

Combined Financial Statements and Independent
Auditor's Report

**YOUNG MEN'S CHRISTIAN ASSOCIATION
OF METROPOLITAN LOS ANGELES
AND AFFILIATE**

For the years ended December 31, 2019 and 2018

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Independent Auditor's Report

To the Board of Directors
Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

Report on the Financial Statements

We have audited the accompanying combined financial statements of Young Men's Christian Association of Metropolitan Los Angeles and Affiliate, which comprise the combined statements of financial position as of December 31, 2019 and 2018, and the related combined statements of activities, changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Young Men's Christian Association of Metropolitan Los Angeles and Affiliate as of December 31, 2019 and 2018, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

CohnReznick LLP

Los Angeles, California
May 13, 2020

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

COMBINED STATEMENTS OF FINANCIAL POSITION

December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
ASSETS		
Cash	\$ 6,524,000	\$ 6,224,000
Accounts receivable, net (Note 2)	2,321,000	1,892,000
Investments (Notes 4 and 5)	79,119,000	59,457,000
Investments whose use is limited (Notes 4 and 5)	1,505,000	1,781,000
Pledges receivable, net (Note 6)	5,617,000	4,827,000
Beneficial interest in trusts	2,628,000	2,328,000
Prepaid expenses and other assets	6,206,000	3,481,000
Property and equipment, net (Note 8)	<u>138,492,000</u>	<u>141,677,000</u>
Total assets	<u>\$ 242,412,000</u>	<u>\$ 221,667,000</u>
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable	\$ 2,853,000	\$ 3,423,000
Accrued expenses and other liabilities	6,911,000	6,754,000
Deferred membership fees and other deferred revenue	4,149,000	3,911,000
Line of credit (Note 10)	-	7,830,000
Claims payable (Note 11)	5,916,000	5,890,000
Obligations under capital leases (Note 16)	1,256,000	2,672,000
Term loan payable (Note 12)	8,626,000	-
Bonds payable (Note 13)	23,224,000	24,678,000
Obligations under interest rate swap agreement (Note 13)	1,809,000	194,000
Obligations under split-interest agreements	927,000	976,000
Obligations under service repayment agreements (Note 15)	<u>4,300,000</u>	<u>4,600,000</u>
Total liabilities	59,971,000	60,928,000
Net assets (Note 18)		
Without donor restrictions		
Controlling interest	111,294,000	91,213,000
Noncontrolling interest	-	8,436,000
	<u>111,294,000</u>	<u>99,649,000</u>
With donor restrictions	<u>71,147,000</u>	<u>61,090,000</u>
Total net assets	<u>182,441,000</u>	<u>160,739,000</u>
Total liabilities and net assets	<u>\$ 242,412,000</u>	<u>\$ 221,667,000</u>

See Notes to Combined Financial Statements.

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

COMBINED STATEMENTS OF ACTIVITIES

For the years ended December 31, 2019 and 2018

	2019			2018		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES AND OTHER SUPPORT						
Contributions	\$ 6,310,000	\$ 5,831,000	\$ 12,141,000	\$ 7,457,000	\$ 11,968,000	\$ 19,425,000
Government grants	3,572,000	-	3,572,000	3,261,000	-	3,261,000
Special events	2,893,000	-	2,893,000	2,938,000	-	2,938,000
Direct donor benefits	(886,000)	-	(886,000)	(950,000)	-	(950,000)
Net special events	2,007,000	-	2,007,000	1,988,000	-	1,988,000
Membership fees	46,177,000	-	46,177,000	43,856,000	-	43,856,000
Program service fees	34,409,000	-	34,409,000	31,954,000	-	31,954,000
Net realized and unrealized gains (losses) on investments (Note 5)	1,950,000	8,397,000	10,347,000	(903,000)	(4,206,000)	(5,109,000)
Interest and dividend income	654,000	1,023,000	1,677,000	437,000	989,000	1,426,000
Gain on disposal of property	14,602,000	-	14,602,000	22,000	-	22,000
Other revenue	1,699,000	-	1,699,000	1,655,000	-	1,655,000
Total revenues and other support	111,380,000	15,251,000	126,631,000	89,727,000	8,751,000	98,478,000
Net assets released from restrictions (Note 18)	5,661,000	(5,661,000)	-	6,179,000	(6,179,000)	-
Total revenues, other support, and net assets released from restrictions	<u>\$ 117,041,000</u>	<u>\$ 9,590,000</u>	<u>\$ 126,631,000</u>	<u>\$ 95,906,000</u>	<u>\$ 2,572,000</u>	<u>\$ 98,478,000</u>

See Notes to Combined Financial Statements.

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

COMBINED STATEMENTS OF ACTIVITIES - CONTINUED

For the years ended December 31, 2019 and 2018

	2019			2018		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
EXPENSES						
Program services						
Healthy living	\$ 50,276,000	\$ -	\$ 50,276,000	\$ 47,622,000	\$ -	\$ 47,622,000
Youth development	25,675,000	-	25,675,000	24,104,000	-	24,104,000
Social responsibility	15,410,000	-	15,410,000	14,493,000	-	14,493,000
Total program services	91,361,000	-	91,361,000	86,219,000	-	86,219,000
Supporting services						
General and administrative	9,294,000	-	9,294,000	9,260,000	-	9,260,000
Fundraising	2,822,000	-	2,822,000	2,553,000	-	2,553,000
Total supporting services	12,116,000	-	12,116,000	11,813,000	-	11,813,000
Total expenses	103,477,000	-	103,477,000	98,032,000	-	98,032,000
Change in net assets before other changes in net assets	13,564,000	9,590,000	23,154,000	(2,126,000)	2,572,000	446,000
Post retirement health plan related changes other than net periodic cost (Note 17)	(304,000)	-	(304,000)	147,000	-	147,000
Unrealized gain (loss) on interest rate swap agreement	(1,615,000)	-	(1,615,000)	363,000	-	363,000
Change in value of beneficial interest in trusts	-	369,000	369,000	-	(156,000)	(156,000)
Change in value of split-interest agreements	-	98,000	98,000	-	(94,000)	(94,000)
Change in net assets	11,645,000	10,057,000	21,702,000	(1,616,000)	2,322,000	706,000
Excess of expenses over revenues attributable to noncontrolling interest	(8,436,000)	-	(8,436,000)	(5,000)	-	(5,000)
Excess of revenues over expenses attributable to controlling interest	\$ 20,081,000	\$ 10,057,000	\$ 30,138,000	\$ (1,611,000)	\$ 2,322,000	\$ 711,000

See Notes to Combined Financial Statements.

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

COMBINED STATEMENTS OF CHANGES IN NET ASSETS

For the years ended December 31, 2019 and 2018

	2019				
	Net Assets Without Donor Restrictions			Net Assets With	Total
	Controlling	Noncontrolling	Total	Donor Restrictions	
Balance, January 1, 2019					
Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary	\$ 91,213,000	\$ -	\$ 91,213,000	\$ 61,090,000	\$ 152,303,000
Chase NMTC Wilshire YMCA Investment Fund, LLC and Subsidiaries	-	8,436,000	8,436,000	-	8,436,000
Total, January 1, 2019	91,213,000	8,436,000	99,649,000	61,090,000	160,739,000
Changes in net assets attributable to Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary	20,081,000	-	20,081,000	10,057,000	30,138,000
Changes in net assets attributable to noncontrolling interest	-	(8,436,000)	(8,436,000)	-	(8,436,000)
Balance, December 31, 2019	<u>\$ 111,294,000</u>	<u>\$ -</u>	<u>\$ 111,294,000</u>	<u>\$ 71,147,000</u>	<u>\$ 182,441,000</u>
	2018				
	Net Assets Without Donor Restrictions			Net Assets With	Total
	Controlling	Noncontrolling	Total	Donor Restrictions	
Balance, January 1, 2018					
Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary	\$ 92,824,000	\$ -	\$ 92,824,000	\$ 58,768,000	\$ 151,592,000
Chase NMTC Wilshire YMCA Investment Fund, LLC and Subsidiaries	-	8,441,000	8,441,000	-	8,441,000
Total, January 1, 2018	92,824,000	8,441,000	101,265,000	58,768,000	160,033,000
Changes in net assets attributable to Young Men's Christian Association of Metropolitan Los Angeles and Subsidiary	(1,611,000)	-	(1,611,000)	2,322,000	711,000
Changes in net assets attributable to noncontrolling interest	-	(5,000)	(5,000)	-	(5,000)
Balance, December 31, 2018	<u>\$ 91,213,000</u>	<u>\$ 8,436,000</u>	<u>\$ 99,649,000</u>	<u>\$ 61,090,000</u>	<u>\$ 160,739,000</u>

See Notes to Combined Financial Statements.

