 and between 4% and 7% for the year ended December 31, 2017. The amortization of this discount and changes in actuarial assumptions are reflected in the combined statements of activities as a change in value of split-interest agreements.

## **Donor-Restricted Contributions**

Unconditional promises to give (pledges receivable) are recognized as contributions when received at their estimated fair value. Contributions are considered available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted for future periods or by the donor for specific purposes are reported as support with donor restrictions that increases that net asset class.

When a donor-imposed time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the accompanying combined statements of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same year the contribution is received are reported as without donor restrictions. Capital campaign contributions are considered net assets with donor restrictions until the asset is placed into service.

For the years ended December 31, 2018 and 2017

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### **Contributed Services**

A substantial number of volunteers have donated significant amounts of time and services to the Association's program operations and to its fundraising campaigns. Contributed services are recognized by the Association if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The services donated are not reflected in the accompanying combined financial statements as an expense or as income from donations; such services do not meet the above criteria for recording under U.S. GAAP.

#### **In-Kind Contributions**

During the years ended December 31, 2018 and 2017, the value of in-kind contributions or noncash assets recorded by the Association was \$0. The value of in-kind donations is based on either donor-stated value, face value or replacement value had the Association needed to purchase from an outside source.

## Government and Other Grants

The Association receives numerous grants from governmental agencies and certain foundations that are not considered contributions under U.S. GAAP. The Association recognizes income from these grants as revenue and support only to the extent that expenditures have been made for the purposes specified by the grant agreement. Revenue received in excess of expenditures incurred is recorded as deferred revenue.

## **Deferred Membership Fees**

Membership fees paid to the Association in advance are recorded as deferred membership revenue. The Association recognizes income from these membership fees over the period to which the fees relate.

#### **Derivatives**

The Association has elected to execute a derivative instrument for purposes of elimination of interest rate risk on its long-term debt. The Association uses an interest rate swap agreement to eliminate its exposure resulting from variable rate debt. The derivative instrument is recognized in the combined statements of financial position at fair value. Fair value for the Association's derivative instrument is based on quoted market prices of comparable instruments or, if none are available, on pricing models or formulas using current assumptions. The derivative has not been designated as a hedge under Accounting Standards Codification ASC Topic 815, *Derivatives and Hedging*. Accordingly, the Association records changes in the fair value of its derivative instrument as a mark-to-market gain or loss on financial instruments on the combined statements of activities.

Should the counterparty to the contract fail to meet its obligation, the Association would be exposed to fluctuations in interest rates. The Association manages exposure to counterparty credit risk by entering into the derivative financial instrument with a highly rated financial institution that can be expected to perform fully under the terms of the agreement.

For the years ended December 31, 2018 and 2017

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## **Income Taxes**

The Association was organized pursuant to the General Nonprofit Corporation Law of the State of California. The Association has been recognized by the Internal Revenue Service as exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Association has also been recognized by the California Franchise Tax Board as exempt from California franchise taxes and certain general county real and personal property taxes under Section 23701d of the California Revenue and Taxation Code. However, the Association is subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purposes for which it was granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the combined financial statements taken as a whole. If applicable, the Association would recognize interest and penalties associated with tax matters as operating expenses and would include accrued interest and penalties with accrued expenses in the combined statements of financial position.

Tax positions taken related to the Association's tax exempt status, unrelated business activities taxable income, and deductibility of expenses, and other miscellaneous tax positions have been reviewed, and management is of the opinion that material positions taken by the Association would more likely than not be sustained by examination. Accordingly, the Association has not recorded an income tax liability for uncertain tax benefits as of December 31, 2018 and 2017 and no material change is anticipated in the 12 months following December 31, 2018. As of December 31, 2018, the Association's tax years ended December 31, 2015 through December 31, 2018 remain subject to examination.

# **Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying combined statements of activities and detailed in the combined statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on management's estimates, which is based on the prorate share of direct program expenses incurred by the branches for operating expenses and percentage of program revenues for capital expenditures.

#### Use of Estimates

The preparation of combined financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the combined financial statements. Estimates also affect reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

For the years ended December 31, 2018 and 2017

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

## Adoption of New Accounting Pronouncement

In 2018, the Association adopted ASU No. 2016–14—Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. ASU 2016–14 provides for additional disclosure requirements and modifies net asset reporting. The update addressed the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return between not-for-profit entities. A key change required by ASU 2016-14 are the net assets used in these financial statements. Amounts previously reported as unrestricted net assets are now reported as net assets without donor restrictions, and amounts previously reported as net assets with donor restrictions.

#### Reclassifications

Certain reclassifications of 2017 amounts have been made to conform with the 2018 presentation.

# NOTE 3 – LIQUIDITY AND AVAILABILITY OF RESOURCES

The Association regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Association has various sources of liquidity at its disposal, including cash and cash equivalents, receivables, marketable debt and equity securities and a line of credit. Cash and cash equivalents attributable to the noncontrolling interest is excluded from sources of liquidity. At December 31, 2018, cash attributable to the noncontrolling interest was \$127,000. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Association considers all expenditures related to its ongoing mission related activities as well as the conduct of services undertaken to support those activities to be general expenditures.

As of December 31, 2018, the Association had the following financial assets and liquidity resources available over the next 12 months:

Financial assets:	
Cash and cash equivalents	\$ 6,097,000
Accounts receivable, net	1,892,000
Pledge receivables due in one year or less, net	1,387,000
Fiscal 2019 payout on donor-restricted endowments	1,871,000
Fiscal 2019 payout on board-designated endowments	526,000
Total financial assets available within one year	11,773,000
Liquidity resources:	
Available bank line of credit	5,170,000
Total financial assets and liquidity resources available within	
one year	\$ 16,943,000

For the years ended December 31, 2018 and 2017

## NOTE 3 - LIQUIDITY AND AVAILABILITY OF RESOURCES - Continued

In addition to financial assets available to meet general expenditures over the next 12 months, the Association operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources. Additionally, as of December 31, 2018, the Association has \$11,833,000 of board-designated net assets without donor restrictions, that while the Association does not intend to spend those for purposes other than those identified, the amounts could be made available for current operations with Board approval, if necessary.