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

COMBINED STATEMENTS OF FUNCTIONAL EXPENSES

For the years ended December 31, 2019 and 2018

	2019							
	Program Services				Supporting Services			
	Healthy Living	Youth Development	Social Responsibility	Total	General and Administrative	Fundraising	Total	Total Expenses
Salaries	\$ 24,288,000	\$ 11,832,000	\$ 4,981,000	\$ 41,101,000	\$ 4,933,000	\$ 1,616,000	\$ 6,549,000	\$ 47,650,000
Employee benefits	2,255,000	1,344,000	649,000	4,248,000	651,000	194,000	845,000	5,093,000
Payroll taxes	2,353,000	1,100,000	371,000	3,824,000	540,000	153,000	693,000	4,517,000
Professional fees and contract services	1,850,000	1,417,000	1,519,000	4,786,000	1,031,000	246,000	1,277,000	6,063,000
Supplies	1,239,000	1,160,000	1,468,000	3,867,000	45,000	101,000	146,000	4,013,000
Occupancy expenses	8,484,000	4,660,000	1,957,000	15,101,000	180,000	131,000	311,000	15,412,000
Insurance, licenses, and fees	1,265,000	681,000	442,000	2,388,000	166,000	-	166,000	2,554,000
Interest expense	880,000	359,000	146,000	1,385,000	28,000	-	28,000	1,413,000
Depreciation and amortization	5,456,000	2,226,000	908,000	8,590,000	174,000	-	174,000	8,764,000
Other expenses	2,206,000	896,000	2,969,000	6,071,000	1,546,000	381,000	1,927,000	7,998,000
Total expenses	50,276,000	25,675,000	15,410,000	91,361,000	9,294,000	2,822,000	12,116,000	103,477,000
Expenses attributable to noncontrolling interest	-	-	-	-	369,000	-	369,000	369,000
Expenses attributable to controlling interest	\$ 50,276,000	\$ 25,675,000	\$ 15,410,000	\$ 91,361,000	\$ 8,925,000	\$ 2,822,000	\$ 11,747,000	\$ 103,108,000
	2018							
	Program Services				Supporting Services			
	Healthy Living	Youth Development	Social Responsibility	Total	General and Administrative	Fundraising	Total	Total Expenses
Salaries	\$ 22,695,000	\$ 11,113,000	\$ 4,627,000	\$ 38,435,000	\$ 4,946,000	\$ 1,408,000	\$ 6,354,000	\$ 44,789,000
Employee benefits	2,196,000	1,297,000	610,000	4,103,000	619,000	186,000	805,000	4,908,000
Payroll taxes	2,280,000	1,076,000	376,000	3,732,000	393,000	133,000	526,000	4,258,000
Professional fees and contract services	1,577,000	1,350,000	1,397,000	4,324,000	944,000	280,000	1,224,000	5,548,000
Supplies	1,301,000	1,213,000	1,368,000	3,882,000	40,000	144,000	184,000	4,066,000
Occupancy expenses	7,490,000	3,920,000	1,775,000	13,185,000	195,000	118,000	313,000	13,498,000
Insurance, licenses, and fees	1,254,000	682,000	456,000	2,392,000	145,000	-	145,000	2,537,000
Interest expense	805,000	341,000	159,000	1,305,000	18,000	-	18,000	1,323,000
Depreciation and amortization	5,819,000	2,344,000	1,001,000	9,164,000	159,000	-	159,000	9,323,000
Other expenses	2,205,000	768,000	2,724,000	5,697,000	1,801,000	284,000	2,085,000	7,782,000
Total expenses	47,622,000	24,104,000	14,493,000	86,219,000	9,260,000	2,553,000	11,813,000	98,032,000
Expenses attributable to noncontrolling interest	-	-	-	-	374,000	-	374,000	374,000
Expenses attributable to controlling interest	\$ 47,622,000	\$ 24,104,000	\$ 14,493,000	\$ 86,219,000	\$ 8,886,000	\$ 2,553,000	\$ 11,439,000	\$ 97,658,000

See Notes to Combined Financial Statements.

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

COMBINED STATEMENTS OF CASH FLOWS

For the years ended December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in combined net assets	\$ 21,702,000	\$ 706,000
Adjustments to reconcile change in net assets to net cash provided by operating activities from continuing operations:		
Depreciation and amortization	8,764,000	9,325,000
Realized and unrealized gains (losses) on investments, net	(10,347,000)	5,109,000
Unrealized (gain) loss on interest rate swap agreement	1,615,000	(364,000)
Change in discount of pledges receivable	1,155,000	82,000
Gain on disposal of property	(14,602,000)	(20,000)
Contributions revenue from donated assets	(79,000)	(36,000)
Contributions restricted for long-term investment	(1,403,000)	(2,175,000)
Contributions for endowment	(1,680,000)	(7,291,000)
Change in value of beneficial interest in trusts	(369,000)	156,000
Change in value of obligations under split-interest agreements	(99,000)	94,000
Forgiveness of debt service repayment agreement obligation	(300,000)	(300,000)
Amortization deferred financing costs	21,000	21,000
Changes in operating assets and liabilities:		
Accounts receivable	(431,000)	(318,000)
Pledges receivable	(1,784,000)	(137,000)
Beneficial interest in trusts	69,000	69,000
Prepaid expenses and other assets	148,000	326,000
Accounts payable	(220,000)	(259,000)
Accrued expenses and other liabilities	442,000	(90,000)
Deferred membership fees and other deferred revenue	278,000	279,000
Claims payable	26,000	(61,000)
	<u>2,906,000</u>	<u>5,116,000</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sales of investments and maturities	62,319,000	44,449,000
Purchases of investments	(70,561,000)	(49,783,000)
Proceeds from sales of property and equipment	12,060,000	6,000
Purchases of property and equipment	(6,808,000)	(6,946,000)
	<u>(2,990,000)</u>	<u>(12,274,000)</u>

See Notes to Combined Financial Statements.

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

COMBINED STATEMENTS OF CASH FLOWS - CONTINUED

For the years ended December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from contributions restricted to investment in property and equipment	1,721,000	2,391,000
Proceeds from contributions restricted for investment in endowment	710,000	7,068,000
Advances on line of credit	-	1,180,000
Proceeds from issuance of term loan payable	8,800,000	-
Payment on line of credit	(7,830,000)	-
Principal payments on bonds payable	(1,475,000)	(1,435,000)
Principal payments on term loan payable	(174,000)	-
Principal payments on capital leases	(1,416,000)	(1,858,000)
Payment of distributions under split-interest agreements	(178,000)	(170,000)
Reinvestment of interest, dividends, and gains restricted for split-interest agreement investment	<u>226,000</u>	<u>(127,000)</u>
Net cash provided by financing activities	<u>384,000</u>	<u>7,049,000</u>
Net increase (decrease) in cash	300,000	(109,000)
Cash, beginning of year	<u>6,224,000</u>	<u>6,333,000</u>
Cash, end of year	<u>\$ 6,524,000</u>	<u>\$ 6,224,000</u>
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION		
Interest paid by controlling interest	\$ 1,229,000	\$ 1,243,000
Interest paid by noncontrolling interest	-	-
	<u>\$ 1,229,000</u>	<u>\$ 1,243,000</u>
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES		
Capital lease obligations incurred for equipment	\$ -	\$ 55,000
Donated investments for pledges receivable	\$ 483,000	\$ 498,000
Capital expenditures incurred but not paid	\$ 1,044,000	\$ 1,621,000

See Notes to Combined Financial Statements.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 1 - ORGANIZATION

Young Men's Christian Association of Metropolitan Los Angeles (the "YMCA") is an association of persons of all ages, ethnic groups, and religious affiliations who are united in a common effort to put Judeo-Christian principles into practice to enrich the quality of the spiritual, mental, physical, and social lives of individuals, families, and communities. The YMCA's program areas include youth development, healthy living, and social responsibility.

The financial statements of the YMCA include the accounts of the corporate office and facilities located throughout Los Angeles County.

In August 2012, the YMCA participated in a New Markets Tax Credit ("NMTC") transaction whereby a special purpose entity, Anderson Munger YMCA, Inc. ("AMY") was created to obtain NMTC funding for a community project (see Note 14).

Chase NMTC Wilshire YMCA Investment Fund, LLC ("Chase NMTC Fund") was formed on May 16, 2012 under the laws of the State of Delaware. Chase NMTC Fund was formed to make Qualified Equity Investments ("QEI") in LADF V, LLC, LEDC-CDE IV, LLC and CNMC Sub-CDE 3, LLC, its subsidiaries, (collectively, the "CDE") in accordance with the terms under the NMTC program pursuant to Section 45D of the Internal Revenue Code. In accordance with the operating agreement, Chase NMTC Fund and CDE (collectively, the "Investment Fund") continued to be in full force until it was terminated in August 2019.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Combination

The combined financial statements include the accounts of the YMCA and its subsidiary, AMY (collectively, the "Controlling Interest"), and its affiliate, the Investment Fund (collectively, the "Association"). All significant intercompany balances and transactions have been eliminated in combination.

Noncontrolling Interest

The equity in the Investment Fund reflects the noncontrolling ownership interest and is reported in the combined statements of financial position as a component of net assets, and earnings attributable to the noncontrolling interest are included in the combined statements of activities of the combined entity.

The noncontrolling interest in the combined statements of financial position reflects the original investment by the noncontrolling member in the combined entity and the noncontrolling interest's share of earnings.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Basis of Presentation

The accompanying combined financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). The combined statements of financial position are presented in order of liquidity.

The Association classifies revenue, other support, and expenses into two net asset categories according to the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Association and changes therein are classified and reported as follows:

- *Net assets without donor restrictions* – Net assets for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board may designate, from net assets without donor restrictions, net assets for an operating reserve through a board-designated endowment.
- *Net assets with donor restrictions* – Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time, purpose or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Cash Concentration

The Association maintains cash in two financial institutions insured by the Federal Deposit Insurance Corporation ("FDIC"). Association noninterest-bearing accounts are insured at \$250,000 for each financial institution. The Association held \$6,727,000 and \$6,452,000 in cash balances in excess of the FDIC insured level as of December 31, 2019 and 2018, respectively.

Accounts Receivable

The Association extends credit to third party payers of childcare and other programs in the normal course of operations, which are due within 60 days of the date of service. The Association also extends credit to its members enrolling in certain programs, such as summer and day camps, which are due in full prior to the start of the programs. Receivables are recorded at estimated fair value at the time of origination, and are reflected in the combined statements of financial position net of allowances for doubtful accounts. The allowance for doubtful accounts is determined by a monthly and annual review of account balances, including the age of the balance and historical collection experience. Uncollectible receivables are charged to the allowance. An expense is recorded at the time the allowance is adjusted. The Association had \$190,000 and \$199,000 in allowance for doubtful accounts as of December 31, 2019 and 2018, respectively.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Pledges Receivable

The Association records pledges receivable, net of allowances for estimated uncollectible amounts, when there is sufficient evidence in the form of verifiable documentation that an unconditional promise was received. The Association discounts multi-year pledges that are expected to be collected after one year using rates ranging from 2% to 7%. Multi-year pledges are recorded at fair value at the date of the pledge. Allowances for uncollectible amounts are calculated based on historical collection rates and specific identification of uncollectible accounts. Uncollectible pledges are charged to the allowance. An expense is recorded at the time the allowance is adjusted. Conditional promises to give are recognized only when the conditions on which they depend are substantially met. Five donors accounted for approximately 65% of the Association's pledges receivable and four donors accounted for approximately 57% of the Association's pledges receivable as of December 31, 2019 and 2018, respectively.