# **NOTE 4 - FAIR VALUE**

The Association measures the fair value of its financial assets and liabilities in accordance with accounting guidance that requires the Association to base fair value on exit price, maximize the use of observable inputs, and minimize the use of unobservable inputs to determine the exit price. The Association categorizes the financial assets and liabilities, based on the priority of inputs to the valuation technique, into a three-tiered hierarchy as described below.

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities as of the reporting date. Level 1 investments include listed equities, listed fixed income securities, certain mutual funds and money market accounts. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2 Observable inputs, other than Level 1 quoted prices, such as quoted prices for similar assets and liabilities, quoted prices in markets that are not active, or other inputs that are observable for the asset or liability either directly or indirectly. Investments in this category include corporate and government bonds, and certain money market funds. Interest rate swaps are also included in this category. A significant adjustment to a Level 2 input could result in the Level 2 measurement becoming a Level 3 measurement.
- Level 3 Unobservable inputs that are supportable by little or no market activity, which requires the Association to develop its own assumptions. Contributions receivable from beneficial interest in trusts are included in this category. The fair value hierarchy gives the lowest priority to Level 3 inputs.

The Association is required to measure and report investments, investments whose use is limited, interest rate swaps and beneficial interest in split-interest agreements on a recurring basis at fair value. Investments are measured using the market approach. Beneficial interest in split-interest agreements are valued using the income approach based on the life expectancy of the beneficiaries and the net present value of the expected cash flows using a discounted rate. Interest rate swaps are valued using the forward interest rate estimates and present value techniques, adjusted to reflect nonperformance risk of both counterparties and the Association.

For the years ended December 31, 2018 and 2017

# **NOTE 4 - FAIR VALUE - Continued**

The Association's policy is to recognize transfers in and out of Levels 1, 2, and 3 as of the end of the year of the change in circumstances that caused the transfer.

The following table summarizes the valuation of the Association's investments and beneficial interest under split-interest agreements by fair value hierarchy levels as of December 31, 2018:

					m	vestments neasured	
	 Level 1	 Level 2		Level 3	a	ıt NAV	 Total
Investments and investments whose							
use is limited							
Equity securities	2 400 000		•				2 402 000
Consumer goods and services	\$ 2,409,000	\$ -	\$	-	\$	-	\$ 2,409,000
Financial services	2,163,000	-		-		-	2,163,000
Healthcare	2,891,000	-		-		-	2,891,000
Industrials	1,768,000	-		-		-	1,768,000
Oil and gas	1,521,000	-		-		-	1,521,000
Technology	3,713,000	-		-		-	3,713,000
Telecommunications	1,589,000	-		-		-	1,589,000
Other	 1,864,000	 				-	 1,864,000
Total equity securities	17,918,000	-		-		-	17,918,000
Mutual funds							
Domestic equity	3,315,000	-		-		-	3,315,000
International equity	13,557,000	-		-		-	13,557,000
Domestic fixed income	13,346,000	-		_		_	13,346,000
International fixed income	4,773,000	-		_		_	4,773,000
Other	19,000	-		_		_	19,000
Total mutual funds	 35,010,000	-		_		-	 35,010,000
Money market accounts/funds	137,000	567,000		_		-	704,000
Private equity funds	-	-		_		988,000	988,000
Hedge funds / other							
Multi-strategy credit driven	_	_		-		855,000	855,000
Multi-strategy event driven	=	=		_		2,688,000	2,688,000
Fund of hedge funds	=	=		_		105,000	105,000
Long/short equity	-	=		_		2,148,000	2,148,000
Other	-	822,000		_		-	822,000
Total hedge funds	_	 822,000		_		5,796,000	6,618,000
Total investments	53,065,000	1,389,000		_		6,784,000	61,238,000
Beneficial interest in trusts	-	-		2,328,000		-	2,328,000
	\$ 53,065,000	\$ 1,389,000	\$	2,328,000	\$	6,784,000	\$ 63,566,000

For the years ended December 31, 2018 and 2017

## **NOTE 4 - FAIR VALUE - Continued**

The following table summarizes the valuation of the Association's investments and beneficial interest under split-interest agreements by fair value hierarchy levels as of December 31, 2017:

		Level 1		Level 2		Level 3	n	vestments neasured at NAV		Total
Investments and investments whose		Level I		Level 2		Level 5	-	at NAV		Total
use is limited										
Equity securities										
Consumer goods and services	\$	2,358,000	\$	_	\$	_	\$	_	\$	2,358,000
Financial services	Ÿ	2,838,000	å	_	Ÿ	_	Ψ	_		2,838,000
Healthcare		2,434,000		_		_		_		2,434,000
Industrials		1,654,000		_		_		_		1,654,000
Oil and gas		1,738,000		_		_		_		1,738,000
Technology		4,744,000		_		_		_		4,744,000
Telecommunications		1,063,000		_		_		_		1,063,000
Other		2,142,000		_		_		_		2,142,000
Total equity securities	-	18,971,000								18,971,000
Mutual funds		10,771,000								10,771,000
Domestic equity		3,650,000		_		_		_		3,650,000
International equity		14,659,000		_		_		_		14,659,000
Domestic fixed income		10,205,000		_		_		_		10,205,000
International fixed income		4,413,000		_		_		_		4,413,000
Other		53,000		_		_		_		53,000
Total mutual funds	-	32,980,000			-		-			32,980,000
Money market accounts/funds		114,000		1,860,000		_		_		1,974,000
US government and agency bonds				70,000		_		_		70,000
Private equity funds		_		-		_		476,000		476,000
Hedge funds / other								.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		170,000
Multi-strategy credit driven		_		_		_		704,000		704,000
Multi-strategy event driven		_		_		_		805,000		805,000
Fund of hedge funds		_		_		_		2,433,000		2,433,000
Long/short equity		_		_		_		1,211,000		1,211,000
Other		_		609,000		_		-		609,000
Total hedge funds		_	_	609,000	_	_	_	5,153,000		5,762,000
Total investments		52,065,000		2,539,000		_		5,629,000		60,233,000
Beneficial interest in trusts		-,-,,		- , ,		2,551,000		-,~=-,~~~		2,551,000
	\$	52,065,000	\$	2,539,000	\$	2,551,000	\$	5,629,000	\$	62,784,000
		, ,		,,		, - ,		,,	_	- ,,

Accounting Standards permit the measure of fair value of investments that do not have a quoted market price but NAV per unit. The NAV is calculated based on the valuation of the funds' underlying assets owned by the fund at fair value at the end of the year. The alternative investments invest in a variety of funds including hedge funds and private equity funds. The fair value of the investments have been estimated using NAV of the fund shares.

For the years ended December 31, 2018 and 2017

## **NOTE 4 - FAIR VALUE - Continued**

The following table summarizes the Association's Level 3 reconciliation as of December 31, 2018:

		Beneficial
	Inte	rest In Trusts
Balance at December 31, 2017	\$	2,551,000
Change in value of beneficial interest in trusts		(156,000)
Distributions from beneficial interest in trusts		(67,000)
Balance at December 31, 2018	\$	2,328,000
Amount of total gains or losses for the period		
included in changes in net assets attributable		
to the change in unrealized gains relating to		
assets still held at December 31, 2018	\$	-

<sup>(</sup>a) The Association's policy is to recognize transfers in and transfers out as of the end of the year or change in circumstances that caused the transfer.

The following table represents the Association's Level 3 financial instruments, the valuation techniques used to measure the fair value of those financial instruments, and the significant unobservable inputs and the ranges of values for those inputs:

Instrument	Fair value	Principal valuation technique	Unobservable inputs	Significant input variables	Weighted average
Beneficial interest in trusts	\$ 2,328,000	Present value of expected cash flows	Investment yield Discount rate	3% - 8% 3% - 9%	N/A

The following table summarizes the Association's Level 3 reconciliation as of December 31, 2017:

Beneficial
Interest In
Trusts
\$ 2,341,000
276,000
(66,000)
\$ 2,551,000
\$ -

<sup>(</sup>a) The Association's policy is to recognize transfers in and transfers out as of the end of the year or change in circumstances that caused the transfer.

For the years ended December 31, 2018 and 2017

## **NOTE 4 - FAIR VALUE - Continued**

The following table represents the Association's Level 3 financial instruments, the valuation techniques used to measure the fair value of those financial instruments, and the significant unobservable inputs and the ranges of values for those inputs:

_	Instrument	 Fair value	Principal valuation technique	 Unobservable inputs	Significant input variables	Weighted average
	Beneficial interest in	 	Present value of expected	Investment yield	4% - 7%	
	trusts	\$ 2,551,000	cash flows	Discount rate	3% - 8%	N/A

The following table lists investments in investment companies that are valued at NAV by major category as of December 31, 2018:

	Strategy	NAV In Funds	# of Funds	Redemption Terms	Redemption Restrictions	Redemption Restrictions in Place at Year End
Hedge funds - multi strategies - credit driven fund	Multiple Strategies - credit driven fund primarily in North America and Europe			Quarterly redemption with 90 days notice.	1 year lock-up provision. Side pocket.	None
		\$ 855,000	1			
Hedge funds - multi strategies - event driven fund	Invest in securities and instruments of companies undergoing extraordinary corporate events			Monthly, quarterly and annual redemption options with	Up to 25%. 5% holdback.	None
		2,688,000	3	notice.		
Fund of hedge funds	Multi-strategy fund of hedge funds which invests across equity long/short, credit and multi-strategy hedge funds			Quarterly redemption with 95 days notice.	1 year lock-up provision.	None
		105,000	2			
Long/short equity	Multiple strategies - utilizing fundamental and operational perspectives			Quarterly redemption with 30-60 days notice.	1 year lock-up provision. 10% holdback.	None
		2,148,000	3			
Private equity funds	Investments in real estate, private real estate, private equity - secondaries and buyouts			Partners may no	ot withdraw from th termination	e Fund prior to its
	•	988,000	7	-		
		\$6,784,000	16	<b>.</b>		

None of

these funds have predetermined remaining life expectancies. The Association has \$2,391,000 of unfunded commitments related to these investments as of December 31, 2018.

For the years ended December 31, 2018 and 2017

## **NOTE 4 - FAIR VALUE - Continued**

The following table lists investments in investment companies that are valued at NAV by major category as of December 31, 2017:

	Strategy	NAV In Funds	# of Funds	Redemption Terms	Redemption Restrictions	Redemption Restrictions in Place at Year
Hedge funds - multi strategies - credit driven fund	Multiple Strategies - credit driven fund primarily in North America and Europe			Quarterly redemption with 90 days notice.	1 year lock-up provision. Side pocket.	None
Tunc		\$ 704,000	1			
Hedge funds - multi strategies - event driven fund	Invest in securities and instruments of companies undergoing extraordinary corporate events			Quarterly redemption with 60 days notice.	Up to 25%	None
		805,000	1			
Fund of hedge funds	Multi-strategy fund of hedge funds which invests across equity long/short, credit and multi-strategy hedge funds			Quarterly redemption with 95 days notice.	1 year lock-up provision.	None
	<i>o,</i>	2,433,000	2			
Long/short equity	Multiple strategies - utilizing fundamental and operational perspectives			Quarterly redemption with 45-60 days notice.	1 year lock-up provision.	None
		1,211,000	2			
Private equity funds	Investments in real estate, private real estate, private equity - secondaries and			Partners may no	ot withdraw from th termination	e Fund prior to its
	buyouts	\$5,629,000				

None of these funds have predetermined remaining life expectancies. The Association has \$2,335,000 of unfunded commitments related to these investments as of December 31, 2017.