Investments

The Association's investment policy is to adhere to high standards of quality in the selection of all types of investments, with reasonable diversification to be maintained at all times. Marketable securities are primarily managed by independent investment managers and are held by an independent custodian bank.

The fair values of investments in securities traded on national securities exchanges are valued at the closing price on the last business day of the fiscal year; securities traded on the over-the-counter market are valued at the last reported bid price.

Investments which are not publicly traded consist primarily of several offshore investment hedge funds and private equity investments and are recorded at fair value using the Net Asset Value ("NAV"). The Association uses the NAV to determine the fair value of the underlying investments which (a) do not have a readily determinable fair value, and (b) prepare their financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company. Depending on the underlying asset, the NAV is determined by the underlying asset's manager through national exchange price for securities with a readily determinable value or valuations and estimates. The financial statements of these investments are audited annually (typically December 31) by independent auditors.

Securities transactions are recorded on a trade-date basis. Dividend income is recorded as of the ex-dividend date, and interest income is recorded as earned using the accrual basis. Net realized and unrealized gains and losses on investments include realized and unrealized gains and losses on investments held or sold during the year. Investment income is recognized as a component of net assets without donor restrictions, unless its use is restricted by donors, due to time or purpose, or in perpetuity. Investment income earned on contributions with restrictions due to time or purpose, whose restrictions are met within the same year as received is reported as investment income without donor restrictions.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Property and Equipment

Property and equipment are recorded at cost if purchased, or if donated, at fair value at date of donation. Asset retirement obligations related to property and equipment are capitalized. Property and equipment acquired with government grant funds are considered to be owned by the Association while used in the program or in future authorized programs. However, the granting agency has a reversionary interest in the property, as well as the right to determine the use of any proceeds from the sale of the assets. Management expects to have continuous use of such property and equipment throughout their useful lives.

Depreciation of buildings, improvements, and equipment is provided using the straight-line method over the estimated useful lives of the assets. Land is not depreciated.

Leased equipment	Lease life
Building improvements	5-20 years
Fitness equipment, furniture and fixtures	3-7 years
Leasehold improvements	Lesser of lease life or 10 years
Land improvements	5-25 years
Buildings	40 years

Property and equipment under capital lease obligations and leasehold improvements are amortized on the straight-line method over the shorter period of the lease term or the estimated useful life of the asset.

Gains and losses are recognized in the combined statements of activities and changes in net assets upon disposal of property and equipment.

Deferred Financing Costs

Deferred financing costs, net of accumulated amortization, are reported as a direct deduction from the face amount of the debt to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and is computed using an imputed interest rate on the related loan.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Accounting for the Impairment of Long-Lived Assets and for the Disposal of Long-Lived Assets

The Association reviews property and equipment for impairment whenever events or changes in circumstances indicate that the carrying value of the property and equipment may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the asset to future net cash flows, undiscounted and without interest, expected to be generated by the asset. If assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the asset. During the years ended December 31, 2019 and 2018, there were no events or changes in circumstances indicating that the carrying amount of the property and equipment may not be recoverable.

Asset Retirement Obligations

A conditional asset retirement obligation is a legal obligation to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the Association. Uncertainty with respect to the timing and/or method of settlement of the asset retirement obligation does not defer recognition of the liability. The obligation to perform the asset retirement activity is unconditional, and accordingly, a liability should be recognized. The fair value of a liability for an asset retirement obligation is recorded by the Association as an asset and a liability when there is a legal obligation associated with the retirement of a long-lived asset and the amount can be reasonably estimated.

There were \$810,000 and \$656,000 of net capitalized asset retirement costs in property and equipment as of December 31, 2019 and 2018, respectively, and \$1,257,000 and \$1,497,000 of conditional retirement obligations included in accrued expenses and other liabilities as of December 31, 2019 and 2018, respectively. For the years ended December 31, 2019 and 2018, accretion expenses totaled approximately \$32,000 and \$31,000, respectively, and are included in depreciation and amortization expense.

Split-Interest Agreements

The Association has been designated as the trustee for irrevocable split-interest agreements, consisting primarily of charitable remainder trusts and charitable gift annuities. The charitable remainder trust agreements generally require the Association to make annual payments to the trust beneficiaries based on stipulated payment rates ranging from 5% to 11%, applied to the fair value of the trust assets, as determined annually. The charitable gift annuities require the Association to pay an annuity to the trust beneficiary, determined upon execution of each annuity, based on stipulated payment rates issued by the American Council on Gift Annuities and adopted and filed with the California Department of Insurance. Upon the death of the beneficiaries, or other termination of the trusts as may be defined in the individual agreements, the remaining trust assets will be distributed by the Association to itself and to other beneficiaries, as stipulated in the trust agreements.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Split-Interest Agreements - Continued

The fair value of the trust assets has been included in the Association's combined statements of financial position as investments whose use is limited, and a corresponding liability has been recorded to reflect the present value of required lifetime payments and remaining obligation to the named beneficiaries using discount rates ranging from 5% to 6% for the years ended December 31, 2019 and 2018. The difference between the fair value of the assets received and the present value of the obligation to named beneficiaries under the agreements is recognized as contributions revenue. Realized and unrealized gains and losses, interest and dividend income from the investments and payments of the obligations are reflected as adjustments to obligations under split-interest agreements in the accompanying combined statements of financial position. Amortization of discounts and changes in actuarial assumptions are reflected in the combined statements of activities as a change in value of split-interest agreements.

Beneficial Interest in Trusts

The Association is also a beneficiary of irrevocable split-interest agreements, consisting primarily of charitable remainder trusts and charitable lead trusts administered by other trustees. A receivable is recorded at the estimated fair value of the amount held by the trustee that is due to the Association. The Association uses an interest rate commensurate with the risks involved to discount the contribution receivable. The discount rates used were between 3% and 10% for the year ended December 31, 2019 and between 3% and 9% for the year ended December 31, 2018. The investment yield rates used were between 3% and 9% for the year ended December 31, 2019 and between 3% and 8% for the year ended December 31, 2018. The amortization of this discount and changes in actuarial assumptions are reflected in the combined statements of activities as a change in value of split-interest agreements.

Revenue Recognition

Revenue is recognized when control of the promised service is transferred to the Association's customers, in an amount that depicts the consideration the Association expects to be entitled to in exchange for those services. Revenue is not recognized unless collectability under the contract is considered probable, the contract has commercial substance and the contract has been approved. Additionally, the contract must contain payment terms, as well as the rights and commitments of both parties.

The Association generates revenue from services based on the consideration specified in contracts with customers. The Association recognizes revenue when a performance obligation is satisfied by transferring control of the promised services to a customer, in an amount that reflects the consideration that the Association expects to receive in exchange for those services. A performance obligation is a promise in a contract to transfer a distinct service to the customer. At contract inception, the Association assesses the services promised in the contract and identifies each distinct performance obligation.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Revenue Recognition - Continued

To identify the performance obligations, the Association considers the services promised in the contract regardless of whether they are explicitly stated or are implied by customary business practices. The transaction price of a contract is allocated to each distinct performance obligation using the relative stand-alone selling price and recognized as revenue when, or as, control of the service is passed to the customer. Revenue is recognized over time because control of the service is transferred continuously to the Association's customers.

Membership dues and program fees

Membership dues and program fees consist of amounts that families and individuals pay to participate in health, fitness, education and recreation activities and programs. Members join for varying lengths of time and may cancel with fifteen days' notice. Members generally pay a onetime joining fee plus monthly dues. Memberships provide use of the recreation facilities, access to free classes, programs and activities, and discounts to fee-based programs. The Association offers a variety of programs including child care, day camp, resident camp, teen, aquatics, sports, fitness, health and immigration services. Fee-based programs are available to the general public. Program fees for short duration programs of two months or less, such as aquatics classes, are typically paid in advance at the time of registration. Program fees for longer duration programs, such as fee-based childcare, are usually paid monthly in advance. Cancellation provisions vary by program, but most transactions are cancellable with 15 to 30 days' notice. Refunds may be available for services not provided. Financial assistance is available to members and program participants.

Membership dues and program fees are recognized over the period the membership or program service is provided. Membership dues and program fees paid to the Association in advance are recorded as other deferred revenue. Amounts billed but unpaid are recorded as other receivables.

Grants and contracts revenue

Revenue from grants and contracts with resource providers such as the government and its agencies, other organizations and private foundations are accounted for either as exchange transactions or as contributions. When the resource provider receives commensurate value in return for the resources transferred to the Association, the revenue from the grant or contract is accounted for as an exchange transaction in accordance with Accounting Standards Update ("ASU") No. 2014-09 - Revenue from Contracts with Customers ("ASC 606"). For purposes of determining whether a transfer of asset is a contribution or an exchange, the Association deems that the resource provider is not synonymous with the general public, i.e., indirect benefit received by the public as a result of the assets transferred is not deemed equivalent to commensurate value received by the resource provider. Moreover, the execution of a resource provider's mission or the positive sentiment from acting as a donor is not deemed to constitute commensurate value received by a resource provider. Revenue from grants and contracts that are accounted for as exchange transactions is recognized when performance obligations have been satisfied.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Grants and contracts revenue - Continued

The Association has contracts with city, state and federal agencies to provide a variety of program services to the public based on contract requirements, including eligibility, procurement, reimbursement, curriculum, staffing and other requirements. These program services range from child care programs, programs for seniors, and immigration and health and welfare related programs. These contracts from government agencies are considered conditional contributions and are recorded as revenue when the condition is overcome, which is generally when the related qualifying expenditures are incurred over the period the service is provided.