The fair value of cash, accounts receivable, pledges receivable, note receivable, payables, and accrued expenses is equal to their carrying value because of their liquidity and short-term maturity. Capital lease obligations to unrelated parties do not differ materially from their aggregate carrying values in that the obligations bear interest rates that are based on market differences. The fair value of bonds payable approximates \$24,955,000 and \$26,390,000 using a market approach at December 31, 2018 and 2017, respectively.

## NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2018 and 2017

## **NOTE 5 - INVESTMENTS**

The Association's investments as of December 31, 2018 and 2017 are as follows:

	2018	2017
Investments	\$ 59,457,000	\$ 58,192,000
Investments whose use is limited	1,781,000	 2,041,000
Total investments and investments whose use is limited	\$ 61,238,000	\$ 60,233,000

Investments whose use is limited are restricted for the following long-term purposes as of December 31, 2018 and 2017:

	2018	2017
Restricted under grant agreements	\$ 137,000	\$ 101,000
Held in trust under split-interest agreements	 1,644,000	1,940,000
	\$ 1,781,000	\$ 2,041,000

The composition of net realized and unrealized gains and losses on investments for the years ended December 31, 2018 and 2017 is as follows:

 2018		2017
\$ 4,092,000	\$	1,396,000
(8,961,000)		5,327,000
 (240,000)		(209,000)
\$ (5,109,000)	\$	6,514,000
\$	\$ 4,092,000 (8,961,000) (240,000)	\$ 4,092,000 \$ (8,961,000) (240,000)

California state law mandates the Association invest predetermined amounts held in trust under charitable gift annuities in direct obligations of the United States government, certain other quasi-government obligations, and money market funds or cash and cash equivalents. The Association was in compliance with these requirements for the years ended December 31, 2018 and 2017.

For the years ended December 31, 2018 and 2017

## **NOTE 6 - PLEDGES RECEIVABLE**

Pledges receivable are expected to be received as follows as of December 31, 2018 and 2017:

	2018	2017
Within one year	\$ 2,435,000	\$ 3,158,000
Within two to five years	2,683,000	2,376,000
Greater than five years	 1,000,000	 1,000,000
	6,118,000	6,534,000
Less discount to reflect pledges receivable at fair value	(1,046,000)	(964,000)
Less allowance for uncollectible pledges receivable	 (245,000)	(299,000)
Pledges receivable, net	\$ 4,827,000	\$ 5,271,000

## **NOTE 7 - CONDITIONAL PROMISES TO GIVE**

As of December 31, 2018, the Association does not have any conditional promises to give.

As of December 31, 2017, the Association had received one conditional promise to give pertaining to an Association endowment campaign up to \$5,000,000, which had not been recorded in the combined financial statements. The Association met the conditions of this pledge for \$5,000,000 and received the payment in the year ending December, 31, 2018.

# **NOTE 8 - PROPERTY AND EQUIPMENT**

Property and equipment consist of the following as of December 31, 2018 and 2017:

	2018	2017
Land	\$ 20,664,000	\$ 20,664,000
Buildings and improvements	220,701,000	216,503,000
Equipment	10,199,000	10,446,000
Equipment under capital leases	9,254,000	9,199,000
Construction in progress	2,625,000	3,316,000
Total	263,443,000	260,128,000
Less accumulated depreciation, including \$6,492,000 and \$4,322,000 for equipment under capital leases at December 31, 2018 and December 31, 2017, respectively	(121,766,000)	(113,423,000)
	\$ 141,677,000	\$ 146,705,000

For the years ended December 31, 2018 and 2017

## NOTE 8 - PROPERTY AND EQUIPMENT - Continued

Depreciation and amortization of property and equipment totaled \$9,292,000 and \$7,840,000 for the years ended December 31, 2018 and 2017, respectively. Depreciation on construction in progress commences when the assets are placed in service.

Buildings and improvements include occupancy rights acquired at a cost of \$4,500,000, which is being amortized over the 26-year life of the occupancy rights.

Land and buildings with a carrying value of \$40,892,000 and \$40,740,000 serve as collateral for certain long-term liabilities at December 31, 2018 and 2017, respectively. Depreciation expense totaled \$1,803,000 and \$1,696,000 on these buildings and improvements for the years ended December 31, 2018 and 2017, respectively.

The Association capitalizes interest costs incurred on funds used to construct property, plant, and equipment. The capitalized interest is recorded as part of the asset to which it relates and is amortized over the asset's estimated useful life. Interest cost capitalized was \$0 and \$69,000 for the years ended December 31, 2018 and 2017, respectively.

## **NOTE 9 - ENDOWMENT**

The Association's endowment consists of approximately 900 individual funds established for a variety of purposes. The net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Association has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, (c) the fair value of the Association's interest in split-interest agreements at the time of termination of the trust as stipulated by the trust agreement with the permanent endowment, and (d) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with UPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

## NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2018 and 2017

## NOTE 9 - ENDOWMENT - Continued

- The duration and preservation of the fund
- The purposes of the Association and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Association
- The investment policies of the Association

The following tables present the Association's endowment composition, changes, and net asset classifications as of and for the indicated year:

Endowment net asset composition by type of fund as of December 31, 2018:

	Without Donor Restrictions		With Donor Restrictions					
			Tim	Time or Purpose		Perpetual		Total
Donor restricted endowment funds	\$		\$	8,952,000	<u> </u>	42,254,000	\$	51,206,000
Funds functioning as endowments		11,833,000		-		-		11,833,000
	\$	11,833,000	\$	8,952,000	\$	42,254,000	\$	63,039,000