Grants and contracts awarded for the acquisition of long-lived assets are reported as nonoperating revenue, in the absence of donor stipulations to the contrary, during the fiscal year in which the assets are acquired. Cash received in excess of revenue recognized is recorded as refundable advances.

Contributions

Transactions where the resource provider often receives value indirectly by providing a societal benefit, although the societal benefit is not considered to be of commensurate value, are deemed to be contributions. Contributions are classified as either conditional or unconditional. A conditional contribution is a transaction where the Association has to overcome a barrier or hurdle to be entitled to the resource and the resource provider is released from the obligation to fund or has the right of return of any advanced funding if the Association fails to overcome the barrier. The Association recognizes the contribution revenue upon overcoming the barrier or hurdle. Any funding received prior to overcoming the barrier is recognized as refundable advance.

Unconditional promises to give (pledges receivable) are recognized as contributions when received at their estimated fair value. Contributions are considered available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted for future periods or by the donor for specific purposes are reported as support with donor restrictions that increases that net asset class.

Conditional and unconditional contributions are recorded as either with donor restriction or without donor restriction. Contributions are recognized as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. Contributions received with no donor stipulations are recorded as contributions without donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and are reported in the statements of activities and changes in net assets as net assets released from restriction. Donor-restricted contributions whose restrictions expire during the same fiscal year are recognized as contributions without donor restrictions. Capital campaign contributions are considered net assets with donor restrictions until the asset is placed into service.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Practical Expedients

As the Association's performance obligations have an original expected duration of one year or less, the Association applied the practical expedient (as provided in ASC 606-10-50-14) to not disclose the information in ASC 606-10-50-13, which requires disclosure of the amount of the transaction price allocated to the performance obligations that are unsatisfied (or partially unsatisfied) as of the end of the reporting period and when the entity expects to recognize this amount as revenue. All consideration from contracts with customers is included in the transaction price.

Contributed Services

A substantial number of volunteers have donated significant amounts of time and services to the Association's program operations and to its fundraising campaigns. Contributed services are recognized by the Association if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The services donated are not reflected in the accompanying combined financial statements as an expense or as income from donations; such services do not meet the above criteria for recording under U.S. GAAP.

In-Kind Contributions

During the years ended December 31, 2019 and 2018, the value of in-kind contributions or noncash assets recorded by the Association was \$0. The value of in-kind donations is based on either donor-stated value, face value or replacement value had the Association needed to purchase from an outside source.

Derivatives

The Association has elected to execute a derivative instrument for purposes of elimination of interest rate risk on its long-term debt. The Association uses an interest rate swap agreement to eliminate its exposure resulting from variable rate debt. The derivative instrument is recognized in the combined statements of financial position at fair value. Fair value for the Association's derivative instrument is based on quoted market prices of comparable instruments or, if none are available, on pricing models or formulas using current assumptions. The derivative has not been designated as a hedge under Accounting Standards Codification ASC Topic 815, *Derivatives and Hedging*. Accordingly, the Association records changes in the fair value of its derivative instrument as a mark-to-market gain or loss on financial instruments on the combined statements of activities.

Should the counterparty to the contract fail to meet its obligation, the Association would be exposed to fluctuations in interest rates. The Association manages exposure to counterparty credit risk by entering into the derivative financial instrument with a highly rated financial institution that can be expected to perform fully under the terms of the agreement.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Income Taxes

The Association was organized pursuant to the General Nonprofit Corporation Law of the State of California. The Association has been recognized by the Internal Revenue Service as exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Association has also been recognized by the California Franchise Tax Board as exempt from California franchise taxes and certain general county real and personal property taxes under Section 23701d of the California Revenue and Taxation Code. However, the Association is subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purposes for which it was granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the combined financial statements taken as a whole. If applicable, the Association would recognize interest and penalties associated with tax matters as operating expenses and would include accrued interest and penalties with accrued expenses in the combined statements of financial position.

Tax positions taken related to the Association's tax exempt status, unrelated business activities taxable income, and deductibility of expenses, and other miscellaneous tax positions have been reviewed, and management is of the opinion that material positions taken by the Association would, more likely than not, be sustained by examination. Accordingly, the Association has not recorded an income tax liability for uncertain tax benefits as of December 31, 2019 and 2018 and no material change is anticipated in the 12 months following December 31, 2019. As of December 31, 2019, the Association's tax years ended December 31, 2016 through December 31, 2019 remain subject to examination.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying combined statements of activities and detailed in the combined statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on management's estimates, which is based on the prorated share of direct program expenses incurred by the branches for operating expenses and percentage of program revenues for capital expenditures.

Use of Estimates

The preparation of combined financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the combined financial statements. Estimates also affect reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Adoption of New Accounting Pronouncement

In 2018, the Association adopted Accounting Standards Update ("ASU") No. 2016-14—Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. ASU 2016-14 provides for additional disclosure requirements and modifies net asset reporting. The update addressed the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return between not-for-profit entities. A key change required by ASU 2016-14 are the net assets used in these financial statements. Amounts previously reported as unrestricted net assets are now reported as net assets without donor restrictions, and amounts previously reported as temporarily restricted net assets and permanently restricted net assets are now reported as net assets with donor restrictions.

In May 2014, FASB issued ASU 2014-09, Revenue from Contracts with Customers ("ASC 606"). ASC 606 provides new revenue recognition guidance that superseded existing revenue recognition guidance. The update, as amended, requires the recognition of revenue related to the transfer of goods or services to customers which reflects the consideration to which the Association expects to be entitled in exchange for those goods or services, as well as additional qualitative and quantitative disclosures about revenues. The Association adopted ASU 2014-09 on January 1, 2019 using the modified retrospective method of transition for all contracts that were not completed as of that date.

The Association's revenue for reporting periods ended after December 31, 2018 is presented under the new guidance, while financial results for prior periods will continue to be reported in accordance with the prior guidance and the Association's historical accounting policy. The Association has not experienced significant changes to the pattern of revenue recognition for its contracts, the identification of contracts and performance obligations or the measurement of variable consideration. The adoption of the new standard did not have a material impact on the Association's financial position, activities, net assets or cash flows as of the adoption date.

In June 2018, FASB issued ASU 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. This standard assists entities in evaluating whether transactions should be accounted for as contributions or exchange transactions and determining whether a contribution is conditional. The Association implemented the provisions of ASU 2018-08 applicable to both contributions received and to contributions made in the accompanying consolidated financial statements under a modified prospective basis. Accordingly, there is no effect on net assets in connection with the implementation of ASU 2018-08.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 3 – LIQUIDITY AND AVAILABILITY OF RESOURCES

The Association regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Association has various sources of liquidity at its disposal, including cash and cash equivalents, receivables, marketable debt and equity securities and a line of credit. Cash and cash equivalents attributable to the noncontrolling interest is excluded from sources of liquidity. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Association considers all expenditures related to its ongoing mission related activities as well as the conduct of services undertaken to support those activities to be general expenditures.

As of December 31, 2019 and 2018, the Association had the following financial assets and liquidity resources available over the next 12 months:

	<u>2019</u>	<u>2018</u>
Financial assets:		
Cash and cash equivalents	\$ 6,524,000	\$ 6,097,000
Accounts receivable, net	2,321,000	1,892,000
Pledge receivables due in one year or less, net	1,778,000	1,387,000
Fiscal 2020 (2019) payout on donor-restricted endowments	2,046,000	1,871,000
Fiscal 2020 (2019) payout on board-designated endowments	<u>529,000</u>	<u>526,000</u>
Total financial assets available within one year	13,198,000	11,773,000
Liquidity resources:		
Available bank line of credit	<u>6,500,000</u>	<u>5,170,000</u>
Total financial assets and liquidity resources available within one year	<u>\$ 19,698,000</u>	<u>\$ 16,943,000</u>

In addition to financial assets available to meet general expenditures over the next 12 months, the Association operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources. Additionally, as of December 31, 2019 and 2018, the Association has \$19,623,000 and \$11,833,000, respectively, of board-designated net assets without donor restrictions, that while the Association does not intend to spend those for purposes other than those identified, the amounts could be made available for current operations with Board approval, if necessary.

NOTE 4 - FAIR VALUE

The Association measures the fair value of its financial assets and liabilities in accordance with accounting guidance that requires the Association to base fair value on exit price, maximize the use of observable inputs, and minimize the use of unobservable inputs to determine the exit price. The Association categorizes the financial assets and liabilities, based on the priority of inputs to the valuation technique, into a three-tiered hierarchy as described below.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 4 - FAIR VALUE – Continued

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities as of the reporting date. Level 1 investments include listed equities, listed fixed income securities, certain mutual funds and money market accounts. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2 – Observable inputs, other than Level 1 quoted prices, such as quoted prices for similar assets and liabilities, quoted prices in markets that are not active, or other inputs that are observable for the asset or liability either directly or indirectly. Investments in this category include corporate and government bonds, and certain money market funds. Interest rate swaps are also included in this category. A significant adjustment to a Level 2 input could result in the Level 2 measurement becoming a Level 3 measurement.

Level 3 – Unobservable inputs that are supportable by little or no market activity, which requires the Association to develop its own assumptions. Contributions receivable from beneficial interest in trusts are included in this category. The fair value hierarchy gives the lowest priority to Level 3 inputs.

The Association is required to measure and report investments, investments whose use is limited, interest rate swaps and beneficial interest in split-interest agreements on a recurring basis at fair value. Investments are measured using the market approach. Beneficial interest in split-interest agreements are valued using the income approach based on the life expectancy of the beneficiaries and the net present value of the expected cash flows using a discounted rate. Interest rate swaps are valued using the forward interest rate estimates and present value techniques, adjusted to reflect nonperformance risk of both counterparties and the Association.

The Association's policy is to recognize transfers in and out of Levels 1, 2, and 3 as of the end of the year of the change in circumstances that caused the transfer.

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 4 - FAIR VALUE – Continued

The following table summarizes the valuation of the Association's investments and beneficial interest under split-interest agreements by fair value hierarchy levels as of December 31, 2019:

	Level 1	Level 2	Level 3	Investments measured at NAV	Total
Investments and investments whose use is limited					
Equity securities					
Consumer goods and services	\$ 4,603,000	\$ -	\$ -	\$ -	\$ 4,603,000
Financial services	5,654,000	-	-	-	5,654,000
Healthcare	2,332,000	-	-	-	2,332,000
Industrials	1,119,000	-	-	-	1,119,000
Oil and gas	829,000	-	-	-	829,000
Technology	1,973,000	-	-	-	1,973,000
Telecommunications	1,991,000	-	-	-	1,991,000
Other	656,000	-	-	-	656,000
Total equity securities	<u>19,157,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>19,157,000</u>
Mutual funds					
Domestic equity	8,869,000	-	-	-	8,869,000
International equity	16,689,000	-	-	-	16,689,000
Domestic fixed income	21,955,000	-	-	-	21,955,000
International fixed income	4,987,000	-	-	-	4,987,000
Total mutual funds	<u>52,500,000</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>52,500,000</u>
Money market accounts/funds	114,000	918,000	-	-	1,032,000
Private equity funds	-	-	-	1,483,000	1,483,000
Hedge funds / other					
Multi-strategy credit driven	-	-	-	816,000	816,000
Multi-strategy event driven	-	-	-	2,906,000	2,906,000
Fund of hedge funds	-	-	-	24,000	24,000
Long/short equity	-	-	-	2,706,000	2,706,000
Total hedge funds	<u>-</u>	<u>-</u>	<u>-</u>	<u>6,452,000</u>	<u>6,452,000</u>
Total investments	71,771,000	918,000	-	7,935,000	80,624,000
Beneficial interest in trusts	-	-	2,628,000	-	2,628,000
	<u>\$ 71,771,000</u>	<u>\$ 918,000</u>	<u>\$ 2,628,000</u>	<u>\$ 7,935,000</u>	<u>\$ 83,252,000</u>

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 4 - FAIR VALUE - Continued

The following table summarizes the valuation of the Association's investments and beneficial interest under split-interest agreements by fair value hierarchy levels as of December 31, 2018:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Investments measured at NAV</u>	<u>Total</u>
Investments and investments whose use is limited					
Equity securities					
Consumer goods and services	\$ 2,409,000	\$ -	\$ -	\$ -	\$ 2,409,000
Financial services	2,163,000	-	-	-	2,163,000
Healthcare	2,891,000	-	-	-	2,891,000
Industrials	1,768,000	-	-	-	1,768,000
Oil and gas	1,521,000	-	-	-	1,521,000
Technology	3,713,000	-	-	-	3,713,000
Telecommunications	1,589,000	-	-	-	1,589,000
Other	<u>1,864,000</u>	-	-	-	<u>1,864,000</u>
Total equity securities	17,918,000	-	-	-	17,918,000
Mutual funds					
Domestic equity	3,315,000	-	-	-	3,315,000
International equity	13,557,000	-	-	-	13,557,000
Domestic fixed income	13,346,000	-	-	-	13,346,000
International fixed income	4,773,000	-	-	-	4,773,000
Other	<u>19,000</u>	-	-	-	<u>19,000</u>
Total mutual funds	35,010,000	-	-	-	35,010,000
Money market accounts/funds	137,000	567,000	-	-	704,000
Private equity funds	-	-	-	988,000	988,000
Hedge funds / other					
Multi-strategy credit driven	-	-	-	855,000	855,000
Multi-strategy event driven	-	-	-	2,688,000	2,688,000
Fund of hedge funds	-	-	-	105,000	105,000
Long/short equity	-	-	-	2,148,000	2,148,000
Other	-	<u>822,000</u>	-	-	<u>822,000</u>
Total hedge funds	-	822,000	-	5,796,000	6,618,000
Total investments	53,065,000	1,389,000	-	6,784,000	61,238,000
Beneficial interest in trusts	-	-	<u>2,328,000</u>	-	<u>2,328,000</u>
	<u>\$ 53,065,000</u>	<u>\$ 1,389,000</u>	<u>\$ 2,328,000</u>	<u>\$ 6,784,000</u>	<u>\$ 63,566,000</u>

Accounting Standards permit the measure of fair value of investments that do not have a quoted market price but NAV per unit. The NAV is calculated based on the valuation of the funds' underlying assets owned by the fund at fair value at the end of the year. The alternative investments invest in a variety of funds including hedge funds and private equity funds. The fair value of the investments have been estimated using NAV of the fund shares.

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 4 - FAIR VALUE - Continued

The following table summarizes the Association's Level 3 reconciliation as of December 31, 2019:

	Beneficial Interest In Trusts
Balance at December 31, 2018	\$ 2,328,000
Change in value of beneficial interest in trusts	369,000
Distributions from beneficial interest in trusts	(69,000)
Balance at December 31, 2019	<u>\$ 2,628,000</u>
Amount of total gains or losses for the period included in changes in net assets attributable to the change in unrealized gains relating to assets still held at December 31, 2019	<u>\$ -</u>

(a) The Association's policy is to recognize transfers in and transfers out as of the end of the year or change in circumstances that caused the transfer.

The following table represents the Association's Level 3 financial instruments, the valuation techniques used to measure the fair value of those financial instruments, and the significant unobservable inputs and the ranges of values for those inputs:

Instrument	Fair value	Principal valuation technique	Unobservable inputs	Significant input variables	Weighted average
Beneficial interest in trusts	\$ 2,628,000	Present value of expected cash flows	Investment yield Discount rate	3% - 9% 3% - 10%	N/A

The following table summarizes the Association's Level 3 reconciliation as of December 31, 2018:

	Beneficial Interest In Trusts
Balance at December 31, 2017	\$ 2,551,000
Change in value of beneficial interest in trusts	(156,000)
Distributions from beneficial interest in trusts	(67,000)
Balance at December 31, 2018	<u>\$ 2,328,000</u>
Amount of total gains or losses for the period included in changes in net assets attributable to the change in unrealized gains relating to assets still held at December 31, 2018	<u>\$ -</u>

(a) The Association's policy is to recognize transfers in and transfers out as of the end of the year or change in circumstances that caused the transfer.

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 4 - FAIR VALUE - Continued

The following table represents the Association's Level 3 financial instruments, the valuation techniques used to measure the fair value of those financial instruments, and the significant unobservable inputs and the ranges of values for those inputs:

Instrument	Fair value	Principal valuation technique	Unobservable inputs	Significant input variables	Weighted average
Beneficial interest in trusts	\$ 2,328,000	Present value of expected cash flows	Investment yield Discount rate	3% - 8% 3% - 9%	N/A

The following table lists investments in investment companies that are valued at NAV by major category as of December 31, 2019:

	Strategy	NAV In Funds	# of Funds	Redemption Terms	Redemption Restrictions	Redemption Restrictions in Place at Year End
Hedge funds - multi strategies - credit driven fund	Multiple Strategies - credit driven fund primarily in North America and Europe	\$ 816,000	1	Quarterly redemption with 90 days notice.	1 year lock-up provision. Side pocket.	None
Hedge funds - multi strategies - event driven fund	Invest in securities and instruments of companies undergoing extraordinary corporate events	2,906,000	3	Monthly, quarterly and annual redemption options with	Up to 25%. 5% holdback.	None
Fund of hedge funds	Multi-strategy fund of hedge funds which invests across equity long/short, credit and multi-strategy hedge funds	24,000	2	Quarterly redemption with 95 days notice.	1 year lock-up provision.	None
Long/short equity	Multiple strategies - utilizing fundamental an operational perspectives	2,706,000	3	Quarterly redemption with 30-60 days notice.	1 year lock-up provision. 10% holdback.	None
Private equity funds	Investments in real estate, private real estate, private equity - secondaries and buyouts	1,483,000	7	Partners may not withdraw from the Fund prior to its termination		
		<u>\$7,935,000</u>	<u>16</u>			

None of these funds have predetermined remaining life expectancies. The Association has \$1,812,000 of unfunded commitments related to these investments as of December 31, 2019.

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 4 - FAIR VALUE - Continued

The following table lists investments in investment companies that are valued at NAV by major category as of December 31, 2018:

	<u>Strategy</u>	<u>NAV In Funds</u>	<u># of Funds</u>	<u>Redemption Terms</u>	<u>Redemption Restrictions</u>	<u>Redemption Restrictions in Place at Year End</u>
Hedge funds - multi strategies - credit driven fund	Multiple Strategies - credit driven fund primarily in North America and Europe	\$ 855,000	1	Quarterly redemption with 90 days notice.	1 year lock-up provision. Side pocket.	None
Hedge funds - multi strategies - event driven fund	Invest in securities and instruments of companies undergoing extraordinary corporate events	2,688,000	3	Monthly, quarterly and annual redemption options with notice.	Up to 25%. 5% holdback.	None
Fund of hedge funds	Multi-strategy fund of hedge funds which invests across equity long/short, credit and multi-strategy hedge funds	105,000	2	Quarterly redemption with 95 days notice.	1 year lock-up provision.	None
Long/short equity	Multiple strategies - utilizing fundamental and operational perspectives	2,148,000	3	Quarterly redemption with 30-60 days notice.	1 year lock-up provision. 10% holdback.	None
Private equity funds	Investments in real estate, private real estate, private equity - secondaries and buyouts	988,000	7	Partners may not withdraw from the Fund prior to its termination		
		<u>\$6,784,000</u>	<u>16</u>			

None of these funds have predetermined remaining life expectancies. The Association has \$2,391,000 of unfunded commitments related to these investments as of December 31, 2018.