Endowment net asset composition by type of fund as of December 31, 2017:

	Without Donor Restrictions		With Donor Restrictions					
			Tin	Time or Purpose		Perpetual		Total
Donor restricted endowment funds	\$	-	\$	13,230,000	\$	35,001,000	\$	48,231,000
Funds functioning as endowments		13,531,000		-		-		13,531,000
	\$	13,531,000	\$	13,230,000	\$	35,001,000	\$	61,762,000

For the years ended December 31, 2018 and 2017

# NOTE 9 - ENDOWMENT - Continued

Changes in endowment net assets for the year ended December 31, 2018 were as follows:

	Wi	thout Donor		With Donor F	Restr	ictions	
	F	Restrictions	Tim	ne or Purpose		Perpetual	 Total
Endowment net assets, beginning of year	\$	13,531,000	\$	13,230,000	\$	35,001,000	\$ 61,762,000
Investment return, net						-	-
Investment income		155,000		989,000		-	1,144,000
Net appreciation/loss (realized and unrealized)		(660,000)		(4,205,000)		=	(4,865,000)
Investment counsel fees		(240,000)		-		-	(240,000)
Total investment return, net		(745,000)		(3,216,000)			 (3,961,000)
Contributions		209,000		1,000,000		7,253,000	8,462,000
Appropriation of endowment assets for							
expenditure		(540,000)		(1,812,000)		_	(2,352,000)
Appropriation of endowment assets for							
capital projects		(1,019,000)		-		_	(1,019,000)
Release from donor restrictions		250,000		(250,000)		_	-
Funds functioning as endowments		147,000		-		-	147,000
Endowment net assets, end of year	\$	11,833,000	\$	8,952,000	\$	42,254,000	\$ 63,039,000

Changes in endowment net assets for the year ended December 31, 2017 were as follows:

Wi	thout Donor		With Donor I	Restr	ictions		
R	Restrictions	Tim	ne or Purpose		Perpetual		Total
•	8 646 000	•	9 719 000	•	26 459 000	•	44,824,000
ψ	0,040,000	φ	9,719,000	φ	-	ş	7,337,000
	210,000		649,000		=		860,000
	1,630,000		5,051,000		-		6,680,000
	(203,000)				_		(203,000)
	1,637,000		5,700,000		-		7,337,000
	2,000		150,000		8,538,000		8,690,000
	(362,000)		(1,285,000)		-		(1,647,000)
	(2,122,000)		-		-		(2,122,000)
	1,054,000		(1,054,000)		-		-
	4,676,000				4,000		4,680,000
\$	13,531,000	\$	13,230,000	\$	35,001,000	\$	61,762,000
		1,630,000 (203,000) 1,637,000 2,000 (362,000) (2,122,000) 1,054,000 4,676,000	Restrictions Time  \$ 8,646,000 \$  210,000	Restrictions Time or Purpose  \$ 8,646,000 \$ 9,719,000  210,000 649,000 1,630,000 5,051,000 (203,000) - 1,637,000 5,700,000 2,000 150,000  (362,000) (1,285,000)  (2,122,000) - 1,054,000 4,676,000	Restrictions Time or Purpose  \$ 8,646,000 \$ 9,719,000 \$  210,000 649,000 1,630,000 5,051,000 (203,000) - 1,637,000 5,700,000 2,000 150,000  (362,000) (1,285,000)  (2,122,000) - 1,054,000 (1,054,000) 4,676,000	Restrictions         Time or Purpose         Perpetual           \$ 8,646,000         \$ 9,719,000         \$ 26,459,000           210,000         649,000         -           1,630,000         5,051,000         -           (203,000)         -         -           1,637,000         5,700,000         -           2,000         150,000         8,538,000           (362,000)         (1,285,000)         -           (2,122,000)         -         -           1,054,000         (1,054,000)         -           4,676,000         4,000	Restrictions         Time or Purpose         Perpetual           \$ 8,646,000         \$ 9,719,000         \$ 26,459,000         \$           210,000         649,000         -         -           1,630,000         5,051,000         -         -           (203,000)         -         -         -           1,637,000         5,700,000         -         -           2,000         150,000         8,538,000           (362,000)         (1,285,000)         -         -           (2,122,000)         -         -         -           1,054,000         (1,054,000)         -         -           4,676,000         4,000         -         -

#### NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2018 and 2017

#### NOTE 9 - ENDOWMENT - Continued

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Association to retain as funds of perpetual duration. When donor endowment deficits exist, they are classified as a reduction of net assets with donor restrictions. Deficits of this nature reported in net assets with donor restrictions were \$0 at December 31, 2018 and 2017. These deficiencies resulted from unfavorable market fluctuations that occurred during prior years and continued appropriation for expenditures that were deemed prudent by the Association.

Future market gains will be used to restore this deficiency in unrestricted net assets before any net appreciation above the historical cost value of such funds increases temporarily restricted net assets.

The Association has adopted investment and distribution policies for endowment assets that attempt to provide sufficient income to sustain funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period, as well as funds functioning as endowment. Under this policy, the return objective for the endowment assets, measured over a full market cycle, shall be to maximize the return against a blended index, based on the endowment fund's target allocation applied to the appropriate individual benchmarks, and to provide an average rate of return of approximately 5% annually in excess of the inflation rate. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, the Association relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Association targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The Association has a policy of appropriating for distribution each year a percentage of the endowment fund's average fair value over the prior 12 quarters through June 30 preceding the fiscal year in which the distribution is planned. The distribution rate used was 4.5% for the years ended December 31, 2018 and 2017. The distribution rate is reviewed annually to ensure it is consistent with the long-term investment objectives to maintain the purchasing power of the endowment and provide a satisfactory level of income to sustain programming dependent on endowment income. Accordingly, over the long term, the Association expects the current distribution policy to allow its endowment to grow at an average of 2% annually, consistent with its intention to maintain the purchasing power of the endowment assets, as well as to provide additional real growth through new gifts.