The fair value of cash, accounts receivable, pledges receivable, note receivable, payables, and accrued expenses is equal to their carrying value because of their liquidity and short-term maturity. Capital lease obligations to unrelated parties do not differ materially from their aggregate carrying values in that the obligations bear interest rates that are based on market differences. The fair value of bonds payable approximates \$23,480,000 and \$24,955,000 using a market approach at December 31, 2019 and 2018, respectively.

Young Men’s Christian Association of Metropolitan Los Angeles and Affiliate

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 5 - INVESTMENTS

The Association’s investments as of December 31, 2019 and 2018 are as follows:

	2019	2018
Investments	\$ 79,119,000	\$ 59,457,000
Investments whose use is limited	1,505,000	1,781,000
Total investments and investments whose use is limited	<u>\$ 80,624,000</u>	<u>\$ 61,238,000</u>

Investments whose use is limited are restricted for the following long-term purposes as of December 31, 2019 and 2018:

	2019	2018
Restricted under grant agreements	\$ 114,000	\$ 137,000
Held in trust under split-interest agreements	1,391,000	1,644,000
	<u>\$ 1,505,000</u>	<u>\$ 1,781,000</u>

The composition of net realized and unrealized gains and losses on investments for the years ended December 31, 2019 and 2018 is as follows:

	2019	2018
Realized gains on sales of investments, net	\$ 2,740,000	\$ 4,092,000
Unrealized gains (losses) on investments, net	7,834,000	(8,961,000)
Investment counsel fees	(227,000)	(240,000)
	<u>\$ 10,347,000</u>	<u>\$ (5,109,000)</u>

California state law mandates the Association invest predetermined amounts held in trust under charitable gift annuities in direct obligations of the United States government, certain other quasi-government obligations, and money market funds or cash and cash equivalents. The Association was in compliance with these requirements for the years ended December 31, 2019 and 2018.

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 6 - PLEDGES RECEIVABLE

Pledges receivable are expected to be received as follows as of December 31, 2019 and 2018:

	2019	2018
Within one year	\$ 2,194,000	\$ 2,435,000
Within two to five years	2,550,000	2,683,000
Greater than five years	3,400,000	1,000,000
	<u>8,144,000</u>	<u>6,118,000</u>
Less discount to reflect pledges receivable at fair value	(2,201,000)	(1,046,000)
Less allowance for uncollectible pledges receivable	(326,000)	(245,000)
Pledges receivable, net	<u>\$ 5,617,000</u>	<u>\$ 4,827,000</u>

NOTE 7 - CONDITIONAL PROMISES TO GIVE

As of December 31, 2019, the Association had received one conditional promise to give contingent on the donor's receipt of funding pertaining to an Association operating grant up to \$105,000, which had not been recorded in the combined financial statements.

As of December 31, 2018, the Association did not have any conditional promises to give.

NOTE 8 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following as of December 31, 2019 and 2018:

	2019	2018
Land	\$ 20,249,000	\$ 20,664,000
Buildings and improvements	222,352,000	220,701,000
Equipment	12,456,000	10,199,000
Equipment under capital leases	5,383,000	9,254,000
Construction in progress	4,041,000	2,625,000
Total	<u>264,481,000</u>	<u>263,443,000</u>
Less accumulated depreciation, including \$4,317,000 and \$6,492,000 for equipment under capital leases at December 31, 2019 and December 31, 2018, respectively	<u>(125,989,000)</u>	<u>(121,766,000)</u>
	<u>\$ 138,492,000</u>	<u>\$ 141,677,000</u>

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 8 - PROPERTY AND EQUIPMENT - Continued

Depreciation and amortization of property and equipment totaled \$8,764,000 and \$9,292,000 for the years ended December 31, 2019 and 2018, respectively. Depreciation on construction in progress commences when the assets are placed in service.

Buildings and improvements include occupancy rights acquired at a cost of \$4,500,000, which is being amortized over the 26-year life of the occupancy rights.

Land and buildings with a carrying value of \$45,638,000 and \$40,892,000 serve as collateral for certain long-term liabilities at December 31, 2019 and 2018, respectively. Depreciation expense totaled \$2,301,000 and \$1,803,000 on these buildings and improvements for the years ended December 31, 2019 and 2018, respectively.

The Association capitalizes interest costs incurred on funds used to construct property, plant, and equipment. The capitalized interest is recorded as part of the asset to which it relates and is amortized over the asset's estimated useful life. Interest cost capitalized was \$0 for the years ended December 31, 2019 and 2018, respectively.

NOTE 9 - ENDOWMENT

The Association's endowment consists of approximately 900 individual funds established for a variety of purposes. The net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Association has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, (c) the fair value of the Association's interest in split-interest agreements at the time of termination of the trust as stipulated by the trust agreement with the permanent endowment, and (d) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Young Men’s Christian Association of Metropolitan Los Angeles and Affiliate

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 9 - ENDOWMENT – Continued

In accordance with UPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Association and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Association
- The investment policies of the Association

The following tables present the Association’s endowment composition, changes, and net asset classifications as of and for the indicated year:

Endowment net asset composition by type of fund as of December 31, 2019:

	Without Donor	With Donor Restrictions		Total
	Restrictions	Time or Purpose	Perpetual	
Donor restricted endowment funds	\$ -	\$ 16,409,000	\$ 42,809,000	\$ 59,218,000
Funds functioning as endowments	12,807,000	-	-	12,807,000
	<u>\$ 12,807,000</u>	<u>\$ 16,409,000</u>	<u>\$ 42,809,000</u>	<u>\$ 72,025,000</u>

Endowment net asset composition by type of fund as of December 31, 2018:

	Without Donor	With Donor Restrictions		Total
	Restrictions	Time or Purpose	Perpetual	
Donor restricted endowment funds	\$ -	\$ 8,952,000	\$ 42,254,000	\$ 51,206,000
Funds functioning as endowments	11,833,000	-	-	11,833,000
	<u>\$ 11,833,000</u>	<u>\$ 8,952,000</u>	<u>\$ 42,254,000</u>	<u>\$ 63,039,000</u>

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 9 - ENDOWMENT - Continued

Changes in endowment net assets for the year ended December 31, 2019 were as follows:

	Without Donor Restrictions	With Donor Restrictions		Total
		Time or Purpose	Perpetual	
Endowment net assets, beginning of year	\$ 11,833,000	\$ 8,952,000	\$ 42,254,000	\$ 63,039,000
Investment return, net				
Investment income	264,000	1,023,000	-	1,287,000
Net appreciation (realized and unrealized)	2,168,000	8,397,000	-	10,565,000
Investment counsel fees	(227,000)	-	-	(227,000)
Total investment return, net	2,205,000	9,420,000	-	11,625,000
Contributions	336,000	50,000	481,000	867,000
Appropriation of endowment assets for expenditure	(526,000)	(1,870,000)	-	(2,396,000)
Appropriation of endowment assets for capital projects	(1,513,000)	-	-	(1,513,000)
Release from donor restrictions	143,000	(143,000)	-	-
Funds functioning as endowments	329,000	-	74,000	403,000
Endowment net assets, end of year	<u>\$ 12,807,000</u>	<u>\$ 16,409,000</u>	<u>\$ 42,809,000</u>	<u>\$ 72,025,000</u>

Changes in endowment net assets for the year ended December 31, 2018 were as follows:

	Without Donor Restrictions	With Donor Restrictions		Total
		Time or Purpose	Perpetual	
Endowment net assets, beginning of year	\$ 13,531,000	\$ 13,230,000	\$ 35,001,000	\$ 61,762,000
Investment return, net				
Investment income	155,000	989,000	-	1,144,000
Net appreciation (realized and unrealized)	(660,000)	(4,205,000)	-	(4,863,000)
Investment counsel fees	(240,000)	-	-	(242,000)
Total investment return, net	(745,000)	(3,216,000)	-	(3,961,000)
Contributions	209,000	1,000,000	7,253,000	8,462,000
Appropriation of endowment assets for expenditure	(540,000)	(1,812,000)	-	(2,352,000)
Appropriation of endowment assets for capital projects	(1,019,000)	-	-	(1,019,000)
Release from donor restrictions	250,000	(250,000)	-	-
Funds functioning as endowments	147,000	-	-	147,000
Endowment net assets, end of year	<u>\$ 11,833,000</u>	<u>\$ 8,952,000</u>	<u>\$ 42,254,000</u>	<u>\$ 63,039,000</u>

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 9 - ENDOWMENT - Continued

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Association to retain as funds of perpetual duration. When donor endowment deficits exist, they are classified as a reduction of net assets with donor restrictions. Deficits of this nature reported in net assets with donor restrictions were \$0 at December 31, 2019 and 2018. These deficiencies resulted from unfavorable market fluctuations that occurred during prior years and continued appropriation for expenditures that were deemed prudent by the Association.