For the years ended December 31, 2018 and 2017

#### **NOTE 10 - LINE OF CREDIT**

In 2017, the Association entered into a line of credit agreement with a bank. The line of credit has a maximum borrowing limit of \$13,000,000. Borrowings on the line bear interest at LIBOR plus 1.75% (4.10% at December 31, 2018). Under the original terms of the agreement, the line of credit was set to expire in January 2019. The agreement was amended in January 2019 extending the maturity date (see Note 19). As of December 31, 2018 and 2017, the Association had \$7,830,000 and \$6,650,000, respectively, outstanding on the line of credit.

#### **NOTE 11 - SELF-INSURANCE PROGRAM**

The Association maintains a self-insurance program for general liability, automobiles, workers' compensation, and floods. Claims payable represent claims accrued in connection with the Association's self-insurance program and are based on the estimated cost of settlements, including an amount determined from reports of individual cases and an additional amount for losses incurred but not yet reported, based on estimates made by management using an independent actuarial report. Reinsurance is maintained to limit the Association's exposure to losses and claims above specified per incident and per year amounts.

The estimated claims payable and changes in the claims payable amount for the years ended December 31, 2018 and 2017 are listed below:

,	2018	2017
Claims payable at beginning of year	\$ 5,951,000	\$ 5,752,000
Claims incurred/changes in estimate	1,113,000	1,804,000
Claim payments	(1,174,000)	(1,605,000)
Claims payable at end of year	\$ 5,890,000	\$ 5,951,000

#### **NOTE 12 - BONDS PAYABLE**

In 2012, the Association issued California Infrastructure and Economic Development Bank Revenue Bonds, Series 2012 ("2012 Revenue Bonds") totaling \$33,000,000. The 2012 Revenue Bonds carry a 20-year term requiring annual principal payments in varying installments prior to maturity and are secured by certain real property owned by the Association. The 2012 Revenue Bonds have an interest rate of 65.01% of LIBOR plus 1.05%. Interest on the 2012 Revenue Bonds is payable monthly.

Concurrent with the issuance of the 2012 Revenue Bonds, the Association also entered into an interest rate swap agreement with a bank. The term of the swap agreement coincides with that of the 2012 Revenue Bonds and has an interest rate of 1.78% less 65.01% of LIBOR. The execution of the interest rate swap agreement thereby fixes the interest rate on the 2012 Revenue Bonds at 2.83% for the full 20-year term of the bonds. The interest rate swap agreement had a recorded liability of \$194,000 and \$558,000 as of December 31, 2018 and 2017, respectively, as reported in the combined statements of financial position.

For the years ended December 31, 2018 and 2017

#### NOTE 12 - BONDS PAYABLE - Continued

Costs of issuance totaled approximately \$415,000 for the 2012 Revenue Bonds, of which \$21,000 was amortized and included in interest expense for each of the years ended December 31, 2018 and 2017, using a method that approximates the effective interest rate method over the life of the bonds.

The proceeds of the 2012 Revenue Bonds were used to (i) defease and refund its 2001 Revenue Bonds and (ii) fund a portion of the Association's costs of the acquisition, construction, refurbishment, installation, and equipping of certain of its facilities.

Under the terms of the 2012 bond indenture, the Association is required to place its construction funds with a trustee. Such funds are included with investments whose use is limited and were fully depleted as of December 31, 2016.

Under the provisions of the 2012 Revenue Bonds loan agreement, the Association is required to meet certain covenants during the term of the bonds, including maintaining a debt service coverage ratio of selected revenues less expenses to the following year's debt service, as defined, of 1.1-to-1; and maintain a liquid unrestricted and temporarily restricted cash and investments balances ratio to outstanding debt principal of greater than 0.35-to-1. The agreement also places limits on the incurrence of additional borrowings such that the Association meet certain criteria prior to incurring additional debt. The Association was in compliance with the provisions of the 2012 Revenue Bonds loan agreement for the years ended December 31, 2018 and 2017.

Future principal payments on the bonds payable at December 31, 2018 are as follows:

Fiscal year	
2019	\$ 1,475,000
2020	1,520,000
2021	1,560,000
2022	1,605,000
2023	1,650,000
Thereafter	 17,145,000
	24,955,000
Bond issuance costs	(277,000)
	\$ 24,678,000

## **NOTE 13 - NEW MARKETS TAX CREDIT TRANSACTION**

In 2012, AMY was formed for the purpose of participation in a NMTC financing transaction. AMY received an allocation of NMTC funds pursuant to Section 45D of the Internal Revenue Code and is a California corporation classified as a tax-exempt Type 1 supporting organization of the Association, as defined by Internal Revenue Code Section 509(a)(3).

For the years ended December 31, 2018 and 2017

## NOTE 13 - NEW MARKETS TAX CREDIT TRANSACTION - Continued

Under the terms of the NMTC transaction, AMY received mortgage loans from three Community Development Entities. The loans were comprised of Loan A amounts totaling \$19,707,000 and Loan B amounts totaling \$8,250,000. All NMTC loans bear interest at 1% per annum. Per NMTC regulations, upon completion of a required seven-year period, the issuer of the NMTC loans is anticipated to liquidate interests in the NMTC transaction and thereby forgive the loans. Built within the agreements are put and call options for the Controlling Interest to acquire 100% of the Investment Fund. Due to the structure of the NMTC transaction, the Loan A balance is effectively a loan between the Association and AMY and has been eliminated in the combined reporting of the combined statements of financial position. The Loan B balance is included in the combined statements of financial position as a component of noncontrolling interest, until such time of its forgiveness under the NMTC program.

The Controlling Interest established a NMTC reserve account to be used for the payment of construction invoices for the AMY project. The NMTC reserve was fully depleted as of December 31, 2018 and 2017.

The YMCA has guaranteed the completion of the construction and payments and performance of certain obligations under the NMTC financing transaction.