The Association has adopted investment and distribution policies for endowment assets that attempt to provide sufficient income to sustain funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period, as well as funds functioning as endowment. Under this policy, the return objective for the endowment assets, measured over a full market cycle, shall be to maximize the return against a blended index, based on the endowment fund's target allocation applied to the appropriate individual benchmarks, and to provide an average rate of return of approximately 5% annually in excess of the inflation rate. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, the Association relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Association targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The Association has a policy of appropriating for distribution each year a percentage of the endowment fund's average fair value over the prior 12 quarters through June 30 preceding the fiscal year in which the distribution is planned. The distribution rate used was 4.5% for the years ended December 31, 2019 and 2018. The distribution rate is reviewed annually to ensure it is consistent with the long-term investment objectives to maintain the purchasing power of the endowment and provide a satisfactory level of income to sustain programming dependent on endowment income. Accordingly, over the long term, the Association expects the current distribution policy to allow its endowment to grow at an average of 2% annually, consistent with its intention to maintain the purchasing power of the endowment assets, as well as to provide additional real growth through new gifts.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 10 - LINE OF CREDIT

In 2017, the Association entered into a line of credit agreement with a bank. The line of credit has a maximum borrowing limit of \$13,000,000. Borrowings on the line bear interest at LIBOR plus 1.75% (3.51% at December 31, 2019). Under the original terms of the agreement, the line of credit was set to expire in January 2019. In January 2019, the Association amended the line of credit extending the maturity date to February 1, 2021 and decreasing the maximum borrowing limit to \$6,500,000. As of December 31, 2019 and 2018, the Association had \$0 and \$7,830,000, respectively, outstanding on the line of credit.

NOTE 11 - SELF-INSURANCE PROGRAM

The Association maintains a self-insurance program for general liability, automobiles, workers’ compensation, and floods. Claims payable represent claims accrued in connection with the Association’s self-insurance program and are based on the estimated cost of settlements, including an amount determined from reports of individual cases and an additional amount for losses incurred but not yet reported, based on estimates made by management using an independent actuarial report. Reinsurance is maintained to limit the Association’s exposure to losses and claims above specified per incident and per year amounts.

The estimated claims payable and changes in the claims payable amount for the years ended December 31, 2019 and 2018 are listed below:

	<u>2019</u>	<u>2018</u>
Claims payable at beginning of year	\$ 5,890,000	\$ 5,951,000
Claims incurred/changes in estimate	1,400,000	1,113,000
Claim payments	<u>(1,374,000)</u>	<u>(1,174,000)</u>
Claims payable at end of year	<u>\$ 5,916,000</u>	<u>\$ 5,890,000</u>

NOTE 12 - TERM LOAN PAYABLE

In January 2019, the Association executed a 10-year term loan agreement for \$8,800,000 secured by certain real property owned or leased by the Association. The loan has an interest rate of LIBOR plus 1.75% and is payable in monthly installments of principal and interest. The proceeds were used to term out drawings on the current line of credit and cover other funds spent on the construction of a new facility.

Concurrent with the term loan execution, the Association also entered into an interest rate swap agreement with the bank. The term of the swap agreement coincides with that of the term loan and thereby fixes the interest rate on the term loan at 4.68% for the full 10-year term of the loan. The interest rate swap agreement had a recorded liability of \$804,000 as of December 31, 2019 as reported in the combined statements of financial position.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 12 - TERM LOAN PAYABLE - Continued

Under the provisions of the term loan agreement, the Association is required to meet certain covenants during the term of the note, including maintaining a debt service coverage ratio of selected revenues less expenses to the following year’s debt service as defined, of 1.1-to-1; and maintain a liquid cash and investments without perpetual restrictions balance ratio to outstanding debt principal of greater than 0.35-to-1. The agreement also places limits on the incurrence of additional borrowings such that the Association meet certain criteria prior to incurring additional debt. The Association was in compliance with the provisions of the term loan agreement for the year ended December 31, 2019.

Future principal payments on the term loan payable at December 31, 2019 are as follows:

Fiscal year		
2020	\$	181,000
2021		207,000
2022		217,000
2023		227,000
2024		238,000
Thereafter		7,556,000
	\$	<u>8,626,000</u>

NOTE 13 - BONDS PAYABLE

In 2012, the Association issued California Infrastructure and Economic Development Bank Revenue Bonds, Series 2012 (“2012 Revenue Bonds”) totaling \$33,000,000. The 2012 Revenue Bonds carry a 20-year term requiring annual principal payments in varying installments prior to maturity and are secured by certain real property owned by the Association. The 2012 Revenue Bonds have an interest rate of 65.01% of LIBOR plus 1.05%. Interest on the 2012 Revenue Bonds is payable monthly.

Concurrent with the issuance of the 2012 Revenue Bonds, the Association also entered into an interest rate swap agreement with a bank. The term of the swap agreement coincides with that of the 2012 Revenue Bonds and has an interest rate of 1.78% less 65.01% of LIBOR. The execution of the interest rate swap agreement thereby fixes the interest rate on the 2012 Revenue Bonds at 2.83% for the full 20-year term of the bonds. The interest rate swap agreement had a recorded liability of \$1,005,000 and \$194,000 as of December 31, 2019 and 2018, respectively, as reported in the combined statements of financial position.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 13 - BONDS PAYABLE - Continued

Costs of issuance totaled approximately \$415,000 for the 2012 Revenue Bonds, of which \$21,000 was amortized and included in interest expense for each of the years ended December 31, 2019 and 2018, using a method that approximates the effective interest rate method over the life of the bonds.

The proceeds of the 2012 Revenue Bonds were used to (i) defease and refund its 2001 Revenue Bonds and (ii) fund a portion of the Association’s costs of the acquisition, construction, refurbishment, installation, and equipping of certain of its facilities.

Under the terms of the 2012 bond indenture, the Association is required to place its construction funds with a trustee. Such funds are included with investments whose use is limited and were fully depleted as of December 31, 2016.

Under the provisions of the 2012 Revenue Bonds loan agreement, the Association is required to meet certain covenants during the term of the bonds, including maintaining a debt service coverage ratio of selected revenues less expenses to the following year’s debt service, as defined, of 1.1-to-1; and maintain a liquid unrestricted and temporarily restricted cash and investments balances ratio to outstanding debt principal of greater than 0.35-to-1. The agreement also places limits on the incurrence of additional borrowings such that the Association meet certain criteria prior to incurring additional debt. The Association was in compliance with the provisions of the 2012 Revenue Bonds loan agreement for the years ended December 31, 2019 and 2018.

Future principal payments on the bonds payable at December 31, 2019 are as follows:

Fiscal year	
2020	\$ 1,520,000
2021	1,560,000
2022	1,605,000
2023	1,650,000
2024	1,700,000
Thereafter	15,445,000
	<u>23,480,000</u>
Bond issuance costs	(256,000)
	<u>\$ 23,224,000</u>

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 14 - NEW MARKETS TAX CREDIT TRANSACTION

In 2012, AMY was formed for the purpose of participation in a NMTC financing transaction. AMY received an allocation of NMTC funds pursuant to Section 45D of the Internal Revenue Code and is a California corporation classified as a tax-exempt Type 1 supporting organization of the Association, as defined by Internal Revenue Code Section 509(a)(3).

Under the terms of the NMTC transaction, AMY received mortgage loans from three Community Development Entities. The loans were comprised of Loan A amounts totaling \$19,707,000 and Loan B amounts totaling \$8,250,000. All NMTC loans bore interest at 1% per annum. Per NMTC regulations, upon completion of a required seven-year period, the issuer of the NMTC loans liquidated its interests in the NMTC transaction and thereby forgave the Loan B amounts. Built within the agreements were put and call options for the Controlling Interest to acquire 100% of the Investment Fund. Due to the structure of the NMTC transaction, the Loan A balance was effectively a loan between the Association and AMY and has been eliminated in the combined reporting of the combined statements of financial position at December 31, 2018. The Loan B balance was included in the combined statements of financial position as a component of noncontrolling interest, until the Loan B balance was forgiven under the NMTC program.

The Controlling Interest established a NMTC reserve account to be used for the payment of construction invoices for the AMY project. The NMTC reserve was fully depleted as of December 31, 2019 and 2018.

The YMCA had guaranteed the completion of the construction and payments and performance of certain obligations under the NMTC financing transaction.

In August 2019, the required seven-year period ended. The put option for the Controlling Interest to acquire 100% of the Investment Fund was exercised and the outstanding loan balances were forgiven.

NOTE 15 - OBLIGATION UNDER SERVICE REPAYMENT AGREEMENT

In 2010, the Association entered into an agreement with the Community Redevelopment Agency of the City of Los Angeles ("CRA") whereby the Association was granted \$6,000,000 to assist with the construction of the Anderson Munger YMCA facility. The grant advance balance was \$6,000,000 as of December 31, 2019 and 2018. The grant is to be incrementally forgiven by CRA upon the performance of community benefit programs for 20 years from the opening date of the new facility. In May 2014, the new facility opened to the public. The Association recognized \$300,000 in debt service repayment forgiveness which is included the combined statements of activities for each of the years ended December 31, 2019 and 2018. At December 31, 2019 and 2018, the Association's obligation in the event that it fails to perform under the service agreement is \$4,300,000 and \$4,600,000, respectively.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 16 - COMMITMENTS AND CONTINGENCIES

Leases

The Association has entered into various operating leases for office facilities, parking facilities, and automotive and other equipment. Additionally, the Association has entered into various other lease arrangements that are recorded as capital leases and, accordingly, are reflected in property and equipment and obligations under capital leases in the accompanying combined statements of financial position.

As of December 31, 2019 and 2018, the estimated future present value of minimum lease and rental payments under these capital and operating leases are as follows:

	<u>2019</u>	<u>2018</u>
Capital leases	\$ 1,256,000	\$ 2,672,000
Operating leases	57,000	114,000
Total	<u>\$ 1,313,000</u>	<u>\$ 2,786,000</u>

A summary of the estimated future minimum lease and rental payments as of December 31, 2019 is as follows:

<u>Fiscal year</u>	<u>Capital Leases</u>	<u>Operating Leases</u>	<u>Total</u>
2020	\$ 889,000	\$ 21,000	\$ 910,000
2021	330,000	8,000	338,000
2022	81,000	8,000	89,000
2023	24,000	8,000	32,000
2024	-	8,000	8,000
Thereafter	-	4,000	4,000
Total minimum payments	<u>1,324,000</u>	<u>57,000</u>	<u>1,381,000</u>
Less amount representing interest	<u>(68,000)</u>	<u>-</u>	<u>(68,000)</u>
Present value of minimum lease payments	<u>\$ 1,256,000</u>	<u>\$ 57,000</u>	<u>\$ 1,313,000</u>

Rental expense, including amounts paid on month-to-month leases, totaled approximately \$1,627,000 and \$1,426,000 for the years ended December 31, 2019 and 2018, respectively.