## NOTE 14 - OBLIGATION UNDER SERVICE REPAYMENT AGREEMENT

In 2010, the Association entered into an agreement with the Community Redevelopment Agency of the City of Los Angeles ("CRA") whereby the Association was granted \$6,000,000 to assist with the construction of the Anderson Munger YMCA facility. The grant advance balance was \$6,000,000 as of December 31, 2018 and 2017. The grant is to be incrementally forgiven by CRA upon the performance of community benefit programs for 20 years from the opening date of the new facility. In May 2014, the new facility opened to the public. The Association recognized \$300,000 in debt service repayment forgiveness which is included the combined statements of activities for each of the years ended December 31, 2018 and 2017. At December 31, 2018 and 2017, the Association's obligation in the event that it fails to perform under the service agreement is \$4,600,000 and \$4,900,000, respectively.

## **NOTE 15 - COMMITMENTS AND CONTINGENCIES**

#### Leases

The Association has entered into various operating leases for office facilities, parking facilities, and automotive and other equipment. Additionally, the Association has entered into various other lease arrangements that are recorded as capital leases and, accordingly, are reflected in property and equipment and obligations under capital leases in the accompanying combined statements of financial position.

For the years ended December 31, 2018 and 2017

## NOTE 15 - COMMITMENTS AND CONTINGENCIES - Continued

As of December 31, 2018 and 2017, the estimated future present value of minimum lease and rental payments under these capital and operating leases are as follows:

	2018		 2017
Capital leases Operating leases	\$	2,672,000 114,000	\$ 4,475,000 236,000
Total	\$	2,786,000	\$ 4,711,000

A summary of the estimated future minimum lease and rental payments as of December 31, 2018 is as follows:

	Capital	Operating	
Fiscal year	Leases	Leases	Total
2019	\$ 1,529,000	\$ 84,000	\$ 1,613,000
2020	889,000	16,000	905,000
2021	330,000	3,000	333,000
2022	80,000	3,000	83,000
2023	24,000	3,000	27,000
Thereafter		5,000	5,000
Total minimum payments	2,852,000	114,000	2,966,000
Less amount representing interest	(180,000)		(180,000)
Present value of minimum lease payments	\$ 2,672,000	\$ 114,000	\$ 2,786,000

Rental expense, including amounts paid on month-to-month leases, totaled approximately \$1,426,000 and \$1,548,000 for the years ended December 31, 2018 and 2017, respectively.

# Litigation

The Association is subject to certain claims that arise out of the normal course of operations of the Association. In the opinion of management, the Association has sufficient liability insurance to cover any such claims, and these matters will not have a material effect on the financial position of the Association if disposed of unfavorably.

#### **NOTE 16 - RETIREMENT PLANS**

#### **Defined Contribution Pension Plan**

The Association participates in a defined contribution, individual account, and money purchase retirement plan that is administered by the Young Men's Christian Association Retirement Fund (the "Retirement Fund"), a separate corporation. The Retirement Fund is operated as a church pension plan and is a nonprofit, tax-exempt, New York State corporation founded in 1922. Participation is available to all duly organized and reorganized YMCAs in the United States of America. As a defined contribution plan, the Retirement Fund has no unfunded benefit obligation.

For the years ended December 31, 2018 and 2017

## NOTE 16 - RETIREMENT PLANS - Continued

#### Defined Contribution Pension Plan - Continued

This plan is for the benefit of all eligible employees of the Association who qualify under the participation requirements. In accordance with the agreement with the Retirement Fund, employee and employer contributions are based on a percentage of the participating employee's salary; the employer's contributions are remitted to the Retirement Fund on a monthly basis. The Association's contributions to the plan for the years ended December 31, 2018 and 2017 totaled \$2,701,000 and \$2,653,000, respectively.

# Postretirement Benefits Other than Pensions

The Association provides health care benefits to certain of its retired employees and eligible dependents subject to minimum age and service requirements. Substantially all benefits terminate at the age of Medicare eligibility. The following is a summary of the obligations and funded status of the plan and the amounts recognized in accrued expenses and other liabilities in the combined statements of financial position for the years ended December 31, 2018 and 2017:

	2018	2017
Change in accumulated postretirement benefit obligation		
Accumulated postretirement benefit obligation, beginning of year	\$ 1,457,000	\$ 1,517,000
Service cost	53,000	58,000
Interest cost	45,000	52,000
Actuarial (gain) loss	(236,000)	(157,000)
Plan participant contributions	2,000	8,000
Benefits paid	(15,000)	(21,000)
Accumulated postretirement benefit obligation, end of year	\$ 1,306,000	\$ 1,457,000
Change in plan assets		
Benefits paid	\$ (15,000)	\$ (21,000)
Employer contributions	13,000	13,000
Plan participant contributions	2,000	8,000
Fair value of plan assets, end of year	\$ -	\$ -
Amounts recognized in statement of financial position		
Assets	\$ -	\$ -
Liabilities	(1,306,000)	(1,457,000)
Net liability recorded	\$ (1,306,000)	\$ (1,457,000)
Amounts recognized in other changes to net assets without donor restrictions		
Prior service cost	\$ -	\$ -
Net actuarial gain	(831,000)	(684,000)
Other changes in net assets without donor restrictions	\$ (831,000)	\$ (684,000)

## NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2018 and 2017

## NOTE 16 - RETIREMENT PLANS - Continued

## Postretirement Benefits Other than Pensions - Continued

Components of net periodic benefit cost and other changes in plan assets and benefit obligations recognized in other changes to unrestricted net assets for the years ended December 31, 2018 and 2017 include the following:

	2018		2017	
Net periodic benefit cost		*		
Service cost	\$	53,000	\$	58,000
Interest cost		45,000		52,000
Amortization of prior service cost		-		-
Recognized net actuarial gain		(89,000)		(67,000)
Net periodic benefit cost recorded	\$	9,000	\$	43,000
Other changes in plan assets and benefit obligations recognized in other changes to unrestricted net assets				
Settlement/curtailment income	\$	-	\$	-
Actuarial loss (gain) for the period		(236,000)		(157,000)
Amortization of prior service cost		-		-
Recognized net actuarial gain		89,000		67,000
Total recognized in other changes to unrestricted net assets	\$	(147,000)	\$	(90,000)
Total recognized in net periodic benefit cost and		<u> </u>	-	
other changes to unrestricted net assets	\$	(138,000)	\$	(47,000)

The weighted average assumptions used to determine benefit obligations at December 31, 2018 and 2017 are as follows:

	<u>2018</u>	<u>2017</u>
Discount rate used to determine the benefit obligation	3.80%	3.10%

The weighted average assumptions used to determine the net periodic benefit cost for the years ended December 31, 2018 and 2017 are as follows:

	<u>2018</u>	<u>2017</u>
Discount rate used to determine the net periodic benefit cost	3.10%	3.50%

For the years ended December 31, 2018 and 2017

## NOTE 16 - RETIREMENT PLANS - Continued

## Postretirement Benefits Other than Pensions - Continued

The assumed health care cost trend rates as of December 31, 2018 and 2017 are as follows:

	<u>2018</u>	<u>2017</u>
Health care cost trend rate assumed for the next year		
(pre-Medicare)	7.35%	7.75%
Rate to which the cost trend rate is assumed to decline		
(the ultimate trend rate)	4.5%	4.5%
Year that the rate reaches the ultimate trend rate	2027	2026

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A 1% point change in assumed health care cost trend rates would have the following effects as of December 31, 2018:

	1% point	1% point
	<u>increase</u>	<u>decrease</u>
Effect on total service and interest components	<b>\$</b> 7 <b>,</b> 000	\$ (6,000)
Effect on postretirement benefit obligation	86,000	(80,000)

The estimated amounts that will be amortized to net periodic benefit cost in the next fiscal year are as follows:

Prior service cost	\$ -
Net actuarial gain	\$(133,000)
Estimated amortized net periodic benefit income	\$(133,000)

The plan has no assets. The Association expects to contribute \$9,000 to its postretirement benefit plan in the year ending December 31, 2019.

The following benefit payments which reflect expected future service, as appropriate, are expected to be paid:

Year ending December 31,	
2019	\$ 51,000
2020	71,000
2021	89,000
2022	110,000
2023	146,000
2024-2028	840,000

For the years ended December 31, 2018 and 2017

## NOTE 16 - RETIREMENT PLANS - Continued

#### Postretirement Benefits Other than Pensions - Continued

The Association amortizes prior service costs and unrecognized net (gain) loss using the straight-line method.

The Association does not receive a Medicare Part D subsidy from the government in lieu of its postretirement drug benefits program.

#### **NOTE 17 - NET ASSETS**

#### **Net Assets without Donor Restrictions**

Net assets without donor restrictions consists of the following as of December 31, 2018 and 2017:

	2018	 2017
Board-designated endowment	\$ 11,833,000	\$ 13,531,000
Undesignated	79,380,000	79,293,000
Non-controlling interest	8,436,000	8,441,000
	\$ 99,649,000	\$ 101,265,000

## **Net Assets with Donor Restrictions**

Net assets with donor restrictions consists of the following as of December 31, 2018 and 2017:

	 2018	 2017
Time or Purpose:		
Passage of time available to support operations	\$ 11,806,000	\$ 16,963,000
Construction or acquisition of property and equipment	6,003,000	5,741,000
	\$ 17,809,000	\$ 22,704,000
Perpetual:	 _	
Endowment investments	\$ 41,769,000	\$ 34,025,000
Endowment contribution receivable	485,000	976,000
Non-endowment assets	555,000	628,000
Estate note receivable	 472,000	 435,000
	43,281,000	36,064,000
	\$ 61,090,000	\$ 58,768,000

Net assets with donor restrictions that are perpetual are held by the Association for investment in perpetuity. Donors have specified that income from these investments is expendable to support any activities of the Association.

For the years ended December 31, 2018 and 2017

## NOTE 17 - NET ASSETS - Continued

Net assets were released from donor restrictions during the year ended December 31, 2018 and 2017 as follows:

	2018		2017	
Passage of time available to support operations Completion of construction or acquisition of property	\$	4,519,000	\$	3,755,000
and equipment		1,660,000		14,564,000
	\$	6,179,000	\$	18,319,000

#### **NOTE 18 - RELATED PARTIES**

Various board members are employed by companies the Association contracts with in the normal course of business. The Association has a conflict of interest policy whereby all contracts with board members are reviewed by the board of directors for approval.

# **NOTE 19 - SUBSEQUENT EVENTS**

In January 2019, the Association executed a 10-year term, 25-year amortization loan agreement for \$8,800,000 secured by certain real property owned or leased by the Association. The loan has an interest rate of LIBOR plus 1.75% and is payable monthly. Concurrent with the term loan execution, the Association also entered into an interest rate swap agreement with the bank. The term of the swap agreement coincides with that of the term loan and thereby fixes the interest rate on the term loan at 4.68% for the full 10-year term of the loan. The proceeds were used to term out drawings on the current line of credit and cover other funds spent on the construction of a new facility.

In January 2019, the Association amended the line of credit entered in to during the year ended December 31, 2017, extending the maturity date to February 1, 2021 and decreasing the maximum borrowing limit to \$6,500,000

In May 2018, the Association entered into a purchase and sale agreement to sell property for total consideration of \$15,500,000 before a \$3,000,000 construction credit provided to the buyer for the Association's future use of a portion of the property for parking. In May 2019, the Association closed on the purchase and sale agreement

The Association has performed an evaluation of subsequent events through May 10, 2019, which is the date the combined financial statements were available to be issued.