Litigation

The Association is subject to certain claims that arise out of the normal course of operations of the Association. In the opinion of management, the Association has sufficient liability insurance to cover any such claims, and these matters will not have a material effect on the financial position of the Association if disposed of unfavorably.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 17 - RETIREMENT PLANS

Defined Contribution Pension Plan

The Association participates in a defined contribution, individual account, and money purchase retirement plan that is administered by the Young Men’s Christian Association Retirement Fund (the “Retirement Fund”), a separate corporation. The Retirement Fund is operated as a church pension plan and is a nonprofit, tax-exempt, New York State corporation founded in 1922. Participation is available to all duly organized and reorganized YMCAs in the United States of America. As a defined contribution plan, the Retirement Fund has no unfunded benefit obligation.

This plan is for the benefit of all eligible employees of the Association who qualify under the participation requirements. In accordance with the agreement with the Retirement Fund, employee and employer contributions are based on a percentage of the participating employee’s salary; the employer’s contributions are remitted to the Retirement Fund on a monthly basis. The Association’s contributions to the plan for the years ended December 31, 2019 and 2018 totaled \$2,847,000 and \$2,701,000, respectively.

Postretirement Benefits Other than Pensions

The Association provides health care benefits to certain of its retired employees and eligible dependents subject to minimum age and service requirements. Substantially all benefits terminate at the age of Medicare eligibility. The following is a summary of the obligations and funded status of the plan and the amounts recognized in accrued expenses and other liabilities in the combined statements of financial position for the years ended December 31, 2019 and 2018:

	2019	2018
Change in accumulated postretirement benefit obligation		
Accumulated postretirement benefit obligation, beginning of year	\$ 1,306,000	\$ 1,457,000
Service cost	43,000	53,000
Interest cost	49,000	45,000
Actuarial (gain) loss	171,000	(236,000)
Plan participant contributions	1,000	2,000
Benefits paid	(26,000)	(15,000)
Accumulated postretirement benefit obligation, end of year	<u>\$ 1,544,000</u>	<u>\$ 1,306,000</u>
Change in plan assets		
Benefits paid	\$ (26,000)	\$ (15,000)
Employer contributions	25,000	13,000
Plan participant contributions	1,000	2,000
Fair value of plan assets, end of year	<u>\$ -</u>	<u>\$ -</u>

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 17 - RETIREMENT PLANS – Continued

Postretirement Benefits Other than Pensions – Continued

	<u>2019</u>	<u>2018</u>
Amounts recognized in statement of financial position		
Assets	\$ -	\$ -
Liabilities	<u>1,544,000</u>	<u>1,306,000</u>
Net liability recorded	<u>\$ 1,544,000</u>	<u>\$ 1,306,000</u>
Amounts recognized in other changes to net assets without donor restrictions		
Prior service cost	\$ -	\$ -
Net actuarial gain	<u>(527,000)</u>	<u>(831,000)</u>
Other changes in net assets without donor restrictions	<u>\$ (527,000)</u>	<u>\$ (831,000)</u>

Components of net periodic benefit cost and other changes in plan assets and benefit obligations recognized in other changes to unrestricted net assets for the years ended December 31, 2019 and 2018 include the following:

	<u>2019</u>	<u>2018</u>
Net periodic benefit cost		
Service cost	\$ 43,000	\$ 53,000
Interest cost	49,000	45,000
Amortization of prior service cost	-	-
Recognized net actuarial gain	<u>(133,000)</u>	<u>(89,000)</u>
Net periodic benefit cost (benefit) recorded	<u>\$ (41,000)</u>	<u>\$ 9,000</u>
Other changes in plan assets and benefit obligations recognized in other changes to net assets without donor restrictions		
Settlement/curtailment income	\$ -	\$ -
Actuarial loss (gain) for the period	171,000	(236,000)
Amortization of prior service cost	-	-
Recognized net actuarial gain	<u>133,000</u>	<u>89,000</u>
Total recognized in other changes to net assets without donor restrictions	<u>\$ 304,000</u>	<u>\$ (147,000)</u>
Total recognized in net periodic benefit cost and other changes to net assets without donor restrictions	<u>\$ 263,000</u>	<u>\$ (138,000)</u>

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 17 - RETIREMENT PLANS – Continued

Postretirement Benefits Other than Pensions – Continued

The weighted average assumptions used to determine benefit obligations at December 31, 2019 and 2018 are as follows:

	<u>2019</u>	<u>2018</u>
Discount rate used to determine the benefit obligation	2.50%	3.80%

The weighted average assumptions used to determine the net periodic benefit cost for the years ended December 31, 2019 and 2018 are as follows:

	<u>2019</u>	<u>2018</u>
Discount rate used to determine the net periodic benefit cost	3.80%	3.10%

The assumed health care cost trend rates as of December 31, 2019 and 2018 are as follows:

	<u>2019</u>	<u>2018</u>
Health care cost trend rate assumed for the next year (pre-Medicare)	6.94%	7.35%
Rate to which the cost trend rate is assumed to decline (the ultimate trend rate)	4.5%	4.5%
Year that the rate reaches the ultimate trend rate	2029	2027

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A 1% point change in assumed health care cost trend rates would have the following effects as of December 31, 2019:

	1% point <u>increase</u>	1% point <u>decrease</u>
Effect on total service and interest components	\$ 6,000	\$ (6,000)
Effect on postretirement benefit obligation	99,000	(92,000)

The estimated amounts that will be amortized to net periodic benefit cost in the next fiscal year are as follows:

Prior service cost	\$ -
Net actuarial gain	\$ (77,000)
Estimated amortized net periodic benefit income	\$ (77,000)

The plan has no assets. The Association expects to contribute \$55,000 to its postretirement benefit plan in the year ending December 31, 2020.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 17 - RETIREMENT PLANS - Continued

Postretirement Benefits Other than Pensions - Continued

The following benefit payments which reflect expected future service, as appropriate, are expected to be paid:

Year ending December 31,	
2020	\$ 55,000
2021	80,000
2022	103,000
2023	141,000
2023	155,000
2025-2029	973,000

The Association amortizes prior service costs and unrecognized net (gain) loss using the straight-line method.

The Association does not receive a Medicare Part D subsidy from the government in lieu of its postretirement drug benefits program.

NOTE 18 - NET ASSETS

Net Assets without Donor Restrictions

Net assets without donor restrictions consists of the following as of December 31, 2019 and 2018:

	2019	2018
Board-designated endowment	\$ 12,807,000	\$ 11,833,000
Other board-designated	6,816,000	-
Undesignated	91,671,000	79,380,000
Non-controlling interest	-	8,436,000
	<u>\$ 111,294,000</u>	<u>\$ 99,649,000</u>

Young Men's Christian Association of Metropolitan Los Angeles and Affiliate

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 18 - NET ASSETS - Continued

Net Assets with Donor Restrictions

Net assets with donor restrictions consists of the following as of December 31, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Time or Purpose:		
Passage of time available to support operations	\$ 19,287,000	\$ 11,806,000
Construction or acquisition of property and equipment	<u>6,766,000</u>	<u>6,003,000</u>
	26,053,000	17,809,000
Perpetual:		
Endowment investments	42,558,000	41,769,000
Endowment contribution receivable	251,000	487,000
Non-endowment assets	614,000	553,000
Estate note receivable	<u>1,671,000</u>	<u>472,000</u>
	45,094,000	43,281,000
	<u>\$ 71,147,000</u>	<u>\$ 61,090,000</u>

Net assets with donor restrictions that are perpetual are held by the Association for investment in perpetuity. Donors have specified that income from these investments is expendable to support any activities of the Association.

Net assets were released from donor restrictions during the year ended December 31, 2019 and 2018 as follows:

	<u>2019</u>	<u>2018</u>
Passage of time available to support operations	\$ 4,496,000	\$ 4,519,000
Completion of construction or acquisition of property and equipment	<u>1,165,000</u>	<u>1,660,000</u>
	<u>\$ 5,661,000</u>	<u>\$ 6,179,000</u>

NOTE 19 - RELATED PARTIES

Various board members are employed by companies the Association contracts with in the normal course of business. The Association has a conflict of interest policy whereby all contracts with board members are reviewed by the board of directors for approval.

NOTES TO COMBINED FINANCIAL STATEMENTS

For the years ended December 31, 2019 and 2018

NOTE 20 - SUBSEQUENT EVENTS

In December 2019 and early 2020, the coronavirus that causes COVID-19 was reported to have surfaced in China. The spread of this virus globally including in early 2020 has caused business disruption domestically in the United States, the area in which the Association operates. As a result, events have occurred, including mandates from federal, state and local authorities leading to the closures of most of the Association's locations from its typical service activities and the cancellation of most of the Association's fundraising events. The significant reduction in services at the Association's locations caused by the coronavirus pandemic have resulted in the loss of substantial membership fee and program service fee revenues and other adverse effects on the Association's financial position, results of operations, and cash flows. In response, the Association has dramatically cut costs, including furloughing a significant portion of its staff. The Association has various financial assets, liquidity resources and board-designated net assets available to provide adequate cash flow for the remaining operations in the near term, as the Association is operating on a limited-scale basis providing essential community support and social services from its locations. While the disruption is currently expected to be temporary, there is considerable uncertainty around the duration of this uncertainty. Therefore, the extent of the financial impact and duration cannot be reasonably estimated at this time.

In April 2020, the Association had drawn \$6,500,000 from the line of credit.

The Association has performed an evaluation of subsequent events through May 13, 2020, which is the date the combined financial statements were available to be issued.